Paris, Saturday-Sunday, April 2-3, 1994

Job Growth In U.S. Raises **New Fears** Of Inflation

Jackson Family

INTERNATION

'Good News for Worker' Translates to Worries For Financial Markets

By Lawrence Malkin

International Herald Tribune
NEW YORK — The government reported Friday that the U.S. economy created almost half a million jobs last month. It was the best such figure in almost seven years, and it sent a wave of fear through financial markets that higher interest rates would be soon be coming

to prevent the economy from overheating.
"What's good news for the American worker is bad news for Wall Street," said Allen Sinai, chief economist for Lehman Brothers Global

The figure was almost double Wall Street's expectations, and that sent interest rates on 30year U.S. Treasury bonds leaping in the thin Good Friday holiday market. Because these rates pulled down U.S. and other stock markets all last month, expectations were for further declines when the stock markets, which were closed Friday, reopen Monday.

New hiring at the end of the winter freeze that had gripped much of the United States, as well as rebuilding efforts after the Los Angeles earthquake in January, led to the creation of 456,000 jobs in March. That was the largest number since 556,000 in October 1987, which was the peak of the last financial boom and the month in which the Dow Jones industrial aver-

age lost 22.6 percent in a single day.

The unemployment rate held steady at 6.5 percent in March as formerly discouraged jobseekers returned and swelled the labor force. many of them to take up part-time or tempo-

Even taking the first quarter as a whole, to try to iron out monthly aberrations, the U.S. economy has created an average of 208,000 jobs a month this year, a distinct improvement from the average of 170,000 a month in what was being called a "jobless recovery" in the first quarter of 1993.

"This is an extremely strong number," said David Wyss of DRI/McGraw Hill, who promptly raised his forecast of first-quarter U.S. economic growth to an annual rate of 4.5

Although this might be considered by some to be a welcome slowdown from the 1993 fourth quarter's superheated growth rate of 7 percent, it still is almost 2 full percentage points above what the Federal Reserve Board says the economy can oormally bandle without inflationary pressure on the labor supply and industrial

The reverberations in the few financial markets that were open Friday were exaggerated because of the thin holiday activity. The dollar jumped against the Deutsche mark on anticipation of higher U.S. interest rates, and inflation fears drove down the price of the 30-year Treasury bond down sharply. (Page 9)

Asked what this portended for the stock market on Monday, Mr. Wyss said: "Down." The chain of events is complex, but Wall Street figures it works like this:

First, since the Fed first raised interest rates two months ago, the market price of bonds has gone down as the interest rates they pay have gone up. Wealthy investors and funds that had borrowed money to huy bonds in the expecta-tion that the opposite would happen — that

See JOBS, Page 4



GOOD FRIDAY PROCESSION — Christian Palestinians carrying a cross on Friday in Jerusalem along the Via Dolorosa, where according to tradition Jesus carried his cross. Meanwhile, plans to send a foreign force to patrol Hebron were criticized. Page 4.

Japan Fires Back at U.S. Over Trade Tokyo's Salvo Cites a Broad Range of Restrictive Barriers

By Steven Brull nal Herold Tribane

TOKYO - The government, striking back at Washington for a report that singled out Japan for its trade barriers, leaked to the press Friday its own study castigating U.S. trade practices. But Japanese officials appeared at pains to

respond coolly and calmly to the U.S. report itself in an effort to play down a confrontation with Washington that has pushed the value of the yen to painfully high levels.

"We do not need to swing from joy to sorrow on each item listed as a trade barrier," said the chief cabinet secretary, Masayoshi Takemura.

"As a whole, the report contained tough criticism of Japan, but that will not lead directly to

A draft of Japan's own trade analysis, leaked to the financial daily Nibon Keizai Shimbun, said Washington was guilty of applying unilateral measures, excessive use of anti-dumping ment procurement that favors U.S. goods.

The Annual Report on Unfair Trade Policies stimulate the economy and expand market ac-by Major Trading Partners charged the United cess.

This restrained response is in striking conunchanged from last year, while the European Union had violated 4 categories, down from 6. For the first time, the report, which will be released in final form next month, included China and Taiwan, which are bidding to become members of the General Agreement oo

"Our principle is to judge other countries based on objective rules," said a Trade Ministry official. "It's the antithesis of the U.S. ap-

Tariffs and Trade.

Nevertheless, the government's measured response followed reports from Washington that officials were not planning any new sanctions against Tokyo for now. Concerned more immediately about the stability of the world's financial markets and about Tokyo's cooperation in dealing with North Korea, the United States out sketchy proposals issued earlier this week to

trast to some of the Clinton administration's tough language toward Japan in recent months. Tokyo's tone also highlights what appears to

be a conscious strategy to react passively in order to avoid exacerbating tensions and inflating the yea, which would inflict further pain on the Japanese economy. Washington's sharp dismissal of Tokyo trade

proposals earlier this week pushed the yen sharply higher, threatening to smother faint embers of growth that could mark the end of Japan's longest postwar recession. A strong yen makes Japanese products less competitive over-seas and slows the overall economy.

... Still Hiroshi-Kumagai, the Japanese trade minister, fretted openly that the American report would set the stage for sanctions.

"Now that Super 301 has been revived, I am

See JAPAN, Page 4

Ally of Berlusconi Praises Mussolini as 'Greatest Statesman'

New York Times Service

ROME — Four days after a watershed election brought his party into the political main-stream for the first time, the neofascist leader. Gianfranco Fini, a member of the triumphant rightist alliance that stands to form Italy's next government, feted Benito Mussolini as "the greatest statesman of the century."

The remark in a published interview seemed

certain to deepen fears among Italy's small Jewish minority, which still recalls Mussolini's race laws and the deportation of thousands of Italian Jews to Nazi death camps in World War

Not only that, the comment seemed likely to add to apprehensions elsewhere in Europe, par-ticularly Germany, already troubled that Italy's rightist surge will embolden German oeo-Nazis and strengthen their showing in a string of elections this year.

Mr. Fim. bead of the National Alliance, which took 105 of the 366 seats that oow form the rightist majority in the 650-seat lower house, was speaking as Silvio Berlusconi faced new troubles with his efforts to bring his rightist partners into line in a dispute over the formation of a new government.

Apart from the potential embarrassmen from Mr. Fini's comments, Mr. Berlusconi, a millionaire media magnate who entered politics only three months ago, faced continued squabbles with the third member of his alliance, Umberto Bossi, the head of the separatist

Northern League.
Thursday night, Mr. Bossi seemed to reverse a commitment to support Mr. Berlusconi in his bid to be Italy's oext prime minister after the new Parliament meets for the first time in two

In a statement after Mr. Bossi met some of the Northern League's 106 deputies, a doubling of its lower house representation since the last elections in 1992, the party said it wanted its own parliamentary floor leader, Roberto Maroni, to be named prime minister.

Mr. Maroni met Friday with Mr. Bedusconi for further discussions on the shape of a new

Mr. Fini, too, has raised the odds in recent days, saying his party, the linear descendant of Mussolini's Fascists, would join a new government "on my own terms," in part a reference to his demand for direct presidential elections. Uoder the present constitutional arrangement Italy's president is chosen by Parliament.

Moreover, in an interview with the Turin newspaper La Stampa published Friday, Mr.

See ITALY, Page 4

Bribery Trial Sought for Fiat No. 2 and No. 3

ROME — Investigating magistrates re-quested Friday that two of the top three executives at Italy's biggest private com-pany, Fiat, be sent for trial for alleged corruption, judicial sources said.

Fiat's managing director, Cesare Romiti, and its finance director, Francesco Mattioli, were among 61 people recommended for trial in connection with al-leged graft in the building of Rome's sub-

way, the sources said.

If the magistrates' request is accepted,
Mr. Romiti and Mr. Mattioli would become the most senior business figures to stand trial for corruption in Italy's Tan-gentopoli political kickbacks scandal.

Others recommended for trial included the disgraced former Socialist prime minister, Bettino Craxi, and the former head of Italy's giant state industrial holding company. Istituto per la Ricostruzione In-dustriale, or IRI, Franco Nobili.

The magistrates suspect that bribes to-taling more than 100 hillion lire (\$62 milboo) had been paid by husinessmen to political parties in return for contracts, the

A judge must oow rule whether a trial should proceed.

Mr. Romiti's lawyers said the alleg tions against their client were devoid of all Mr. Romiti, 70, and Mr. Mattioli, 53.

are the most senior executives at Fiat after the chairman, Gianni Agnelli. The company bad oo immediate comment. The Rome subway inquiry began in October 1992, when magistrates in Milan

ordered a search of the offices of Intermetro, the consortium that is building the subway and in which Fiat is a partner. Mr. Romiti was questioned in the case in January.

The sources said charges in the magistrates' request ranged from corruption to the illegal financing of political parties and falsifying balance sheets.

China Seizes Leading Dissident, Setting Stage for New Rights Friction

By Patrick E. Tyler New York Times Service

BELJING - Seven carloads of Chinese security agents arrested Wei Jingsheng, China's most prominent dissident, as he was trying to return to Beijing by car on Friday after a month of self-imposed exile from the capital.

The decision to move aggressively against Mr. Wei, who was returning to Beijing to renew his pro-democracy and buman-rights campaign, is expected to further complicate relations between China and the United States over Beijing's rights record.

na has two months remaining to show "overall significant progress" on a seven-point

human rights agenda that President Bill Clinton set out in a May 1993 executive order.

Without such progress at the end of 12 months, Mr. Clintoo has warned that he will cancel China's favorable tariff privileges in the U.S. market. Such a move would risk retaliation against U.S. corporations operating in China or competing for huge contracts here.

Mr. Wei was taken under a warrant for arrest and interrogation, said his secretary, Tong Yi, who was traveling with him and witnessed the arrest. The secretary optified ocws organizations in Beijing by telephone. She said about 20 agents were involved in the arrest on the eastern outskirts of the city.

taken into custody in a mouth.

On March 4, be was held for about 30 hours after be had met secretly five days earlier with the U.S. State Department's senior human rights official, John Shattuck. In the meeting, Mr. Wei passed along a message to Mr. Clinton asking him to remain firm in demanding that Beijing release its political prisoners.

The arrest on Friday under a special warrant by a large force of agents appeared to be a more premeditated police action to put Mr. Wei under control, hut the pretext was unknown. Police officials and the Foreign Ministry had no immediate comment.

at first appeared to be part of a prearranged plan to meet the U.S. secretary of state. Warren M. Christopher, who held four days of rights talks in Beijing from March 11 to 14.

But after Mr. Christopher, under pressure from the Chinese leadership, announced that he had decided not to meet with Chinese dissidents. Mr. Wei stayed away from the capital and seemed to be awaiting the expiration of his six-month parole period, which ended March

The Communist Party leadership has supervised the handling of Mr. Wei at high levels and is now apparently seeking to bring to an end the

free speech movement Mr. Wei has energized among the dissident community.

Officials lodged a vigorous protest with the U.S. State Department after Mr. Shattuck's meeting with Mr. Wei. They accused the buman rights official of disregarding Chinese law and interfering in the country's internal affairs by meeting with a "convicted criminal."

On Thursday, officials sent a warning shot through the foreign journalist community here by notifying one Hong Kong-based newspaper that Mr. Wei would not be able to meet with foreign journalists or diplomats for three years,

See CHINA, Page 4

In First, Gene Therapy Partly Cures Inherited Disease

By Rick Weiss

Washington Past Service

PHILADELPHIA — Marking a landmark achievement in
the nascent field of genetic medicine, scientists have reported the first successful use of gene therapy to hring about lasting improvement in a patient with a life-threatening inherited

The experimental technique, which involved replacing defective genes with normal ones, appears to have fallen short of a complete cure in the patient — a 30-year-old Quebec seam-stress and part-time bank teller who is now healthy but remains

at increased risk of early death.

But researchers familiar with the case hailed the results as the strongest evidence yet that genetic manipulation represents a practical approach to treating an array of lethal diseases.

This is the first published account of stable, partial correction of a genetic disease using gene therapy, and that makes this a pretty important event," said Francis Collins, director of

National Institutes of Health. "This is proof that this ap-

proach, which has been talked about so much and has stirred a bit of controversy, can do what it's supposed to do." The patient, who requested that her identity remain secret, suffers from a rare bereditary syndrome that causes cholesterol to rise to eight to 10 times oormal levels, clogging blood vessels

and precipitating heart disease. Many victims of the ailment, called familial hypercholesterolemia, need bypass surgery while still in their teens. The Quebec woman had suffered a heart attack at 16 and underwent bypass surgery at 24. Most victims of the condition die from heart attacks in their 20s or 30s. The patient said that two of her brothers had died of sudden heart failure, and a sister

The woman spoke with reporters this past week, almost two years after becoming the first person to receive the experimen-tal therapy. She was flanked by her doctors, including James

the National Center for Human Genome Research at the M. Wilson, the University of Pennsylvania researcher who pionecred the radical therapy, and expressed relief that recent tests had indicated the procedure was largely a success.
"I had nothing to lose but to go ahead," she said. "And it's

paying off." The experiment was not the first gene therapy procedure performed in the United States; in 1990, National Institutes of Health researchers, after a prolonged debate over the scientific and ethical issues relating to genetic manipulation in humans, provided new genes to a child with an inherited immune system

"Gene therapy is still very much in its early stages," Mr. Collins said. "But a few decades from now, when people look back, they'll see this as a significant milestone."

While impressed with the work, other scientists said that the technique is cumbersome compared to other gene therapy approaches under investigation, some of which avoid surgery by injecting gene-bearing viruses directly into the body.

Kiosk



ON CAMBODIA'S BORDER — A Thai soldier monitoring Khmer Rouge movements on Friday from a Buddhist shrine in a long-disputed region along the border.

American Students Get an Uncommon Lesson in Japan

By T. R. Reid
Washington Post Service

المنتشقة

NAGOYA, Japan - When the students from Baton Rouge, Louisiana, arrived at Asahiga-Oka High School, they passed a small wooden box near the entry, about where the gun detector could be found in many American schools. The box had been set out so the members of the Asahi-ga-Oka art club could deposit their yearly dues. A fair amount of cash had accumulated in the open box, just waiting there

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Certainly we can learn something, we can learn a lot, from this society where crime is not common," said Clarence Jones, who introduced himself as principal and "security officer" of McKinley High School in Baton Rouge.

Mr. Jones led a group of McKinley students and teachers on a visit to this school. They hoped to "learn something" about how Japan has built a free and prosperous society that is largely unscarred by the delinquency, drugs and violence so familiar in urban U.S. streets and schools.

"We need help with our violence problem," Webb Haymaker, a McKinley senior, told the Japanese students. "It is the number one issue for Americans, and we hope we can get some help from you."

It was not just chance that brought Baton Rouge to Nagoya, an anto-making center 360 kilometers (225 miles) south of Tokyo. The students from McKinley came because of a specific - and tragic - event.

In the fall of 1992, an Asahi-ga-oka student,

year-old youth was dead - shot at point-blank you can do is apologize." when he knocked on a stranger's front door while searching for a Halloween party. The killing became an international cause

acquitted by a jury. A group of six students and three faculty

members from McKinley traveled to Japan this past week to visit the slain student's high "We wanted to bring a message of friendship and healing, and take home a message about

combating violence," Mr. Jones said. But no sooner bad the Americans landed here than violence struck again. A Los Angeles carjacking last Friday in which two college students from Japan were slain rekindled the familiar fear and anger among Japanese.

arrested two men, aged 18 and 20, for the killings. That, too, became major news here.

"Everywhere we've been in Japan, we've the separation of church and state." Los Angeles police reported that they had

for anybody in the school to steal it. But no-body did.

Yoshihiro Hattori, arrived at McKinley as an exchange student. One month later, the 16-Angeles murders, Webb Haymaker said. "All "Why do we have problems in our schools?"

asked Mr. Jones, the principal. "Drugs. Gangs. Broken homes. The economy, unemployment. The killing became an international cause celebra. In Japan, it sparked fury against the United States, particularly after the killer was a different planet. Japan has virtually no drugs,

no guns, no single parents. The sick economy is a major problem, but unemployment is not. Companies feel a civic obligation to keep everyone on the payroll, even during the current long At one point, David Branton, a McKinley

teacher, declared that "the U.S. made a very big mistake 30 years ago, taking prayer out of the public schools. Gun control is not the problem: the problem could be covered by the blood of the living Christ."

While the Asahi-ga-Oka kids were digesting that, Webb Haymaker provided a further shock

No Decision Set on U.S.-Seoul Games WASHINGTON (AP) - The United

Up and Coming /// An occasional series about the leaders of tomorrow.

Krista Sager, the head of the Greens party in Hamburg, is known as a soft-talking, hard-bargaining career politician with a flair for theatrics. She might also become the first Greens politician to win a direct mandate to the Bundestag in October. In Monday's Trib.

The story of a headless Cambodian statue Page 7. and how it went home.

States and South Korea deferred a decision Friday on resuming joint military exercises while pursuing a diplomatic resolution of a dispute with North Korea over inspections of its nuclear sites. After meeting with Defense Secretary William J. Perry, Foreign Minister Han Sung Joo of South Korea said Seoul was "continuing to

discuss" with the United States a decision on joint military maneuvers later this year. "We have not reached a decision," he said. Mr. Han said "we are leaving the door open for a dialogue and a negotiated settlement" following the United Nations Security

Council's statement Thursday urging North Korea to readmit International Atomic Energy Agency inspectors.

05



Some of the cars damaged in Paris streets by violent elements among the student demonstrators. More than 200 vehicles were wrecked.

Merchants Protest Paris Riot Damage

Police Restraint Questioned

Compiled by Our Staff From Dispatches PARIS - Shopkeepers threatened Friday to form their own selfdefense force 10 combat rampaging youths and denounced the police for failing to prevent widespread vandalism during the student pro-

Interior Minister Charles Pasqua said the government would not tolerate a "shambles" in the city, but he said that if the police had intervened more forcefully "we would nnt be deploring broken windows but possibly deaths."

Looting and street barrles occurred in several cities Thursday as renegade youths rampaged during generally peaceful marches by stu-dents celebrating the withdrawal of a law that would have cut the minimum wage for young people enter-ing the labor market.

The worst violence occurred in Paris, Police headquarters said 120 policemen were injured and 335 people arrested.

He organized the campaign for clemen-

cy, accumulating petitions from 18 mem-bers of the clergy, many of them in high

Gabriel Marcel, the Catholic existen-

tialist, also was persuaded to sign a peti-tinn. But he did what none of the eminent

churchmen had thought to do: he investi-

gated Touvier's background. As a result,

accusing Touvier of being a killer and a list, he withdrew his letter.

stop the campaign on Touvier's behalf, and President Georges Pompidou signed

an act of clemency in November 1971.

This, however, only added to Touvier's problems by reminding the French that

one of their most important wartime col-

laborators was still alive. Relatives of

those whom Touvier allegedly had sent to

their deaths accused him of committing

crimes against humanity, for which no statute of limitations exists.

But it took more than 20 years to bring

Touvier to trial because he went back into

hiding in 1972. He eventually was found in

1989, hiding at a priory in Nice belonging

to a dissident conservative bishop, Marcel

Mr. Marcel's action delayed hat did not

authority.

and windows were smashed in more than 100 stores, hotels and

The national shopkeepers orga-nization said it was "scandalized by the lax and irresponsible attitude of security forces" during the distur-

The group's spokesman said shopkeepers were prepared to form their own "intervention groups" to combat vandals. "Given the disastrous social and

economic climate, protests can only multiply in the coming months," the organization said. "French shopkeepers are fed up with becoming the scapegoats of each demonstration.

Mr. Pasqua said deaths might have resulted if commanders had ordered the riot police to charge into the throng of demonstrators in an effort to catch the minority of troublemakers.

We had a crowd of peaceful demonstrators who were marching in calm," he said. The wreckers infiltrated into

the midst of them." He said that authorities would have to consider the possibility of banning such mass marches in city cemers because of the risk of trou-

A spokesman for the riot police trade union said commanders had been slow to order their belimeted units, armed with clubs and tear gas, into action.

"What went wrong was perhaps a time lag during which the wreckers were left to get on with it," he

Paris police headquarters said about 70 of the youths arrested would be prosecuted, most of them for attacking police officers, destroying property or carrying ille-

gal weapons. Jean-Marie Le Pen, leader of the far-right National Front, charged that the wreckers rampaged unchecked, "comforted by the mertia of security forces who were para-lyzed by the orders of the interior

Clashes also broke out Thursday in the western city of Nantes be-tween not police and about 1,000 youths who smashed down the doors of the regional government building with battering ram.

The riots in Paris were the worst in the monthlong, nationwide student protests against a law that would have allowed employers to pay entry-level graduates 80 per-cent of the minimum wage of 5,800 francs (\$1,000) a month. Prime Minister Edouard Balla-

ing files to ease access for researchers. Special computer programs will allow them to

Also in the archive are records of Nazi

Contain mazes of narrow corridors nearly 13 dur - his credibility on the line after conceding to protests by Air France workers, fishermen and agencies that controlled culture and educa-tion. kilometers (8 miles) long. Most of the 50 permanent employees, nearly all of whom public school proponents - was forced to retreat one more time and scrap the law this week.

The violence was a reminder of four times as high as Germany's.

Urban blight in high-rise suborbs, tension with the police and fear of an uncertain economic future have created the conditions for periodic explosions. (AP, Reuters)

French Leader to Visit China

Agence France-Presse PARIS — Prime Minister Edouard Balladur will make an official visit to China from April 7 to 10, aimed at consolidating the recent reconciliation of the two comtries. Mr. Balladur's office annonnced. He will be the first French prime minister to visit China in 14 years.

WORLD BRIEFS

Rebels Kidnap American in Colombia

BOGOTA (AP) — Leftist rebels kidnapped an American in central Colombia and hours later the police shot dead a motorcyclist during their

Colombia and hours later the police shot dead a motorcyclist during their search for the victim, authorities said Friday.

Rebels of the Revolutionary Armed Forces of Colombia abducted Raymond Rising on Thursday as he rode his motorcycle to the Summer Institute of Linguistics school in Loma Linda, southeast of Bogotá, the police said. Rebels earlier this year threatened to kidnap Americans and hold them for ransom as "prisoners of war." The rebels have a strong presence in Meta state, where the kidnapping occurred.

At one relice roadblock set up in an attempt to find Mr. Rising

At one police roadblock set up in an attempt to find Mr. Rising officers opened fire on two men riding a motorcycle, killing one and wounding the other, the radio reported.

U.S. Warns Sudan on Aid for Terror

ADDIS ABABA, Ethiopia (AP) — The U.S. ambassador to the United Nations said Friday she had warned Sudan's Islamic government it would face increasing international isolation unless it ended its support for terrorism, improved its human rights record and ended its civil war.

Ambassador Madeleine K. Albright told a news conference here that she delivered the message a day earlier to President Omar Hassan Ahmad

Bashir during a private, hourlong meeting in Khartoum.

A U.S. official traveling with Mrs. Albright described the ambassador's meeting with the Sudanese president as stormy, ending in a harsh exchange of words. Even as she met with the president, his aides distributed a statement to reporters complaining of Washington's "baseless, hostile policy" against Khartoum.

Hostage Ordeal Ends at Japan Paper

TOKYO (Reuters) — Two rightist extremists surrendered to the police on Friday, almost six hours after invading the headquarters of a leading Tokyo newspaper, Asahi Shimbun, and threatening hostages with dynamite, a pistol and a ceremonial sword.

The rightists, who were protesting Asahi Shimbun's stance on Japan's

World War II role, seized about 10 people in an executive reception room, but released all but two hostages in midafternoon. The remaining pair emerged unharmed later as their captors gave in to police persuasion and

The extremists were members of a group calling itself Taihikai, or Party of Great Sadness. They threw leaflets out of the window reading: "The media are the real Class A war criminals." They said they particularly objected to coverage of war-related issues by the paper and its related publication, TV Asahi.

Moldova Suspends Language Law

KISHINEV, Moldova (Reuters) — Moldova's new parliament on suspended on Friday a language law that has stirred tensions between a ethnic Romanians and Russians and that led to violent conflict in 1992. The vote was 80 to 15.

A language law adopted in 1989 made Romanian the official language of Moldova, where ethnic Romanians make up 65 percent of the popula tion. Formerly, Russian had been the official language, as it was in all parts of the Soviet Union. The law stipulated that all non-native Romanian speakers who had to work in positions of leadership with ethnic omanians had to take a compulsory language test from 1994.

The law got a hostile reception from the 1.5-million Slav minority,

which viewed it as an attempt to reduce them to second-rate citizens.

Corrections

Due to an editing error, an article in Wednesday's editions incorrectly described the television market into which Wharf Cable has invited BBC World Service Television. Wharf's network is restricted to Hong Kong and does not include China.

A book review in Tuesday's editions incorrectly stated the price of a book published by Bloomsbury in London. "The Rise, Corruption and Coming Fall of the House of Saud" is priced at £20.

TRAVEL UPDATE

China to Take Sting Out of Air Delays
BEIJING (Reuters)—China has adopted a new tactic in its losing war
on airport delays, mandating that idled passengers be placated with food,
drink, sightsceing and hotel rooms.

Free telephone and facsimile use would also he available during mechanical delays under new rules issued by Air China and disclosed on deep-seated problems plaguing Friday by the official Xinhua press agency. If bad weather is to blame, much of French youth, one-quarter however, telephone and fax privileges would apply only to first-class ravelers and others deemed "important" the rules s

Two-hour delays would menit free drinks and food. If delays extend to four hours, "passengers should be sent to hotels or sightseeing and other entertainment activities." Overnight delays ment board and lodging in a four-star botel or better for first-class passengers. Economy-class travelers must accept two-star accommodation.

Amstrak will ban smoking on all its short- and medium-distance trains as of May 1. The smoke-free policy includes all daytime trains operating between Washington and Boston and all trains operating to and from

Employees at top-rated restaurants, bars and hotels in Florence, Venice and Trento. Italy, plan to strike Saturday and Sunday over an impasse in contract talks. Workers at the casino in Venice also called a strike for Saturday. In the Rome area, some cafés and tour agencies were closed Friday. Snack bars and self-service restaurants on the highways closed for 24 hours beginning early Friday.

Gas station owners across Portugal joined a grass-roots fight against a l percent fee on credit card purchases that went into effect Friday, refusing to accept bank cards from travelers who crowded the roads for the Easter

Touvier and the Church: How Did He Get a Haven?

By Barry James

onal Herald Tribune PARIS - One question so far unaswered in the trial of Paul Touvier, the first Frenchman since World War II to stand trial for crimes against humanity, is how he managed to get uncritical support from many in the Roman Catholic Church for several decades.

Touvier, 78, relied on friends in the church to conceal him, help feed his family and defend him for decades after he went into hiding at the end of the war.

The prosecution still is presenting evidence against Touvier in the trial at Versailles, which concluded a second week of hearings on Friday and which has three weeks to run when it resumes after the Easter break. The evidence depicts Touvier as a lifelong anti-Semite who rose to a powerful position in the wartime "Milice" the French counterpart of the Nazi Gestapo - where he was allegedly responsible for executing seven Jewish prisoners. Twice sentenced to death in his absence after the war, he turned to the church to

Had Touvier been backed only by the

By Stephen Kinzer

New York Times Service

pletes its pullout from Germany this year, it

will turn over to the German authorities an

archive of 25 million Nazi Party documents

that Germany has for years been reluctant to

The archive, officially known as the Berlin

Document Center, is an invaluable source of

information for scholars and Nazi-hunters.

It also includes chilling evidence of how Nazi

leaders sought to develop scientific princi-

here," said David Marwell, the historian who

has directed the archive since 1988. "I'm

always struck by the reaction of groups of

Germans who come to visit here. They've

heard the hackneyed cliches about Nazism,

but it's different when they actually see the

Before turning the archive over to German control on July 1, Mr. Marwell hopes to complete microfilming every item. Clerks are

microfilming more than 40,000 pages a day,

making two copies of every document, one

for use here and another for a U.S. archive.

In other offices, archivists are cross-index-

There are a lot of ghosts walking around

ples to help them breed a "master race."

BERLIN - When the U.S. Army com-

ultraconservative wing of the church, the case would have been more readily understandable, since many in the church welcomed France's wartime government as an

ally against secularism and communism. But his clerical supporters included many of solid democratic principles — including even some who had fought in the anti-Nazi Rėsistance — and senior churchmen up to the rank of Cardinal Jean Villot, who became the Vatican No. 2

under Pope Paul VI. Coming from a strict, Catholic family of 11 children with many contacts among the clergy, Touvier apparently knew how to manipulate the priests and monks from

whom he sought help.

After the war, when thousands were killed in a settling of accounts with the losers, many priests revived the ancient notion of the church as a place of sanctuary. They took in anyone who asked for

help without asking questions. When the heat had died down, Touvier sought refuge in the most obvious place, his family home at Chambery in the south of France. Living behind closed shutters under his wife's name for a quarter of a century, he managed to acquire an ex-

find files of Nazis even if they have an

time from people who suspect that a particu-

first place we go to check is Berlin. It's a

American soldiers control access to the

sprawling center, which is housed in a former

Gestapo complex in western Berlin. Ameri-

cans run the center under an informal post-

war agreement with the other Western occu-

pying powers, Britain and France, largely

because it is in what was once the American

The largest collection in the archive consists of the entire Nazi Party membership

files, more than 11 million cards. In the final days of World War II, Nazi bureaucrats

bound these cards into tight bundles and

shipped them from party headquarters in

Munich to a paper mill where they were to be

destroyed. American soldiers, guided to the

trove by farmers, found the files shortly

lar individual may have had a Nazi past. The

incorrect spelling.

requisite starting point."

sector of occupied Berlin.

traordinarily diverse and powerful group of supporters among the clergy.

He got one priest to perform his marriage ceremony clandestinely, without going through the required civil ceremony that would have revealed his identity. Another arranged payments for him from the church charity, Secons Catholique. He carned money by typing out beatification procedures for the church. He even registered his address at the archdiocese of

With the expiry of the 20-year statute of limitations on the war crimes for which he had been sentenced to death, Tonvier was no longer in risk of his life. His clerical friends were then able to mount a campaign to get President Georges Pompidon to remove a legal restiction preventing him from inheriting the family home.

An influential priest, the Reverend Charles Duquaire, threw himself behind Torvier's cause with an enthusiasm that remains a mystery. Father Duquaire, who was as first the private secretary to the archbishop of Lyon, and then Cardinal Villot's head of household in the Vatican. had connections throughout the church.

document center is that of the SS, a political

and military vanguard of Nazism. All SS

members who sought to marry were required to submit their families' genealogical back-

grounds, and those of their prospective wives, dating to 1800, or 1750 if they were

Ethnic Germans born outside of Germany

who sought to join the SS, along with those who applied for German citizenship, were

required to appear before trained specialists

read, see and hear."
Perhaps the most

After 50 Years, an Archive of 'Ghosts' for Germans

"The Berlin Document Center is regarded as a very important resource," said Efraim Zuroff, Jerusalem director of the Simon Wiesenthal Center. "We get allegations all the tried to control what people were allowed to On walls above their desks, some employees have posted photocopies of nuggets they have encountered in the files, among them Adolf Eichmann's party membership card and Josef Mengele's certificate of member-

ship in the Medical Chamber. In the years after the document center was opened in 1946, some hoped that it would become the instrument by which former Nazis could be identified so they could be kept out of influential positions. But that was not

"De-Nazification was something that nevwhose job was to provide detailed analysis of er really materialized," Mr. Marwell said. "It the applicant's facial structure. The forms, was an idea that was overtaken by events in a 240,000 of which are in the document center lot of ways. The outbreak of the Cold War archive, include 21 categories and an intri- changed everything. The Western powers becate grading scale to assure that applicants came more interested in assuring that Gerdid not have excessively large noses or ears. many was a bulwark of anti-communism, irregularly spaced eyes, swarthy complexions, or other physical features deemed unevery important job sort of fell by the way-

Russia's Latest Signal on NATO Program Is 'Go'

MOSCOW - Foreign Minister Andrei V. Kozyrev acted Friday to reassure NATO on Russian participation in its Partnership for Peace program, saying that Moscow would sign up for it later this month.

An aide to President Boris N. Yeltsin surprised the Western mili-

UNIVERSITY DEGREE BACHELOR'S . MASTER'S . DOCTORATE For Work, Life and Academic Experience Through Convenient Home Study (310) 471-0306 ed. 23 Face (310) 471-6456 Fex or send detailed resume to FRIEE EVALUATION Pacific Western University 600 N. Sepulveda Blvd., Dept. 23 Los Angeles, CA 90049 more months to make a final decision on joining the East-West military cooperation plan.

But Mr. Kozyrev said the remark, made by the chief presidential spokesman, Vyacheslav Kostikov, may have been misinterpreted "or maybe not accurately formulat-

"The agreement with NATO will be signed in the second half of April as was provided by our time-table and then afterwards there will be the process of filling in" the details, he said.

fore welcoming the UN secretary- Soviet bloc.

tary alliance on Thursday by saying general, Butros Butros Ghali, to that Russia might take six or seven Moscow.

Mr. Kostikov's comments, suggesting a change in position by Mr. Yeltsin under pressure from na-tionalist critics in parliament and the armed forces, alarmed the North Atlantic Treaty Organization. NATO considers the participation of its former Cold War ene-

my as the program's biggest prize.

A spokesman at NATO headquarters in Brussels said Thursday that the alliance was ready to explain the rationale and mechanism of the program to clear up "considerable misunderstanding.

Thirteen countries of the former "Maybe Kostikov was speaking Soviet bloc have signed the Part-of this process which may take a half year or even more," said Mr. program calls for joint exercises Kozyrev, who was speaking at and military cooperation between Moscow's international airport be-

Russian critics say the NATO program could inhihit future Russian trouble-shooting activities in hot spots of the former Soviet

Russian military officials have privately expressed irritation to Western diplomats about NATO's handling of the Partnership program, suggesting that Moscow should have been granted some kind of special status.

In another development, Prime Minister Viktor S. Chernomyrdin said Friday that Russia may apply this year for membership of the European Union.

"We hope in this year this question will be solved, in Russia's case in the political sense and then also in the area of economic relations,

Belgium Bolma Brazil Chile

Full Chunnel Service Set for September

By Richard W. Stevenson New York Times Service LONDON - The operator of the Channel

Tunnel said Friday that full passenger service would not begin until September, four months after the formal opening May 6 of the undersea rail link between Britain and France and 15 months later than originally

Officials warned earlier this year that there would be an unspecified delay in the beginning of passenger service immediately after Queen Elizabeth and President François Mitterrand inaugurate the tunnel next month. The opening ceremony will go ahead as

In an interview Friday with the British Broadcasting Corp., Alastair Morton, the chairman of the operating company, Eurotunnel, said limited passenger runs through the 31-mile (50-kilometer) tunnel would be-

gin in June. Service will gradually build up over the summer, he said. In September, the company expects to be-gin running a full schedule in which travelers can simply arrive at either end of the tunnel

and leave within 15 minutes on one of the rail shuttles that will hand passengers and their cars under the English Channel, Mr. Morton

The \$15 billion project has been plagued by technical and financial problems since construction began in 1987. The latest delay was caused largely by late

deliveries of rail cars and locomotives and the slower-than-expected pace of safety testing for a variety of equipment.
Eurotunnel is also preparing for the beginning of freight service over the next several months. It had been scheduled to start last

month.

Mr. Morton did not specify the level of passenger service that will be available over

the summer, other than to compare the build-up to a car accelerating through first, second, third and fourth gears. But he suggested that in its early stages there would be little availability and that most cross-channel travelers this summer would have to continue to use

The delay will certainly do nothing to help the tunnel's image, especially in Britain, where many people seem to view it less as a triumph of engineering and a historic link to the Continent than as a white elephant.

"While other countries relish grand proicts, the British suspect them," said an editorial Friday in The Independent, a London newspaper. "If the tunnel had opened on schedule and at the forecast price, the national al psyche would have been disturbed almost as much as by ceasing to be an island. So a vote of thanks is due to Eurotumnel: We do not have to rethink ourselves just yet."



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THE AMERICAS / CHURCH, STATE AND PRAYER

Arkansas Senators at the Plate

WASHINGTON - The two Democratic senators from Arkansas complained to senior Clinton administration officials last year about the government's handling of legal claims against Seth Ward, a former Madison Guaranty Savings & Loan employee and the fether-in-law of former Associate Attorney General Webster L. Huhbell.

Senator Dale Bumpers who once called Mr. Ward a "good supporter," sent a letter dated May 26, 1993, about Mr. Ward's treatment by the Resolution Trust Corp. to the White House counsel, Bernard W. Nussbaum, and Deputy Treasury Secretary Roger C. Altman, a political appointee

serving as interim chief of Resolution Trust. Mr. Bumpers also sent copies of the letter to three Arkansans working in the White House: the chief of staff, Thomas F. (Mack) McLarty Jr., and William Kennedy 3d and the late Vincent W. Foster Jr. of the counsel's office.

Scnator David H. Pryor lodged his own complaint in July with Mr. Altman and a senior Treasury aide, Joshua Steiner, about the "appalling" waste of money and "abuse of power" by government attorneys in their attempt to recover Madison funds from Mr. Ward, a wealthy Arkansas business executive. Like Mr. Bumpers, Mr. Pryor asked Mr. Altman to review the agency's settlement with Mr. Ward, which required him to return \$340,000 in Madison funds to the agency.

The letters from Mr. Bumpers and Mr. Pryor are

the first indications that members of Congress contacted political appointees in behalf of a prominent constituent who has come under federal scrutiny in the Madison affair.

6 States Defy Abortion Order

WASHINGTON - At least a half-dozen states say they that they are flouting a new federal order to pay for abortions for low-income women in cases of rape or incest. The Clinton administration said there would be no immediate penalty for violating the law, which went into effect this week. Ray Hanley, the chairman of the State Medicaid Directors' Association, said that Arkansas, South

By Philip J. Hilts

New York Times Service

five years before the surgeoo gener-

al declared that nicotine was an

addictive substance, researchers for

a tobacco company drew the same

conclusion. Their paper was ac-

cepted for publication in a scientif-

ic journal, but the company forced

the author to withdraw it, the jour-

The study, which tested addic-

tion in rats, was done hy Dr. Victor

J. DeNoble, who was working at

the Philip Morris Companies, and

his colleagues, and was to be pub-

lished in the journal Psychophar-

macology, Experts on nicotine and addiction said the paper would have been the first and best of its

kind at the time, an important ad-

Dr. Jack E. Henningfield, chief

of clinical pharmacology research at the National Institute on Drug Addiction, a federal agency, said

the withdrawal of the paper from

publication "set the field back six

years at least before work like it

could be accomplished by Canadi-

The research paper was made

an researchers.

tive properties of nicotine.

nal's editor says.

WASHINGTON — In 1983,

Dakota, Louisiana, Kentucky, Utah, Oklahoma and an unknown number of other states were not covering abortions for rape or incest. Mr. Hanley is also the Medicaid director of Arkansas. (NYT)

Cover Photo irks White House

WASHINGTON - The White House is plenty. steamed about this week's Time magazine cover photo of a grim-faced President Bill Clinton and a senior adviser, George Stephanopoulos, saying it was a five-month-old White House picture that the magazine had agreed to return in January.

'I was irate," said Bob McNeely, director of the White House photo office. So irate, in fact, that the White House has cut off the magazine's access to

such official photos.

The cover says "Deep Water: How the President's Men Tried to Hinder the Whitewater Investigation." But the caption inside fails to note that the picture is of a routine scheduling meeting on Nov. 9, weeks before Whitewater had become a

major issue.
To put the photo on the cover, out of context, and not note in the caption when it was taken, is outrageous," said the White House press secretary, Dee Dee Myers. She complained in a letter to Time's managing editor, Jim Gaines, that the magazine "did not have our permission" to use a

picture that "will likely mislead your readers." A Time spokesman, Robert Pondiscio, said there was no intent to deceive. "In retrospect it might have been a good idea to date that photo, he said. "That's a fair criticism." But he added, "I don't think the readers of Time expect the cover photo is going to be a representation of that

Quote/Unquote

Addiction Finding Was Stifled

the environment by its chairman,

Representative Henry A. Waxman,

Democrat of California, It resulted

from research at the Philip Morris

Research Center in Richmood, Vir-

ginia. Not long after Mr. DeNohle

wrote the paper, and the company

forced him to withdraw it, he left

the company and, Mr. Waxman

said, the research group that pro-

DeNohle's research in general had not been censored, and some stud-

ies of nicotine by him were pub-

lished, hut they would not com-

ment on the specific paper released

by Mr. Waxman. Efforts to reach

Mr. DeNoble were unsuccessful.

by the company. He said there was

probably no legal requirement that

duced it was closed.

Tobacco Company Forced Researcher to Drop Report

Kevin Parriott, executive director of the San Diego County Republican Party in California, where President Chinton was vacationing this past week and where voters in the moneyed city of San Diego preferred George Bush or Ross Perot by a nearly 3-to-1 margin: "Bill Clinton coming to San Diego is like Ronald Reagan going to Detroit or Madison, Wisconsin." (AP)

confidential matter, but he agreed

to confirm the facts once ap-

Administration and Mr. Waxman.

that nicotine is not addictive, al-

though leading groups, including

the surgeon general's office, the American Psychiatric Association

and the American Psychological

Association, have said that it meets

that meet the tests include heroin.

addicted to other drugs, such as

rating of their oeed for nicotine

There is frankly no scientific

cocaine and alcohol.

Tobacco companies maintain

House subcommittee on health and fore now because he considered it a

Philip Morris executives issued a all the scientific tests for an addict-

written statement saying that Mr. ing substance. Other substances

Mr. Waxman said that because heroin, the addicts were equally

Philip Morris owned the laboratory motivated to get nicotine as to get

and the researchers were its em- heroin. Their ability to quit, the

highly unusual for a paper to be accepted and then withdrawn. He accepted and then withdrawn. He

ployees, all the research was owned strength of the habit and their own

Kept Secret A List of

By Richard L. Berke

Big Donors

New York Times Service
WASHINGTON — A nonprofit offshoot of the Republican Party that was formed last year to seek the ideas of ordinary Americans is being financed by hig corporations and millionaires whose donations are not subject to federal restrictions that apply to most political

Since its creation last June, the organization, the National Policy Forum, bas been criticized hy groups that monitor campaign finances because it has refused to disclose the identities of its donors.

But the forum's own documents, and those of the Republican National Committee, show that in hunong for money they decided against mass mailings and instead sought and received "hard commitments" from giant corporations like Philip Morris Companies Inc., Coca-Cola Co., United Parcel Service, Edison Electric, the Prudential Insurance Company of America, AT&T and American Standard.

Several associations were also listed in the documents as having made such commitments, including the National Rifle Association, National Association of Homebuilders, National American Wholesale Grocers' Association and National Cattlemen's Associa-

While forum officials refused to discuss these donors, officials at some of the companies that had been solicited confirmed that they had coutributed.

Although the Republican Party chairman, Haley Barbour, billed the forum as "a very participatory program" when he announced its formation, the documents, supplied by a former party employee, show that small donations were not proached hy the Food and Drug solicited by mail.

> Forum officials have said the budget for their first year was roughly \$4 million. A budget docu-ment shows the fund-raising plan as follows: \$100,000 each from 15 iodividual or corporate founders"; \$10,000 each from 100 major donors; \$50,000 each from 20 corporate sponsors, and \$15,000 each from 20 association sponsors.

Republican Party officials say the money collected by the organization is being used to attract new basis for saying nicotine is not ad-dictive," Mr. Henningfield said. "In fact, in three studies of people people into the party by holding meetings around the nation-

William E. Brock, a former party chairman who heads the policy forum's coordinating committee, said officials feared that naming the donors would arouse undue suspi Many people who were solicited

were as strong as for their addicting the company publish the study, but drug,"

Nicotine's addictiveness, and for the policy forum had already given large sums of money to the Republican Party, donadons that charges that cigarette companies The editor of the journal at the manipulate the amount of micotine time, Dr. Herbert Barry of the Uniare not subject to federal limits. versity of Pittsburgh, said it was addiction, are the bases for recent

But because such political "soft money" must be publicly reported, some critics of the forum have contended that it was set up as a nonprofit group so it could collect donations that would not have to be made public. Mr. Barbour and Michael E.

Baroody, the forum's president, played an important role in solicitng the wealthiest donors, according to the documents. Fred Wertheimer, president of Common Cause, said such min-

gling of policy and politics was im-



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Republicans Lawmakers Lead a School-Prayer Drive

By William Booth Washington Past Service

WASHINGTON — Saying America's youth oeed to be guided by a higher purpose, hun-dreds of legislators around the nation, from black urban liberals in Washington to white rural conservatives in Mississippi, are seeking to return prayer to public schools.

The movement has generated school prayer legislation in the District of Columbia and at least six Southern states, including Virginia Georgia and Florida. Virginia has passed a bill encouraging voluntary prayer and the others are on the verge of either mandating daily moments of "quiet reflection" or allowing students to lead prayers at pep rallies, sports events and graduation ceremonies as well as before and after class.

"It has nothing to do with being a bberal or conservative, a Democrat or Republican, black or white," said a Tennessee state senator, Don Wright, a Republican who championed his state's prayer legislation last year. "The people want the right to prayer. They want that right back again.

In almost all cases, state chapters of the American Civil Liberties Union and affiliated groups threaten to challenge the constitutionality of the new laws, citing decades of Supreme

education has lost its moral bearings, insist that in a country where metal detectors are ubiquitous in schools, students deserve the right to hear the word "God" again.

Indeed, the resurgence of school prayer seems to be one of a handful of "values issues" being given renewed life by Republicans and Democrats alike, including President Bill Clin-

The pending legislation not only challenges the separation of church and state but is being pushed by big-city liberal politicians as well as by traditional members of the religious right. The bberals include a Georgia state senator, David Scott, a Democrat from Atlanta whose

other big issue this year is stricter gun control.

"There is now this extraordinary need to provide our young people with a way to look into themselves for strength and meaning," said Mr. Scott, whose legislation calls for a manda-tory minute of "quiet reflection" at the begin-ning of the school day. Critics say the prayer bills are inspired more by election-year grandstanding than real concern for America's troubled schools.

"There will be lawsuits," said James Tucker, special project counsel for the ACLU of Alabama, where a school prayer bill was passed unanimously last year. "We're just looking for the best case.

ourt precedent.

Tennessee also overwhelmingly passed legis-lation last year to let students inioate and lead

and Florida are on the verge of securing similar measures, while Virginia already has done so. In the District of Columbia, a majority of D.C. council members have said they support legislation that would allow students to pray in

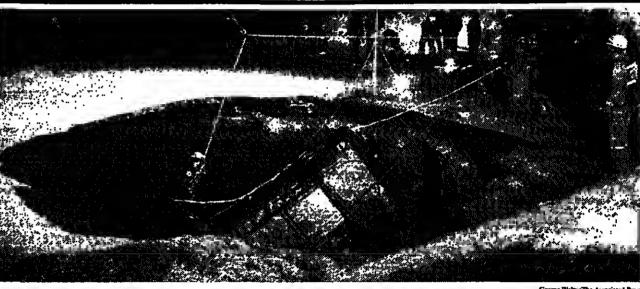
the classroom "With all this violence and other problems," said council member Marion S. Barry, "we need to get back to trying to allow those who want to pray to do it. It may set a moral tone at the

Proponents of allowing prayer in schools say that they are acting less from political expediency than from deep concern that society is out of whack.

"We're bringing back to our children the recognition that there is a place for spiritual and moral enlightenment," said a Florida state representative, Beryl Burke, a Democrat who represents a mostly black Miami neighbor-

The school prayer movement has been renewed by a recent federal appeals court decision and protests by principals and students across the region.

There are about 12,000 Bible clubs now meeting in public schools. Last year, about 1.5 million students participated at prayer rallies at public schools, according to Christian legal



HIGHWAY HOLE — A rescuer descending into a sinkhole on a Maryland road near New Windsor to reach Robert Wayne Knight, a motorist who was trapped in his car when he drove into the hole. He was hospitalized in Baltimore and treated for shock.

Away From Politics

 The United States switches to daylight savings time Sunday when clocks are turned ahead one hour at 2 A.M. in each time zone, There will he oo time change in Arizona, Hawaii and parts of Indiana, which remain

· A defendant charged in the conspiracy to hlow up New York City landmarks pleaded

on standard time all year.

guilty to the charges against. The defendant, Earl Gant, a Philadelphia street vendor, was accused of agreeing to help get explosives in the foiled plot to blow up the United Nations buildings, two highway tunnels and other public buildings last year,

 The United States will soon begin accepting applications for an annual lottery of 55,000 of its coveted green card work permits. Applications can be made throughout June. The results will be given later in the year. The annual lottery will distribute oearly 25,000 green cards to immigrants from Europe and the former Soviet Union, 20,200 to Africans, 6,837 to Asians and 817 for immigrants from Australia and the South Sea islands.

Three months after Anne Scripps Douglas an heiress to a oewspaper fortune, was bludgeoned to death, a decomposed body found on the Bronx bank of the Hudson River was identified as that of her husband and accused murderer, Scott Douglas, NYT, Reuters, AFP

Safer Banking? See Chicago Police

poblic Thursday at a hearing of the said he had oot come forward be- ing classifying cigarettes as a drug.

By Don Terry New York Times Serv

CHICAGO — Inside the 7th District police station, just down the hall from the handcuffed gang member and the hattered wife with nowhere else to hide, Shawna Jackson came to do her banking.

A few months ago, in an experiment to bring financial services to the poor and to cut down on the muggings that make the South Side police district one of Chicago's toughest, the city and a hank installed an antomatic teller machine in the lobby of the police

But as it spits out \$10 and \$20 bills over the crackle of police radios, the money machine is much more than a routine convenience. It is a symbol of hope in a struggling neighborhood and a sign of how desperate and dangerous modern times have become. Muggers are robbing people at money machines

with increasing frequency, prompting banks and some cities to take unusual protective measures.

In Oakland, California, five Wells Fargo Bank branches have red emergency buttons that link users of the machines to the police. And in Los Angeles, the

City Council has approved the installation of 30 automatic tellers in police station lobbies.

But even in the station, surrounded by armed officers, Ms. Jackson clutched her purse as she scanned the lobby for potential attackers.

"No matter where you are nowadays," she said, you got to be on your guard every minute."

These days, even if some people are brave enough or foolish enough to use an antomatic teller in the 7th District, they might have a hard time finding one. Only a few are left in the ocighborhood. Bot then, few residents have needed one. Nearly half the people live below the federal poverty level, and the unemployment rate is 33 percent.

So far the Marquette National Bank automatic teller has handled about 450 transactions a month, well below the bank's target of 1,000. Part of the problem is that oot many people know the station has a money machine. District Commander Ronnie Watson hopes to replace the banner soon with a sign that lights up at dusk.

This is what community policing is all about," he

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Gunmen in Washington **Open Fire on Market**

By Linda Wheeler and Wendy Melillo Washington Post Service

WASHINGTON -- One person was killed and at least eight were wounded in a burst of gunfire in the historic O Street Market in Washington, the police said. Shoppers ran from the building

while others, along with vendors, crouched on the floor in fear when the shooting started on Thursday night, according to witnesses. Several of the vendors, who lease stalls that face onto a central covered walkway, said three of their customers were among those shot in the incident, which happened shortly before 7 P.M.

The police said two men wearing ski masks got out of a car outside the market at the O Street entrance, walked up to the door and started firing. Dozens of shell casings littered the walkway just outside as well as inside the doorway.

"There were gunshots and people all over the place, running, screaming and asking for help, said Bishop Clarence Long, of Scripture Cathedral.

Mayor Sharoo Pratt Kelly; the city administrator, Robert L. Mallett, and the police chief, Fred Thomas, visited the chaotic scene. Mr. Thomas said the victims ranged in age from an infant to s person over 60. One 15-year-old boy, identified as Duwan A'Vant, was pronounced dead at a hospital, but none of the other injuries appeared to be life-threatening, police and hospital officials said.

In a city where homicides are an almost daily occurrence, the incident stood out as unusual. "I don't know of anytime when

we have had so many people shot in one incident," Mr. Thomas said. The police chief, who toured the scene of the shooting hours later, said at least two gunmen stood just inside the O Street entrance to the market and fired on a group stand-

ing just inside the door. The police said they believed two security officers from an FBI building were among those shot.

The market, one of only two remaining city markets that served Washington at the turn of the century, is known for its inexpensive fried dinners as well as reasonably priced jewelry and clothing.

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Both Sides Denounce Force for Hebron

By Clyde Haberman

New York Times Service JERUSALEM - A planned force of lightly armed foreign observers to patrol Hebron was criticized Friday by many Israelis as going too far and by Palestinians as not going far enough.

Palestinians across the political spectrum dismissed the agreement on a temporary force of 160 Norwegians. Danes and Italians as a palliative that will not provide real protection for residents of the West

What is required following the Feb. 25 massacre by an Israeli settler, they said, is the evacuation of the 450 Jewish settlers living there among more than 80,000 Palestinians. As for the observers, many Palestinians waved off their presence as pointless, especially after learning from officials here that only 60 will actually go on patrol while the 100 others will be administrators and office workers.

"They don't have any weapons except writing reports," Sheikh Mohammed Kafrawi told Muslim worshipers at midday prayers on Friday at the Al Aqsa Mosque in Jerusalem. Referring to interna-

tional forces sent to Bosnia, he said: "Did they prevent crimes against Muslims? No, they didn't." Similarly unhappy were many is-

raelis, especially on the political right. They denounced the agreement reached Thursday by Israel and the Palestine Liberation Organization as a capitulation on a matter that had been almost an article of faith here since the West Bank and Gaza Strip were captured in the 1967 Middle East war. Until now, Israel had never per-

mitted an armed international ence in the territories. The accord, rightist leaders warned, sets a precedent that will undermine Israeli sovereignty and pave the way for more foreign forces elsewhere the West Bank and Gaza, and ultimately Jerusalem. Some Israeli critics also can-

tioned that unpredictable events the shooting or kidnapping of an observer, for example — could create hard feelings that damage Israel's relations with the countries forming the force. "You start processes that can

spin out of control, especially on the ground," said Dore Gold, a defense specialist with Tel Aviv couldn't walk, wby can't they toler-

tegic Studies

■ Muslim-Christian Tension Israeli troops barred Muslims from Jerusalem's Via Dolorosa on Good Friday amid much tension, hut Christians retracing the tradi-tional last steps of Jesus said their joy at being in the Holy Land overrode fear, Reuters reported.

faracti security forces were out in force in the Old City to prevent clashes between Christians, Muslims and Jews following five weeks of Arab-Israeli violence triggered by the Hebron massacre of Muslim

Soldiers used clubs to beat back Muslims going to noon prayers at Al Aqsa Mosque while Jews gathred at the Wailing Wall below for the end of their Passover holiday.

"We cannot wait any longer, we will miss our midday prayers, let us pass," shouted an old Arab man, ethoing cries from a group of Mus-lims who use the Via Dolorosa route to reach the mosque. The soldiers ignored their pleas.

University's Jafee Center for Stra- ate us on this one day in the year," said a Christian woman as soldiers forcibly separated Muslims from Christians. She was referring to the

Muslim holy month. Christian pilgrims carried wood-en crosses and sang hymns while walking in the rain to the traditional site of Jesus's tomh in the Church of the Holy Sepulchre.

Some wore black armbands to mourn victims of the Hebron massacre. The Assembly of the Catholic Ordinaries of the Holy Land called Friday for the removal of Jewish settlers from the territories to achieve a lasting peace. In an Easter message, it said:

themselves. They have shown that they cannot co-exist with others. Therefore, they must go elsewhere." Violence over the Hebron killings did not dissuade many tourists from around the world from visit-

ing holy sites.

Catholics and Protestants from Egypt joined in the Good Friday procession for the first time since

concerning government procurement of tele-communications and medical equipment.

"Any approach using the Japan is nnique"

"They're basing their behavior on obsolete information at best," said Noboru Hatakeyama, an adviser to the Long-Term Credit Bank of Japan who was the Trade Ministry's top negotiator until last year. "If the U.S. keeps doing this, Japan will become fed up and not move, and the deterioration of relations might

JOBS: Good News for Worker Translates to Fears for Financial Markets

attractive, resulting in still less money for the

So the question for the financial markets now

is not whether but when the Fed will move next

to raise its federal funds rate, the rate on over-

night loans of reserves among American banks. The rate now stands at 3.50 percent and is

expected to go to at least 4 percent by year-end, Michael Strauss, chief economist at Yamai-

chi International, said, "If they were smart they'd go up 50 points today," then added, "If

they were really smart, they would have started

Fed is treading a fine line in trying to slow inflation before it speeds up, but without tip-

ping the economy back into a recession.

"The Fed is looking at the right balance

between demand in the economy and the sup-

But others say it's not as simple as that, as the

tightening in November.

Korean Carmakers Lash Out at U.S.

South Korean carmakers criticized Friday as "incomprehensible" a U.S. report that accused South Korea of setting up barriers against purchases of foreign autos. The Associated Press reported from Seoul.

the 281-page report released by the U.S. gov-ernment this week.

The report said that the 10 percent import duty imposed on foreign cars by Seoul was restrictive compared with the 2.5 percent duty in the United States. Seoul said it should not be singled out because the 10 percent import duty was on a par with that levied by European

ply of labor and industrial capacity," Mr. Sinai

said. "By acting ahead of the game before inflation takes hold, it is taking a new approach

with a risk of errors, miscalculations and a lack

Mr. Wyss added: "To avoid the classic

boom-and-bust scenario, the Fed has to contin-

ue to make its small steps in tightening and not

make a mistake. As long as they don't panic, I

follow the market and decide to raise rates

again only after it was sure that the latest

employment data were not a fluke. For that it

will have to wait at least for next week's first

reports of Easter retail sales and reports from

purchasing managers of large industrial compa-

nies about the state of the economy.

of understanding of its policies."

think it will work."

Troops Go Into Natal To Enforce A Decree

DURBAN, South Africa -South African troop reinforcements moved into the Zulu heartland of Natal on Friday to enforce a state of emergency declared by President Frederik W. de Klerk.

Chief Mangosuthu Buthelezi, whose power base is in the province, which includes the KwaZulu "The settlers have condemned black homeland, renewed his criticism of the measures but said he was willing to go ahead with planned peace talks next week.
In the KwaZulu capital, Ulundi,

Chief Buthelezi said that if the discussions next week "do not come up with something that will make it possible for us to participate in the elections, even at this late stage. then of course we will continue to play the role of being opposed 10 the status quo as set out after the

His rejection of the election, which he says will not deliver the autonomous Zuln state he seeks. has fed tension in the region. About 300 people were killed there last

Chief Butheiezi, the leader of the Zulu-based Inkatha Freedom Party, has previously said that he does not rule out participation in the elections on the condition that they are postponed "a month or two. an option ruled out by Mr. de Klerk and Chief Buthelezi's main black rival, Nelson Mandela, the leader of the African National Congress. The elections are to be held April 26 to 28.

The meeting next week on vio-lence and constitutional disputes is due to bring Chief Buthelezi, Mr. Mandela, Mr. de Klerk and Zulu King Goodwill Zwelithini together for the first time. It was originally set for last Wednesday, but was postponed after violence erupted during an Inkatha march through

Johannesburg on Monday.

A company of about 150 troops had reached Natal from Bloemfontein in the Orange Free State by Friday morning and two more companies were due to arrive by Sunday, said a military spokes-woman, Captain Kim van Niekerk.

Mr. de Klerk declared the state of emergency on Thursday, saying that regular police powers were not enough to ensure the country's first all-race elections went ahead in He said he expected the Fed, in effect, to Natal.

The police said five people were killed in overnight violence in the Natal-KwaZulu region.

Emergency regulations published Friday gave security forces the power to detain people without charge for up to 30 days, use "nec-essary force" to maintain order, and search people and premises without a warrant. The rules bar unauthorized mili-

tary training, prohibit the display of weapons or potentially danger-ous objects, including traditional Zulu spears and fighting sticks, and set strict conditions for marches and rallies.

Serbs Slay 19 in Bosnia Town Revenge Killings May Spur Mass Evacuation

By David B. Ottaway Washington Past Service

SARAJEVO, Bosma-Herzegovina - Bosnian Serbs have gone on a rampage in the northern Bosnia town of Prijedor over a three-day period, killing 17 Mushims and 2 Croats in revenge for the death of six Serbian police officers in fighting elsewhere, according to United Nations officials here.

Some elderly people were burned alive in their bomes and others were killed by hand grenades thrown at them as Serbs took out their rage on Muslims and Croats, said Kris Janowski, a spokesman for the UN High Commissioner for Refugees in The killings may have finally convinced internation-

al relief agencies working in Bosnia-Herzegovina that 10,000 non-Serbs living in and around Prijedor may all have to be evacuated in what would be the largest single such operation of the war.

"These people obviously have to be taken out," said Mr. Janowski.

He said a protection officer of the UN refugee agency had visited Prijedor on Friday under Serbian police escort and found that 20 homes of Muslims and Croats had been burned down and that people had fled from some neighborhoods to avoid the rampaging

"The simation is very tense and extremely alarming," Mr. Janowski said. "We certainly don't rule out

more violence in the coming days.

The bodies of the six Serbian police officers, killed in fighting against the Muslim-led Bosnian Army in central Bosnia, were returned to Prijedor early this week UN officials believe it was the sight of the

bodies that set off the attacks on the non-Serbian

Will

population. However, the latest wave of killings came amid what was already an apparently organized Serbian campaign of terror in Prijedor and in nearby Banja Luka to drive the last Muslims and Croats out of the area. This practice, which dates from the start of the Bosni-

an conflict two years ago this month, has come to be known as "ethnic cleansing."

The killings have brought international relief agencies to the point where they are reluctantly coming to the conclusion that a mass evacuation of the non-Serbian population around Prijedor may be warranted, even if they are accused by the Bosnian government and human rights groups of abetting the Serbs in the ethnic-cleansing campaign in northern Bosnia.

There are about 6,000 Muslims and 3,000 Croats

still living in and around Prijedor, as well as several hundred Gypsies. Three villages housing 1,000 people outside Prijedor, and the entire Muslim community there, had already asked the UN refugee agency for

"We are close to it, but that would be the last resort," said Robert Monin, head of the Geneva-based International Red Cross mission in Sarajevo.

Mr. Janowski said the Croats also had appealed to Pope Paul II to be evacuated. The U.S. ambassador to the Vatican, Raymond Flynn, visited Sarajevo on Friday and was told by President Alija Izetbegovic of the deteriorating situation for Muslims in northern Bosnia, Sarajevo radio reported.

The Red Cross had been urgently pressing leaders of the Bosnian Serbs to assure protection of the minorities in their areas and had been given assurances that this would be done, Mr. Monin said.

JAPAN: Tokyo Counters U.S. Report With a Trade Broadside of Its Own

worried that the report would lead to its use," In fact, the annual report to Congress starts a

180-day countdown for Tokyo to remove barriers or face punitive tariffs on exports to the United States in line with the Super 301 trade provision. Washington's ninth annual National Trade

Estimate, noting that Tokyo's surplus with the United States had grown by \$10 billion to \$60.4 billion in 1993, said: "The barriers in Japan to imports of manufactured goods and services far exceed the barriers of other Group of Seven nations and place an unacceptable burden on the global trading system."

Japanese officials said the American report was politically motivated and appeared to have spill over into nontrade areas."

Continued from Page 1

rates would decline and price would rise -

were caught short and dumped the bonds on

the market. This further depressed prices and

Second, small investors who had bought

bonds because they yielded far more than their

bank certificates of deposit got out of the mar-

ket or sat on the sidelines with their cash.

But that meant less money was going into the

market to support stock prices, which even

brokers admitted were getting ton high for the

dividends the stocks were paying. A strong economy, like the one evidenced by Friday's

figures, will mean even higher interest rates as

the bond market anticipates the Fed's next

move — which means stocks become still less

waiting for interest rates to get even better.

increased interest rates, or yields.

been written prior to Japan's latest proposals

theory is fundamentally unfounded and is a major problem in terms of the important relations of trust between Japan and the United States," said Kishichiro Amea, deputy spokesman for the Foreign Ministry.

South Korea was one of 35 countries listed in

ITALY: Rightist Praises Mussolini CHINA:

century' was in power."

Mr. Berlusconi made no immedi-

ate comment on his ally's remark.

The magnate sought to distance

himself from the neofascists earlier

this week when, on Monday night,

he cast his vote in Rome's old Jew-

met only with skepticism and pro-

The presence of neolascists in

For a half-century, the West

the new Italian lineup has caused

worries both in Italy and elsewhere.

has been governed by principles that arose from the end of World

War II," a column by Bernardo

Valli said in Friday's La Repubb-

lica. "Our country will be the first

since then to have a government

including neofascists or postfas-

Italian newspapers reported For-

many as saying Friday that Bonn found the rise of Italy's right "mild-

ly alarming," reflecting concern that German extreme rightists led

In the La Stampa interview,

Continued from Page 1

Fini seemed to abandon the cautions appreach to Mussolini that characterized his election cam-

While he again stressed that "we have consigned to history a judg-ment of Fascism and anti-Fascism," he was also asked to evaluate Mussolini, who ruled Italy from 1923 to 1943.

"I would still say that he is the greatest statesman of the century," Mr. Fini said, adding that Mr. Berlusconi "will have to pedal if he wants to show that be belongs to

history like Mussolini."

"Two identical men are not born in a year, not even in a century." said Mr. Fini. who is 42

Mussolini turned Italy into a dictatorship, embarked on disastrous colonial adventures in Africa and allied himself with Hitler. But, following the collapse of Fascism and the end of the World War II, a cists in this privileged part of the group of his followers banded together in Italy, where Fascism is illegal, to found the Italian Social Movement, to keep Mussolini's memory and ideology alive.

Mr. Fini and his supporters changed the name of the Italian Social Movement to the National Alliance earlier this year. One of its successful candidates in the election was Mussolini's granddaughter, Alessandra Mussolini, who won a parliamentary seat in Naples

on the neofascist ticket. "The fact that he chose to say mre," said Claudio Petruccioli, a right to those in Germany

Dissident Held ty of the Left, the former Communists, which lost this week's elec-tion. "We all know what the state

the period in which his political

Mr. Wei, who has received such warnings in the past, has said he would defy "imreasonable" restrictions on his freedom and contacts

A World Bank study warned Fri-

The report said that Chinese exports to the United States could be

stitutes for Chinese products or to cover the higher tariffs that would eign Minister Klans Kinkel of Gerbe imposed on Chinese goods. "In actuality, the impact of MFN loss is likely to be closer to

the lower boundary, but even that is a substantial dislocation of by a former Nazi SS officer, Franz trade," said Rajiv Lall, senior econ-

liberalize trade policies by cutting tariffs or removing export controls.

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THE CHUPCH OF THE ASCENSION, Sun. 11:45 a.m. Holy Euchartst and Sunday School, Nursery Care provided. Seybothstrasse 4, 81545 March (Hertaching), Germany. Tel.: 4939 \$4 at 85.

ROME ST. PAUL'S WITHIN-THE-WALLS, Sun. 8:30 am. Holy Euchanst Rile I: 10:30 a.m. Choral Euchasist Rile I; 10:30 a.m. Church School for children & Nurseny care provided; 1 p.m. Spanish Eucharist. Via Napoli 58, 00184 Rome. Tel: 396 #98 3339 or 396 474 3569.

WATERLOO ALL SAINTS CHURCH, 1st Sun, 9 & 11:16 sun, Holy Eucherist with Children's Chapel at 11:15. All other Sundays: 11:15 sun, Holy Eu-charist and Sunday School, 593 Chaussee de Louvain, Chain, Belgium, Tel. 32/2:384-3556.

WIESBADEN

THE CHURCH OF ST. AUGUSTINE OF CAN-TERBURY, Sun. 10 a.m. Family Eucharist. Frankfurter Strasse 3, Wiesbeden, Germany. Tel: 49/511.30.66.74.

BAPTIST CONVENTION

EUROPEAN BAPTIST CONVENTION
CHURCHES WELCOME YOU. 80 Engish
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Somenbergrestr. 60, D-85193 Wesbaden.
Tel: 0811-823016.

EUROPEAN

BARCELONA FAITH FELLOWSHIP INTERNATIONAL meets at 1600, Bona Nova Baptist Church Carrer de la Clutat de Belleguer 40 Pastor Lance Borden, Pt., 410-1661.

INTERNATIONAL BAPTIST CHURCH, BERLIN. Rothenburg Str. 13, (Stegliz). Bible study 10.45, worship at 12.00 each Sunday, Charles A. Warford, Pastor. Tel: 030-774. BONN/KÖLN

BERLIN

THE INTERNATIONAL BAPTIST CHURCH OF BONNYKOUN, Rheinau Strasse 9, Köln. Worship 1:00 p.m. Calvin Hogue, Pastor. Tel.: (02236) 47021. BRATISLAVA Bble Study in English Palisady Baptist Church Zrinekeho 2 16:30-1745.

BREMEN INTERNATIONAL BAPTIST CHURCH (Engish language) meets at Evangeish Freidrichlich Kreuzgemeinde, Hohenlohestrasse Herman-Bose-Str. (erdund the corner from the Behnfol) sunday worship 17:00 Ernest

the Sehnfol) sunday worship 17:00 Ent D. Walker, pastor. Tel. 04791-12877. BUCHAREST INTERNATIONAL BAPTIST CHURCH. Strada Popa Rusu 22, 3:00 p.m. Contact Bill Richardson, Tel 010-91-61. Schönhuber, would draw encouragement from developments in Italy. Greece's minister for European affairs. Theodoros Pangalos, was quoted as saying it was "worrying."

spokesman for the Democratic Par- France," he said.

BULGARIA INTERNATIONAL BAPTIST CHURCH, Sofia, Grand Narodno Sobrarie Square, Wor-ship 11:00. James Duke, Pastor.

DARMSTADT

INTERNATIONAL BAPTIST CHUPCH. English. ss. 10:00, worship 11:05. Children's church and nursery. Meets at the international School, Leuchtenburger Kirchweg 2.D-Kalserswerth. Friendly fellowship. All denominations welcome. Dr. W.J. Oetay, Pastor. Tel. 0211/400 157.

INTERNATIONAL CHRISTIAN FELLOW-ShIP Evergetisch-Freikinträtiche Gemeinde, Sodenerstr. 11-18, 6390 Bad Homburg, pho-nelfacc 06173-62728 serving the Frankfurt and Textrus areas, Germany. Sunday wor-ship 09:45, nursery + Sunday-echool 10:00, women's bible studies. Housegroups - Sun-day + Wednesday 19:30. Pastor M. Lavey, member European Baptist Convention. "De-clare His glory amongst the nations."

INTERNATIONAL BAPTIST CHURCH OF HAMBURG meets at TABEA FEST-SAAL, AM ISFELD 19, Hamburg-Ostdorf. Bble Study at 11:30 & Worship at 12:30 each Sunday, Tel.: 040/820516.

HOLLAND

INTERNATIONAL BAPTIST PELLOWSHIP Meeting 1100; Kino Center Bullding 15 Druz-Druzhitmikovakaya U. 5th Floor, Half 6, Metro Staton Bernikadneya Pastor Brad Stamey Ph. (095) 150 3238.

MUNICH

PARIS and SUBURBS PARIS CITIS SUBURGES

EMMANUEL BAPTIST CHURCH, 56 Rue
das Bons-Raisins, Ruell-Malmalson, An
Evangelical church for the English speaking
community located in the western
suburbs.S.S. 845; Worship: 10:45, Children's
Church and Nussey, Youth ministries Dr. B.C.
Thomas, pastor, Call 47.51.29.63 or
47.48.15.29 for information.

PRAGUE Internetional Septist Followship meets at the Czech Septist Church Vinohradska # 68, Prague 3. At metro stop Jathoz Podebrad Sunday a.m. 11:00 Paster: Bob Ford (02) \$110693.

Continued from Page 1 of freedom was in this country when the 'greatest statesman of the

rights remain suspended after the completion of his prison sentence.

ish ghetto. However, the gesture Warning on Trade Status day that any U.S. move to strip China of its most-favored-nation trading status could have "disastrous" consequences for both nations, Reuters reported from Wash-

> cut by 42 percent to 96 percent if Mr. Clinton decided not to renew the preferential status. U.S. consumers could pay \$14 billion a year more for costlier sub-

omist at the bank's China department and the report's main author. The document warned that the impact of any loss in the trading status could range "from the dramatic to the disastrous," such as however, Mr. Fini denied that his halving or eliminating Chinese this today shows be still regards party had links with European clothing exports to the United Mussolini as a model for the fu-rightists. Nothing links the Italian States. It also called on China to

RELIGIOUS SERVICES BUDAPEST

International Septist Fellowship. If Birnbo u. 56 (main entrance Tapolosenyi u. 7, Immediataly behind front entrance), 10:30 Bible study. 6:00 p.m. Pastor Bob Zbinden. Tel.: 1156118. Reached by bus 11. GENEVA

CELLE/HANNOVER

INTERNATIONAL BAPTIST CHURCH, Windmulen Stesse 45, Celle 1300 Worship, 1400 Bible Study, Pastor Werl Campbell, Pt. 1854(1) Adden.

DAFINSTADT/EBERSTADT BAPTIST MISSION. Bible study & Worship Sunday 10:30 a.m. Stadtnission Da-Eberstadt, Busechelstr. 22, Bible study \$3.0, worship 10:45, Pastor Jim Wabb. Tel: 06155-6008216. DÜSSELDORF

BRUSSELS
THE INTERNATIONAL PROTESTANT
CHURCH OF BRUSSELS, Sunday School
9:30 a.m. and Church 10r45 a.m. Kattenberg,
19 (at the Int. School). Tel.: 673.05.81.
Bus 95. Tram 94.

BETHEL INTERNATIONAL BAPTIST CHURCH, Am Decheberg 92, Frenkfurt a.M. Sundey worship 11:00 s.m. and 6:00 p.m., Dr. Thomas W. Hill, pastor. Tel: 059-549559.

TRINITY BAPTIST S.S. 9:30, Worship 10:30, nursery, warm fellowship. Meets at Bloemcamplaan 54 in Wassanaar. Tel: 01751-78024.

INTERNATIONAL BAPTIST CHURCH OF MUNICH, Holastr, 9 English Language Services. Bible study 16:00. Worship Service 17:00. Pastor's phone: 6908534.

PARIS

AMERICAN CHURCH IN PARIS. Worship
11:00 a.m. 65, Quai d'Ossay, Paris 7. Bus 63
at door, Metro Alma-Marceau or Invalides.

STOCKHOLM

IMMANUEL CHURCH, Worship Christ in
Swedish, English, or Kornean, 11:00 a.m.
Sunday, Birger Jantsg, al Kungstensg17. 46/08/ 15 12 25 x 727 for more
Information. VIENNA VIENNA COMMUNITY CHURCH, Sunday worship in English 11:30 A.M., Sunday achool, nursay, international, all denominations welcome. Dorothagasse 16, Vienna 1.

WARSAW WARSAW INTERNATIONAL CHURCH, Probatin English language experieses. Sur-days 11:00 a.m. (Sept.-May), 10 a.m. (Juni-Aup.); Sunday School 9:55 (Sept-May) UL-Microwa 21. Tet.: 43-29-70.

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North Korea Defies UN on Its Call for Nuclear Inspections

UNITED NATIONS, New York - Defiant even of China, North Korea says the Security Council's statement on its ouclear dispute will make no difference in in its refusal to allow more inspec-

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tions of its atomic plants.
We have fulfilled our ohligations on the agreement between the International Atomic Energy Agency and the Democratic Peo-ple's Republic of Korea," said North Korea's chief UN delegate, Pak Gil Yon. "The issuance of even a statement will not help at all in the solution of the nuclear issues. We have nothing more to show to

the IAEA inspectors at this stage." In response to this reaction, South Korea's foreign minister, Han Sung Joo, said: "North Korea will have to respond because the Security Council will be watching and there will be further consideration if there is no progress."

On Friday, speaking on the NBC News program "Today," Mr. Han said: "We are oot disappointed. This is a very good move."

"We have the Chinese on board," he said. "What the UN statement does is to open doors to create new opportunities to bring the negotiations on track."

The Security Council issued a mild call to North Korea on Thursday night to allow the nuclear agency to complete inspections of a suspect nuclear plant, after the United States yielded to China's rejection of any tougher measure.

The council issued a nonbinding appeal to North Korea to permit the International Atomic Energy Agency to finish inspecting a nuclear laboratory near Pyongyang. The agency reported two weeks ago that

By Patrick E. Tyler

New York Times Service

ward North Korea's nuclear pro-

gram reflects concern that econom-

ic sanctions on the North, and a

possible military conflict that they could provoke, would threaten Chi-

na's economic and political stabil-ity, Chinese and Western analysts

China does not want North Ko-

rea to become a nuclear power, hut

the risk of even a conventional war

over the issue is of much graver

concern to Beijing, these analysts

lyst, "but the Chinese, because they are residents in the neighborhood,

not only are genuinely concerned that North Korea not acquire a

nuclear weapons capability, but also are extremely interested in

avoiding a breakdown in the re-

gime or in provoking the regime to

the point that it lashes out militari-

The contradiction between Chi-

insula free of nuclear weapons and

ACROSS

t "My Life as

protector 12 Refinement

Gilligan's Island

S1 Some nest eggs

53 See instructions

Pop music's

Plastic ---

Band

t7 Louise of

(1985 film)

Mandela's org

R Ultraviolet light

58 Say it again? 60 Transcript fig-ures, for short 61 Kinfulk

62 Slob's home

63 Actress Sally of

64 Be an appenizer

65 Follows

old Hollywood

We in the West focus on the

BELJING - China's policy to-

spectors from making key tests there, so they could not determine whether plutonium had been se-

cretly diverted from the plant. The United States, with the support of Russia, France and Britain, rad pushed the council to put the admonition in a UN resolution, which has the weight of international law. China, the only major ally of the Communist regime in

Pyongyang, strongly opposed it.
But a senior U.S. official said
Washington "is pleased in form
and substance" with the action because it represented the unanimous opinion of the 15-natioo council, including China. The Security Couocil cannot issue a formal statement unless it is unanimous.

The United States also persuaded China to accept stronger lan-guage than Beijing wanted. The statement sets a deadline of about six weeks for the ouclear agency to report back on whether the inspections are completed and whether North Korea is in compliance with international safeguards.

It calls on North Korea to resume talks with the United States and with South Korea, which were broken off after the inspections failed. The council committed itself to "further consideration" of the issue if oecessary "to achieve full implementation" of international nuclear agreements

American officials rejected suggestions that they had caved in to China, calling Thursday's move a "building block toward further ac-

lion," Defense Secretary William J. Perry said Friday that the UN statement showed diplomacy was working, but that a final resolution

Beijing Places Stability

Ahead of Nuclear Issue Sung to shore up his power. They say it allows the 81-year-old leader to justify mobilization at home that elemency. She said she wanted to meet Mr. Clinton to ask him to diverts attention from a collapsing economy and a crisis in confidence in his ruling circle over the succes-

sion battle that is looming. Raising the level of confrontation will only spur Mr. Kim to new heights of defiance, these analysts

"Are the Chinese right in saying that we cannot push North Korea too far, too fast?" asked an analyst. I'm not sure we know the answer."

For now, the Chinese are likely to stick to a path that sees inaction as a useful tool, many analysts be-

At the same time, China is quietly stepping up its diplomatic campaign to persuade North Korea that its best future lies in economic reform, political opening and a nuclear-free military strategy. West-ern and Chinese officials said the number of high-level North Korean delegations traveling to Beijing ad increased in recent months.

The Chinese military has also been taking North Korean generals on tours of China's boomtowns to na's desire to keep the Korean Penimpress on them the benefits of its unwillingness to confront its economic reform.

longtime ally is frustrating China's friends and irritating its critics. "But the Chinese are not sure the Some analysts in Beijing say that China sees North Korea's defiance message is getting through and there is a lot of frustration in dealing with North Korea in general," over the inspection of its nuclear sites as a way for President Kim Il

t 12 Co-star for Marlene

tt4 Buddy, io

121 Anklebone

t23 Miniature

Brillo rival

namesakes

128 Sparks and

DOWN

Architects

t3 5hrink

15 Show bias

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Mother Sets Crusade to **Halt Caning** In Singapore

Compiled by Our Staff From Dispatches NEW YORK - The mother of an American says she will begio a last-ditch crusade, including seeking a meeting with President Bill Clinton, to save her son from a caning for vandalism in Singapore.

But the youth's father said he felt the chances of success were virtually zero, that the case had become a political issue to send a signal to Singaporeaos about "decadeni Western ways" and that the outcome was preordained. The teenager, Michael Peter Fay, 18, faces six lashes oo his bare but-

tocks with a rattan, a 4-foot-long (1.2-meter) bamboo rod wielded by a martial arts expert, after a Singa-pore court on Thursday rejected his appeal against the sentence for at east 16 acts of vandalism, including spraying paint on cars.
Singapore denies that the youth

has been singled out because be is an American or that the case is political, saying 12 Singaporeans have been caned for vandalism since 1989.

Mr. Fay has confessed to spraypainting cars and throwing eggs at other vehicles. He was sentenced to four months in prison and six lashes with a rattan cane, a punishment that results in permanent scars and usually sends prisoners into shock.

Mr, Clinton, calling the punishment extreme, has asked Singapore to reconsider.

A State Department spokesman, Mike McCurry, said Washington regretted the appeal court's deci-"We continue to believe the cau-

ing is an excessive penalty for a youthful, nonviolent offender who pleaded guilty to reparable crimes against private property," he said. Mr. Fay, who arrived here two years ago to live with his mother

and stepfather, has now exhausted his court appeals. His final hope for avoiding the flogging rests with Singapore's president, Ong Teng Cheong, who has elemency powers. Mr. Fay's mother, Randy Chan. said she and her former husband. George Fay, would ask Mr. One for

"lonk toward the Singaporeans asking for compassion." George Fay, of Dayton, Ohio, said; "I don't feel any real hope. It's got into the political arena. Ev-

erything we did up to now, like going through the appeals process, almost seems like it's a farce." He added, "I have every reason to believe at this point that it was

already preordained." Singapore's embassy in Wash-ington, has received many letters from Americans supporting the caning decision.

'America should be taking lessons from Singapore on how to prevent crime - hold the line don't give in," said a letter from

Huntington Beach, California. Chin Hock Seng, first secretary at the embassy, said that more than 100 letters and 200 phone calls had been received from Americans in recent weeks.

"The vast majority express very strong support for Singapore," he said, but he did not give the per-

A Chicago Tribune columnist, Mike Royko, said that after be wrote about the Fay case recently. he received a stack of letters "several inches high" in response, with 99 percent supporting the flogging.
(Reuters, NYT, AP)

AMERICAN TOPICS

N.Y. Taxi Owners Are Told to Shape Up

The New York City Taxi and Limousine Commission has rejected a request by the owners of taxicab fleets for their first fare inerease in fonr years. The commission says the owners of the city's 11,787 yellow cabs are providing poor service and depriving drivers of a fair share of the profits. Before any increase is approved,

the commission says, taxi owners will have to agree to a sweeping set of improvements, such as giving drivers raises and better English classes and allowing only new cars to be bought for taxis. "The answer is no to a fare in

crease," said Fidel F. Del Valle, the commission's chairman, "because we have poorer drivers, worse cabs, and even worse service." The current fare is an initial

meter rate of \$1.50 and then 25 cents for each one-fifth of a mile (about one-third of a kilometer). Before 1979, drivers and owners checked the meter at the end

of the shift and split the proceeds approximately in half. Now, own-ers lease taxis to drivers for the day, charging from \$85 to \$100. If the weather is bad or traffic unusually congested, the driver risks losing money, while the owner is guaranteed his lease income.

"What we are trying to do now," Mr. Del Valle said, "is correct a 15-year imbalance that has favored the owners."

This, he said, had led to a 40 percent annual turnover in drivers and an influx of immigrants who usually cannot drive well, do not know the city and have trou-ble speaking English.



A HIGH-TECH INFANTRYMAN —A soldier demonstrating the prototype gear of the 21st century's foot soldier during a recent display of the U.S. Army's digital technology at Fort Irwin, California. The forward infantry soldier will be equipped with backpack computer, heat-sensing sights and a minicamera on his helmet to give rear commanders a view of the battlefield.

Short Takes

Genetic profiling, formerly called genetic fingerprinting, is spreading through the U.S. justice system, the syndicated columnist Michael Schrage reports. With a fight of days only a single hair, a flake of dandruff, a drop of saliva or a bead of sweat to go oo, investigators can positively identify, or completely exonerate, a suspect based on the idiosyncrasies of the person's DNA - deoxyribonucleic acid, the molecular basis of heredity omnipresent throughout the body. Violent felons, Mr. Schrage suggests, should be required to submit to DNA sampling — a

drop of blood or a saliva swab will suffice — which would go on file along with their fingerprints and mug shots.

Do opera singers have to be fat? No, but some of them need to be of generous proportions. "It depends on the type of repertoire they sing." Natalie Limonick, a Los Angeles voice coach, told The Washington Post. A Wagnerian soprano cannot be svelte - "It's not that she needs to be fat, but she needs some body capacity, some muscles in order to get past that huge orchestra." She needs a large rib cage and a strong dia-phragm and back muscles. "It's Clinton bas been sacrificing

much as the size of the vocal mechanism, the throat particularly," Miss Limonick said.

William Gladstone, the 19thcentury British prime minister said that the first requisite of the job is to be a good butcher. "Like British leaders," Maureen Dowd notes in The New York Times, "American presidents must know when they have reached the limits of loyalty, and be prepared to cut off troublesome friends and advisers, or persuade them to fall on the knife so obligingly held out."

really not the size of the body so | friends and advisers at a rather brisk pace since he came to town." By comparison, George Busb usually "tuned out all criti-cism" of subordinates, and "it could be argued that this very quality led to his downfall." Ms. Dowd recalls that when an aide told Governor Earl Long of Louisiana. "I'm with you when you're right, Governor, but not when you're wrong," Mr. Long retorted, approximately, "You stupid so-and-so, I don't need you when I'm right."

Arthur Highee

Hungary Applies To Join the EU, Citing Security

ATHENS --- Hungary on Friday became the first former Soviet-bloc country to apply for membership in the European Union, saying this was the only way to ensure its security and integrity.
"The most important thing

about this accession is that it will make our course toward Europe final and assure the security and integrity of Hungary," said Foreign Minister Geza Jeszenszky. He delivered the application to

the Greek foreign minister for European affairs, Theodoros Pangalos. Greece holds the rotating EU presidency until July.

Mr. Pangalos said he would pass the application on to his EU colleagues in Luxembourg on April 18. He has overseen accords to enlarge the Union to 16 states in January 1995, with Austria, Sweden, Norway and Finland joining.

Hungary signed an association agreement with the Union in Feb-

"In the past four years our economy has changed a lot, but in order to completely change we need to be full members," Mr. Jeszenszky

Hungary hopes to begin memhership negotiations after the Union's intergovernmental conference in 1996, which is to review EU institutional structures.

Poland plans to apply later this month. The Czech Republic has said it wants to join much sooner than its neighbors.

Doisneau, Paris's Photographer, Dies

PARIS - Robert Doisneau, 21, whose intimate, often poignant pictures of Parisians became some of world's best-known photographs,

died Friday at a Paris hospital. He underwent heart bypass surgery a few months ago and died of problems related to it, according to his photo agency. Rapho. Mr. Doisneau was noted for his photographs of Paris nightlife, of

lovers and children, workers and circus performers. Even when posed, his black-andwhite photos seemed to freeze a natural, poignant instant of anony-

mous real life. "I am photograph-ing little scraps of time," he told the International Herald Trihune in an interview in 1989. One of his most famous pictures, The Kiss at City Hall," caught that spirit. Taken in 1950, it shows The spontaneous nature of that

photograph - reproduced in posters, postcards, coffee mugs and on T-shirts - was stripped away during a legal dispute last year when a retired couple claimed that they were the young lovers. To defend himself in a court case

that followed - the couple claimed to seek recognition, not money -Mr. Doisneau was forced to admit that he used models for the photo. The court rebuffed the lawsuit.

An appellate hearing is set for Jone 14. The couple, Jean-Louis and Denise Lavergne, said Friday that they would carry on with their law-

Before the lawsuit, Mr. Doisneau regularly received mail from people claiming that they were the lovers

Leon Degrelle, 87, Belgian Who Sided With Germany

BRUSSELS (AP) - Leon Degrelle, 87, Belgium's foremost col-laborator with the German occupying forces and an unrepentant admirer of Adolf Hitler, died Thursday in Spain, almost 40 years after his native country had sen-

tenced him to death. Mr. Degrelle, who founded a fascist party and rode it to electoral success in the 1930s, headed the Walloon Legion, a Belgian unit in

the German Army during the war. Condemned to death for collaboration on Dec. 29, 1944, he simo Francisco Franco. After be against keeping animals in zoos.

a young couple stealing a kiss outside the Paris City Hall as people wrote back each one, telling them around them swirl by indifferently.

Bill Travers, 72, Film Actor

Who Starred in 'Born Free' LONDON (NYT) - Bill Travers, 72, who played the tallest, strongest man in the Scottish Highlands in the 1956 film "Wee Geordie" and became a star 10 years later in "Born Free," died Tuesday at his home in Dorking, England,

south of London. He died in his sleep, according to the Born Free Foundation, the animal charity with which he was associated. He married his co-star in "Born Free," Virginia McKenna, in 1957. The couple increasingly escaped to Spain and the protec-tion of a rightist leader, Generalis-fare and in particular campaigned

BOOKS

A Surreal History of Muzak, Easy-Listening and Other Moodsong

By Joseph Lanza. 280 pages. \$22. St. Martin's Press.

Reviewed by David Nicholson

HERE is something curiously American about Muzak, Made to be heard, and not listened to, it's like scented toilet paper and tran-quilizers — one of those products designed to smooth the rough edges we once took for granted as part of

And yet, Muzak and other forms of background music are, like Elvis, everywhere - in malls, in stores, in restaurants and airports, in offices and factories. It bas also been used in brothels and fast-food restaurants to increase customer turnover, in stockyards to calm cattle before the slaughter, and in convenience stores to keep out unruly teenagers. In fact, writes Joseph Lanza in "Elevator Music," officials at New York's Port Authority Terminal have started to play Muzak's classical channel in the hopes of keeping drug dealers and vagrants away.

Unfortunately, these kinds of tidbits are few and far between in Lanza's history of Muzak and its competitors, derivatives and sib-lings. In fact, "Elevator Music" is a little like Muzak itself. Muzak, Lanza writes, was the

creation of one Brigadier General George Owen Squier, inventor of multiplexing, which allowed tele-phone lines to carry more than one conversation. In 1922, following his retirement from the army, Squier went to North American Co. with his idea for transmitting music to homes and stores.

sic concept remains the same - ments connoting inherited concepts music as a kind of aural wallpaper, of how heaven sounds." there but not there.

what he calls "moodsong" — the "beautiful music" of FM radio, movie soundtracks, the music of such schlockmeisters as Ray Conniff, Andre Kostelanetz and Percy Faith. For him, Muzak and other forms of background music are "an artfully contrived regimen of unobtrusive harmonies and pitches . . . a concatenation of hypnotic violins,

vince. And in the end, despite the breadth of its survey, "Elevator Music" falls short. It would have made a great magazine article — one of those long New Yorker pieces con-

David Nicholson's reviews appear regularly in The Washington Post.

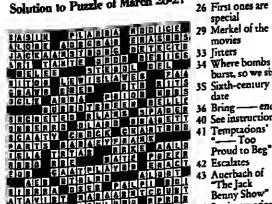
MYSTERY THEME By Ernie Furtado

--- store by 18 50's war zone 69 Gives excessive 2t 1977 Scon care to Turow book 72 Bead material 22 Slowpoke 75 From a spring 23 See instructions Legendary Wildcats coach 25 See instructions 27 Steve McQueen's 78 Made a whirming TV horse sound 79 Battery size 8t Reagan Secretary 28 Rights org. 31 Like the White 83 Journal's end 84 Printer's ems Rabbit 32 See instructions 85 Bug "---evil..." 86 See instructions 38 Sight from Bone: Prefix Puccini's Floria 90 Creditor 92 Big Band —— 93 Word between 42 Spirfire fliers: Abbr. up and down 94 Gal of song 45 Sought by bibliomaniacs 47 "Give ---- rest!" 9S better thing ... Dickens 49 Pertaining to medicine 96 "Shame!" 98 "Cheers!"

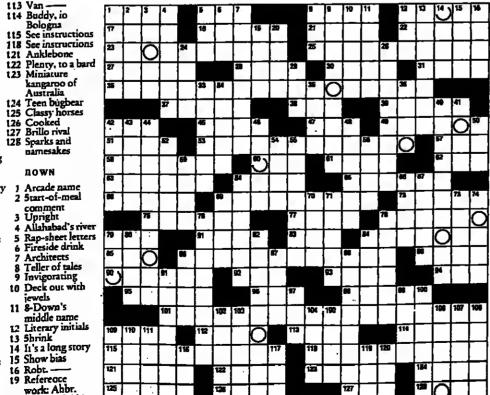
Solution to Puzzle of March 26-27

to1 See instructions

t09 Professional



O New York Times Edited by Will Shortz.



24 Volume 26 First ones are 46 Skating 29 Merkel of the 48 Fast movies 50. Holding back, 33 litters in a way

34 Where bombs burst, so we sing S2 Person in 2 poor 3S Sixth-century 36 Bring-40 See instructions 41 Temptacions'

44 See instruccions

Johns, in the 59 1982 Jeff Bridges film ... but we know what 66 Military squar

54 Unrolled

55 Good---(amiable)

69 W.W. II miss 70 Chicanery

71 Goggles 73 ---74 Detroit's Corsair 76 Site of a Marx Brothers movie

78 F.B.L center 79 Denver's Lowry, e.g.: Abbr. 80 Et ----82 Arctic bird of prey 84 French wine

CENTER

86 Offspring: Abbr.

87 Classic play based oo a Maugham tale

88 Galleys 91 Circus young 97 Heart printout, for short 99 Body shops?

Floridian 102 Called the game 103 One grand t04 Eddie ----, The Walking Man of baseball

100 West coast

105 Old Russian secret-police org. - 106 Part of a family

107 "---Company*
(Namath film) t08 Couples 109 Movie pooch 110 Argue 111 Hacienda

TLCC.

117 Shropshire she 119 Give it ----120 Flattens

116 Phyralizer

By the 1930s, the North American subsidiary Wired Radio Inc. was transmitting to homes, first over electrical wires and then, because the signal was cleaner, over telephone lines. The company aban-

doned attempts to sign up home customers — why would people pay for what they were already receiving free via radio? — and began to concentrate on "small businesses mostly restaurants and hotel dining rooms." Squier died in 1934, but not before coining the term Muzak, a combination of music and Kodak,

to replace Wired Radio. From early on Muzak strove to create programming that would foster different moods at different times of the day. Programs designed for restaurants, for example, included perky morning music during breakfast hours, livelier tunes during the cocktail hour, "discreet and quietly classical" music during dinner, and danceable music after 9 P. M.

These innovations were the basis for Muzak's Stimulus Progression, Lanza writes, "a method of organizing music according to an 'Ascending Curve' that worked counter to . . . the average worker's 'fatigue curve.'" Music was programmed in 15-minute hlocks. tailored to workers' mood swings and peak periods as measured on a Muzak mood-rating scale ranging from 'Gloomy - minus three' to

Ecstatic — plus eight." Over the years, Muzak programmers have refined the concept, added channels featuring different kinds of music and introduced once-forbidden instruments (such as the electric guitar). Still, the ba-

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Back on Track to Peace

Thursday's agreement in Cairo between Isra-el and the Palestine Liberation Organization promises to recapture the lost momentum toward peace. The two sides agreed to resume peace talks, deploy international monitors in troubled Hebron and speed the Israeli troop withdrawals from Gaza and Jericho as provided in the September framework peace accords.

Extremists on both sides protested. Militant Palestinians object that some 450 Jewish settlers are still permitted to live amid the 80,000 Arabs of the Hebron area. Hard-line Israelis worry about the precedent set by admitting outside observers to territory where Israel claims authority. Mooths of delay and violence have clearly swelled the ranks of skeptics on both sides. Yet if violence and delay have become the main threats to peace, the security measures and accelerated timeta-ble worked out in Cairo are the right response.

Most of the substantive concessions were made by Israel. For the first time ever, Israel will accept an armed international presence in the occupied territories - a uniformed force of 160 Norwegians, Danes and Italians whose mission is to provide a feeling of security to Palestinian residents of Hebroo and monitor evenis there. These observers, who will have no military or police powers, will report to a joint Israeli-Palestinian committee. Their initial mandate is for three months but can be

extended with the agreement of both sides. Israel has also agreed to permit the deploy-ment of a Palestinian police force in Gaza and

Jericho, even before formal agreement is reached oo the details of autonomy. That is an effective way to increase Palestinian civilian security, discourage further settler violence and avoid mistaken-identity killings by Israeli soldiers, as occurred Monday in Gaza.

In addition, in a gesture of immense psychological importance, Israel will speed up its troop withdrawals in an effort to complete them by the original target date of April 13.

In return for these concessions, the PLO has now returned to the autonomy talks that it broke off after the Hebron mosque massacre in February. It has dropped demands, like its calls for removing or disarming Jewish set-tiers, that threatened to unravel the September peace formula. The essence of that formula.is to give Palestinians authority over their own lives oow, and leave issues like territory and settlers for later.

From the day Prime Minister Yitzhak Ra-bin and the PLO chairman, Yasser Arafat, initialed the framework peace agreement on the White House lawn, both understood that their resolve would be tested again and again by violent enemies of peace on both sides. Their fears have been amply fulfilled, not just by Baruch Goldstein but by Palestinian terrorists who see Mr. Arafat as a traitor. The encouraging oews is that Israeli and Palestinian leaders have onw made clear their determination not in be deflected from

- THE NEW YORK TIMES.

Move Gingerly on Trade

Angry sparring over trade between Japan and the United States is inevitable. Japan is running a huge trade surplus, the United States is running a huge trade deficit, and the products of both countries compete fiercely in each other's markets. But to say that trouble is inevitable is not to suggest that it is harmless. It needs to be handled carefully more carefully than either government is currently bandling it.

In the last installment in this continuing

drama, Prime Minister Morihiro Hosokawa of Japan came to Washington in February for talks with President Bill Clinton. The visit was notable chiefly for the collapse of the trade talks then under way. Now the Japanese have made another offer, but it is a halfhearted proposition, and the Clinton administration has briskly rejected it. The United States wants more American products sold in Japan and a smaller trade deficit. In the background the threat of sanctions is visible.

But neither the American trade deficit nor the Japanese surplus is much affected by trade rules or the practices that the negotiators are quarreling about. When a country like Japan exports capital and invests it abroad, it will automatically have a trade surplus that balances the outflow of money. Similarly, the United States has been importing capital in a big way ever since the policy mistakes of the

early Reagan years, and its trade deficit is the result. These big surpluses and deficits in-flame the trade relationship and make it harder to deal with the agenda of specific industries' complaints and grievances, which are often substantial and require attention.

The prospect for any real improvement in trade relations between the two countries is smaller now than it seemed last summer. The American trade deficit will increase sharply over the coming year, largely because the U.S. economy is growing faster than is Japan's or Europe's. In Japan, the election of Mr. Ho-sokawa, committed to political reform, offered at least the possibility that the old alli-ances between politicians and commercial interests might be weakened and produce more open markets. But Mr. Hosokawa, distracted by the struggles over reform legislation and hampered by a recession, appears to have no more interest than his predecessors did in a major effort to change Japanese attitudes toward imports.

The Hosokawa government now has to ask itself how long an economy as big as Japan's can prosper by running up vast, unstable surpluses. And the Clinton administration needs to consider how to prevent a swelling trade deficit next year from setting off a flood of protectionist legislation in Congress.

-THE WASHINGTON POST.



Standing Up to a Future of Nuclear Showdowns

WASHINGTON — The United States went W to war with Iraq in part because, once in control of the Gulf and its oil, Iraq would soon become a nuclear power. The United States may yet have go to war, if that is what Kim Il Sung decides, to prevent North Korea from becoming a nuclear power. And there will be future nuclear showdowns. We may be entering the era of wars of nonproliferation.

If this is our fate, it is worth asking why. Why fight nuclear proliferation? Is it not inevitable? One day everyone will have the bomb. Don't India

and Israel and Pakistan already have it?
To which the answer is: They do, and it does not matter to America greatly that they do. Israel and India and Pakistan are not outlaw states ideologically committed to overthrow the world order by whatever means they can get their hands on.

The key confusion about comproliferation is the understandable but mistaken belief that it must be universal to make sense. Nonproliferation has oever been a universal goal. The five great powers have long had the bomb but recognized that the world would be infinitely more dangerous if everybody else had it, too. They are out about to give up their. That is the first breach of universality. theirs. That is the first breach of universality.

A second equally important breach distinguishes between normal and outlaw states. (The latter are oot difficult to define. For coovenience, use the State Department's list of terror-ist states that includes North Korea, Iran, Iraq and Libya.) To be sure, it is not a good thing for many normal states to get the bomb. Proliferation has its own logic and can get out of control. Yet, while it is a cause of some worry that the Indias of the world have the bomb, they are not By Charles Krauthammer

mortal threat to the world community. Consider an American domestie analogy. It is not good for too many ordinary people to have guns. They might — they do — end up using them in domestie disputes. But it is catastrophic for society when the criminal classes are heavily armed. For them, a gun is not a sometimes thing that goes off in a moment of passion or by

accident, but a means of doing business.

It is armed criminals who turn cities into freefire zones. Imagine what the world will look like when outlaw states get their hands on nuclear-tipped missiles. Which is why they must oot be allowed to. But is this not a hopeless task? Is it not inevitable that they will get the bomb in the

long run? To which there are three answers: Life happens in the short run. One does oot even get to the long run if one has not survived the short. Perhaps our grandchildren will have to deal with a world in which every crazy state has gone nuclear. But they will not even be around to deal with the problem if we have not shown ourselves capable of dealing with the early stages of the problem today.

2. Nuclear proliferation might be inevitable, but perhaps outlaw states are not. With the passage of time, it is possible that the community of outlaw states will dwindle, perhaps even disappear. By analogy, we have not solved the problem of terrorism, but there has been a steep decline worldwide in terrorist attacks ever since the states of Eastern Enrope and the Soviet bloc that aided and abetted terrorists changed regimes

or, as in the case of East Germany, disappeared. It is quite possible that if potential ouclear outlaws can be held at bay for long enough, their regimes will change. In the long run, North Korea will surely disappear. Saddam Hussein will one day die. The Islamic extremism that fuels other outlaw states might burn itself out, perhaps in less time than the 75 years it took the

Bolshevik enthusiasm to burn out. 3. Even if nuclear proliferation is inevitable, present vulnerability to nuclear attack is not. This is the most important reason to buy time. Today the United States is entirely defenseless. With painful slowness and over the objection of quite irrational opposition, it is just beginning to develop defenses against missile attack. The Korean crisis presents President Bill Cim-

ton with the opportunity to offer a vision of the world and a program of national security as coherent and compelling as that offered by President Harry Truman in 1947. Like Truman, he should speak plainly. Explain that the Korean crisis is only the first of many. That we are entering an age of proliferation. That Americans must begin a serious, accelerated effort to protect future generations with missile defenses.

We are not talking about "star wars." This is not some impossible scheme to shoot down 10,000 weapons raining down from the Soviet Union. We are talking about defense against the small arsenal of an outlaw state that could one day hold hostage San Francisco or New York. A Democrat saying that? Why not? Harry Truman invented containment, Richard Nixon went to China. Vision does not follow a script. Washington Post Writers Group.

He Builds An Edifice **Against Hate**

By A. M. Rosenthal

N EW YORK — The American entrepreneur, born in Hungary, had just returned from one of his many visits to Budapest. He spoke with anguish of the upsurge of anti-Semitism he found there. "Well anyway," he said, "at least it is not as bad as in Romania and Poland." I thought of the story in the paper

that morning — fascists gain impor-tant political strength in Italy. The papers call them "neo." But about fascists and Nazis I make no such distinctions, know no neos.

And then I did have one happy thought: How fine it would be if Pope John Paul II would read from his balcony on Easter Sunday and other Sundays what he had said to Tad Szuic, the American author and journalist, about Jews and Christians.

The attitude of the Church toward the people of God's Old Testament the Jews - can only be that they are our elder brothers in the faith," the

pope said. "I have been convinced of that from my youngest years in my native town of Wadowice." The pope's comments became more intimate and personal — how he had seen Jews rounded up by the Nazis in Poland when he was in his late teens, how he always regretted he could do nothing, but at least could keep talking of what he had seen, and how he had forever remembered the

words of the 147th Psalm he had heard as a child: "O Jerusalem, glorify the Lord; Praise thy God, O Zion." The pope spoke too of the "right" of the Jews to return to Israel, "the

land of their ancestors." The comments to Mr. Szuic were made during an interview in the pa-pal quarters. Mr. Szulc, Polish-born, is writing the pope's biography. But he is a great scoop artist — a former New York Times reporter who broke the story about the pending Bay of

Pigs invasion of Cuba.

He is not the man to let a papal exclusive lie around until it appears in hard covers. The interview will be printed Sunday in Parade magazine. His name, incidentally, is pro-nounced Shults. Shults, not Sluk or

Zulk or Skulk, as various nincompoop Times editors used to call him. When I first read the interview, I thought - nice, but no big deal; small mercies. I remembered the day in 1987 when the Pope shocked Jews by receiving Kurt Waldheim, then president of Austria, after it became known that be had been on a "wanted" list of

suspected Nazi war criminals. But I talked with specialists in papal parsing, including Rabbi A. James Rudin, director of interreligious affairs for the American Jewish Committee. He thinks the interview broke important ground.

The Pope, he says, is doing his part to build up brick by brick a new theological Catholic-Jewish "edifice" that will replace the old structure, considered discredited by the evils erected by centuries of religionspawned hatred toward Jews. with which they have been associated.

Constantly over the centuries, Christian theology has been a weap-on against Jews. Their continued existence was seen as an assault against Christianity, which had its roots in Judaism but was supposed to have replaced it.

The Second Vatican Council of 1962 and 1965 ruled out the continuous theological teaching of Jews as Christ-killers - so far the most important brick. If the Pope-watchers are right and Pope John Paul II meant the interview to be another brick, that is important good news.

In all the world, no stronger influ-ence for good or evil exists than theology. What theologians think is what seminarians are taught, and what they then pass on to their congregations. As an editor I thought theology one of the most important and least covered of subjects, and still do.

If the Pope and all his clergy made the struggle against anti-Semitism not an occasional thing but a part of their priestly mission, would that end Europe's anti-Semitism? No: Anti-Semitism is far too valuable a tool for fascist-minded politicians and their thugs to surrender, Pope or not.

But to any Catholic who did believe in following the teachings of the papacy yet might be leaning toward anti-Semitism, John Paul II would be crying halt: Anti-Semitism is a sin against your own religion, its origins and meaning.
Would that diminish anti-Semi-

tism among Catholics and non-Catholic Christians who do care about religion? I think it certainly would, not completely but to some important measure, yes. And that itself would be a great achievement for any one person, in one lifetime.

The New York Times.

Playing It Much Too Safe

Why wait to send peacekeepers to Bosnia until — this is American policy — a comprehensive peace agreement is signed? So asks kilometer (1,000-mile) confrontation line to pa-Yasushi Akashi, the United Nations' man in the former Yugoslavia. "Agreements are being reached toward that peace now, and now

is the time we oced troops."

He's got a point. The no-troops-till-it'sfinished-and-safe policy was formed in the aftershock of American peacekeeping losses m Somalia and at a moment when the American government was in a deliberately low profile in Bosnia. But the memory of Somalia is oot and should oot be controlling in all circumstances. Anyway, President Bill Clinton has been having some success in the old Yugoslavia with a surge of American initiative. It is time to rethink peacekeeping and see whether and how Washington could make an

appropriate contribution. What Mr. Akashi calls a "piecemeal peace" is emerging. Sarajevo and other besieged cities are opening: It takes more peacekeepers. Washington and Moscow delivered Bosnia's Muslims and Croats to a cease-fire and a federal constitution: a big new piece of peace to police. Now the two great powers have drawn

trol. These increments overwhelm resources already in place. The idea that the new gains might be lost for want of adequate peacekeepg should be regarded as criminal.

Play hard to get, demurs the Pentagon: Sticking to the old U.S. terms on peacekeeping applies powerful leverage on others to fill the gap. Here is a case of success gone unrecognized. Other countries in Europe and elsewhere have filled the gap — the old gap. Now, with the new requirements, there is an expanding new gap. Already the United States has seen fit to send 350 troops to monitor events in Mac-edonia. In that instance it didn't simply do nothing and call it leverage.

Is it risky? It is risky. The French, who have led the way, the British and others represented

on the ground have taken casualties - and stayed on the mission. It is bizarre that the United States, which keeps insisting that it will eventually dispatch peacekeepers only if NATO is in command, ignores the example of its NATO comrades and sits on the sidelines.

- THE WASHINGTON POST.

Other Comment

So Much Meat for the Bears

If there is one thing Wall Street can't stand, it is good news. Conference Board reports that consumer confidence has surged to a fouryear high helped send stock and bond prices tumbling this week to lows & percent under their Jan. 31 peak. The reason: Fears of inflation and a consensus that the Federal Reserve Board will keep increasing short-term interest rates to stop it at the pass.

That, at least, is one explanation for the market's jittery performance. It makes more sense to us than the more common assertion that the Fed's quarter-point boosts in shortterm rates in February and March, with promise of more to come, set off the tailspin.

Consider all the red meat on which Wall

Street bears can chew: Japan and the United States at loggerheads on trade; a deadline approaching for the imposition of ill-conceived trade sanctions on China; North Korea rattling its incipient nuclear arsenal: Russia's economy in a swamp and Ukraine even worse; Mexico in turmoil; Whitewater corroding the White House; shrinking defense budgets imploding the weapons industry.

This would be a witch's brew for any gam ble on the future, which is what financial markets are all about.

Meanwhile, the Fed chairman, Alan Greenspan, figures it is his responsibility to stifle inflation before it happens and thus give the economy a firm underpinning for long-term steady growth. We agree.

- The Baltimore Sun.



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In a Society Adrift, Room for Extremists to Flourish

P ARIS —During the days leading up to this Easter weekend -relihas lost its religious convictions, even if new forms of religious sentiment abound - the Islamie world has provided a demonstration of just how scrious religion can be.

Algeria is on the brink of something close to civil war. Islamic fundamentalists and terrorists have risen up against the repressive military government, which is the legatec of the freedom movement of the 1950s. the FLN, or National Liberation Front Afghanistan continues to be ravaged by civil war between religious factions and secular forces.

Local elections in Turkey have given unexpected success to an Islamie fundamentalist party there, which last Sunday gained the most impor-tant office up for election, that of lord mayor of Istanbul, with 25 percent of the vote. Although the national average of electoral support for the Islamic fundamentalists remains below 20 percent, this result was significant.

Turkey, after World War I, was the initial Islamic country to break away from the theocratic political tradition that in the past deprived Islamic govemments of secular political legitimacy.

By William Pfaff

peror had a divine right to "the things that are Caesar's," sanctioned by Christ's words in the New Testament. Religion functioned in its own sphere.

In Islam, as the eminent American scholar Bernard Lewis has said, "The principal function of government is to enable the individual Muslim to live a good Muslim life. This is, in the last analysis, the purpose of the state." This is the regime the Islamic fundamentalists want to re-establish.

The Turkish military revolutionary Kemal Ataturk was from the start an aggressive seculizer, banning polyga-my, emancipating women and making civil marriage, the Western alphabet and Western-style education compulsory. To the extent that last week's vote represents a repudiation of Ataturk's reforms, it was a challenge of great moment to modern Turkey's caders and to its government, under a

female prime minister, Tansu Ciller. People in the Islamic world are turning to the fundamentalists because of the failures of the secular model of modernization. There is a serious loss of morale among the modernizers themselves. In part this balanced growth and the breakdown of traditional institutions, but at a deeper level it is moral. The modern world — the Western world, as it is presented to the Islamic peoples seems morally anarchical or actively immoral. The Islamic fundamentalists promise to re-establish the values of Islam's own past.

They are most unlikely to be able to do that. The forces of secularizatioo and internationalization are in the long term likely to prevail over any effort to turn back. But the form society will assume in many non-Western countries may prove to be very distant from the liberal West. And the liberal West - modern

secular and scientific society - is not itself in particularly good shape today. The violence and moral anarchy, or the mere aimlessness, of much in con-temporary American society is painfully apparent, to Americans most of all. A part of the American intellectual class is even searching for a new national political-moral orientation in some kind of amalgam of cultural in-fluences, to substitute for those of the American and Western past, naively

Veiled and Fearful in Besieged Algeria

This letter was sent by a young Algerian woman to friends in Paris; she asked them to share it with others. It was written before Wednesday's murder in Algiers of two unveiled schoolgirls. The writer's name is withheld at her friends' request.

On March 10, the most radical fac-

tion of the Islamic fundamentalist movement, which has been waging war against the Algerian state and people since January 1992, annonneed that any woman seen in public after March 17 without the hijab (veil) prescribed by Muslim orthodoxy would be a legitimate target. With blades or bullets, she could and should be killed.

This was no empty threat. It was carried out on March 18 when a 16year-old high school girl was mur-dered on her way to class. Since then, all the young women in the factory where I work as a junior

manager are wearing the veil. I doubt that even three of them have the remotest interest in following the precepts of Islam in a strict sense, if at all. We respect the religion of our parents. But we were taught that reliion is a private matter that cannot

be imposed by decree.

Now, practicing what we were taught, what we grew up with, what we believe, can get us killed. None of us wants to wear the veil. Fear, I admit, is stronger than our convictions, or our will to be free. Fear is all around us. Our parents, our brothers, are unanimous: Wear the veil and stay alive. This will pass.

I am no intellectual, but I believe that other girls and boys, other people, elsewhere in other times, were told that the evil and the fear around them

would pass. As far as I know, it did not. It got worse. I believe it will get worse bere, unless someone hears us. Today the Islamists, as the Islamic fundamentalists are called, want to impose the veil on us. Tomorrow they will keep us from working, or even going to school. They say that we should not vote or take part in public affairs. The veil is to be total. And we all can guess that the slightest visit with a boyfriend can get us killed.

I understand that women in Amer ica and France have problems that are real and serious. But I ask them to compare their problems to those of the women in my country, who are being asked to choose between our individuality and death.

The best of Islam is founded in burnan dignity and tolerance and respect for others, both men and womcal. But it is not the best of Islam that is coming to the fore now in Algeria. The war against women taking place oow in Algeria is not founded in Islamic precepts, but in the terrorist mentality that took over Iran years ago. On March 8, International Wom-

en's Day, thousands of women answered the call of the Association of Algerian Women and marched in the streets of Algiers and other cities to make known their opposition to the program of the fanatics. They called for an end to the violence that the Islamist terrorists are waging

against our people. Scarcely a day goes by when a

teacher, a journalist, a labor leader, a lawyer is oot murdered, not to mention ordinary working people who show signs of free thinking. They are considered Westernized, corrupt beyond salvation, good only for extermination. Yet, when the women marched, the

secular democratic parties did not come out. The women marched alone. And it looks like we will stay alone. The government of France - the country most closely involved in our country's destiny - has waited nervously, hesitating between a serious policy of helping the Algerian state repress the terrorists and one of seeking a deal with the eventual winner in what will soon be a full-scale Lebanese-style civil war.

Our neighbors, Morocco and Tuni-

sia, have done nothing, terrified by the prospect of the most powerful country in the region turning into another Iran and exporting its terror-ist jihad — and millions of refugees. And the United States has done nothing. I have to believe Americans do oot understand us, or the full importance of our problem. We want to live in a country where we can be like Americans if that is what we ic, or be ourselves, or even wear a veil if we really want to wear a veil. But the Islamist terrorists, after they have turned Algeria into another

hran, will not give us any choices.

Probably 1 have made many mistakes in this letter. But 1 know about the Islamic terrorists and I know what they want to do. I hope you will hear my voice and raise yours for us. International Herald Tribune.

the Ross Perot-like television magnate Silvio Berlusconi canerged as the country's principal political figure, with a program of demagogic promises, was produced by decades of corruption in both Christian Democratic and Socialist parties, and by the loss of the Communists' vision of a supposedly progressive alternative. France has just endured nearly two

War I by an official Christianity, and

divided in their mid-20th century alle-

giances by the rivalry between En-

lightenment liberalism and apocalyp-tic communism, now lack a mobilizing

vision of the future. The recent Italian

parliamentary election result, in which

weeks of often violent protest against government measures intended to promote youth employment. The emotional reality of the protests was denunciation of a future in which it seems that vast numbers may be deprived of meaningful work by capital-ism's implacable redistribution of the economic cards in favor of developing countries with low-wage, low-benefit, low-protection labor forces. Without work, people are literally demoralized, but so are entire societ-

the principal factor binding most people to reality. One works not only for one's self but nearly always in some kind of collective enterprise with a moral quality: to make a better life for one's children, if only that. The Islamic fundamentalists say they offer a society of moral integrity and purpose. Western demagogues offer that, and jobs as well. All respond to a popular sense that the moral gravity of society has been lost; and that is an ethical issue.

ies. Freud once remarked that work is

International Herald Tribune. Los Angeles Times Syndicate.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: Monarchs Meet

ABBAZIA - The excitement attending the meeting of the two Monarchs of Austria and Germany, in whose hands lies for the most part the peace of Europe, has partly subsided to-day [March 30], as everyone is desirous of enjoying a day of rest. The visit of the two Monarchs to the German trai two Monarchs to the verman training ship, the Molkke, now lying off the shorts of this charming sea-side resort, took place at 4 p.m. yesterday and was a very grand affair in every respect. The ship was decorated with flags, and under a tent the most magnificent Persian and Oriental carpets were spread.

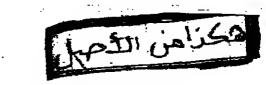
1919: Red Cross Talks

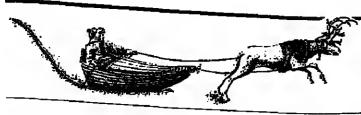
CANNES — The Congress of the Red Cross of France, United States, Great Britain, Italy and Japan was opened to-day [April 1] by Mr. H. P. Davison, president of the American Red Cross. Mr. Davison, in his opening address, explained the purpose of the congress and the im-

mense social effect of the proposed crosade against disease. The co-ordination and extension of the efforts of Red Cross organizations would, he said, be a means of preventing distress among the peoples, diminish suffering and lighten the burden of bumanity. The conference will contimue several weeks.

1944: Rumania Invaded

LONDON — [From our New York edition:] The Red Army has driven across the Prut River into Rumania at several points, in the first Russian invasion of Axis territory, and also is within nineteen miles of Odessa, where thousands of Germans and Russian manians are being pinned against the Black Sea, Moscow announced last night. The historic crossing into Rumania, whose finest troops already lie in graves extending clear to Stalingrad or are bottled up in the Crimea, came a full week after Russia gave that shaken Axis satellite a chance to quit its partnership with Germany.







Saturday-Sunday,

Tracking a Treasure Back Home: Cambodia

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it then accepted.

ARIS - Statues mutilated or smashed to remove the head, shrines blown up, museum collections plundered. This is the broad picture in Cambodia, Tibet, Bosnia and other places. Who cares anyway? Fewer people than you might think in the so-called art world. And those who do bave a hard

The story of the headless statue shown here begins in December 1980. That month Jean-Michel Beurdeley, a Paris dealer in Far Eastern art whose wife is Thai, was in Bangkok, a city he knows well, doing the rounds of the galleries selling early sculpture and pottery. The gray sandstone figure of a woman admirably proportioned despite the loss of the head, arms and feet caught his eye. Smallish — 52 centi-meters (20.5 inches) — it had the monumental dignity tempered by a rare feel for the buman body of Khmer art at the height of its classical period, around A. D. 1200. It could have come from a great many sites in Cambodia proper or in the Cambodian areas seized by Thailand in the last two centuries. A deal was concluded. The head-

less statue was shipped off to France and eventually included in a selling show in the Beurdeley gallery late in 1981. A German collector whom Beurdeley had never seen before walked in, liked it very much as the dealer had done, and said he wanted it. The price was 100,000 francs. Beurdeley then applied for an export license.

As French procedure requires, the statue was submitted for customs clearance to a museum curator whose task was to determine whether the work of art could be allowed out of France without the French heritage incurring a loss. The specialist called in on this occasion was Albert Le Bonheur, a renowned scholar in Southeast Asian art then in charge of the Musee Guimet pending the appointment of a new director. At that time, Le Bonheur, concerned by the trail of devastation and plunder in Cambodia, routinely checked out any material coming out of the country that came to his attention. Back in his office, he started delving into the photo-graphic archive built up over decades by the Ecole Française d'Ex-trême-Orient, which had been in

charge of the Angkor temples.

Within a week, Le Bonheur and two of his colleagues found a blackand-white print that matched the statue in the customs warehouse. It

kept in storage at the Depôt de la Conservation d'Angkor until the French left in 1972. It came from the now the prime minister. The first Ta Promh temple at Angkor. In president bad a suggestion for short, it had been stolen at some point. Le Bonheur rang Beardeley to inform him of the problem. The dealer said he would see to it that the

sculpture went back to Cambodia.
That was more easily said than done. The country, which had first

SOUREN MELIKIAN

undergone the genocidal tyranny of the Khmer Rouge, was now run by the Vietnamese military. Returning the statue to Cambodia under the circumstances was point-

Beurdeley and Le Bonheur agreed to let the matter rest until new conditions prevailed in Cam-bodia. Le Bonheur, who had made a full report to Hnbert Landais. director of French museums, had received his blessing. Beurdeley did not move to get his statue back as he was entitled to in law, since no authority had ever laid claims to its ownership. It remained at the Gui-met, gathering dust. Beurdeley, on the other hand, had to notify the German collector. The collector agreed to accept a refund, but, Beurdeley says with a rueful laugh,

"I never saw him again."
Years went by. At last, the Cambodian state was born again. In August 1993, Beurdeley met the French ambassador to Phnom Penh, Philippe Coste, told him about his desire to send back the statue, and through the ambassabelonged. The minister expressed delight. But, Beurdeley says, when he rang the new director of French museums in September and wrote formally to apply for an exit permit, no answer came forth. He rang again to hear from a civil servant that the problem was delicate, no should try to see whether the em- warrant an investigation. bassy could help with transporting the item.

put the problem to the ambassador.

Beardeley, without much hope,

Beurdeley: He was to contact Prince Norodom Sihamoni, the son of King Norodom Sihamonk and head of the Cambodian delegation to Unesco.

Benrdeley wrote a letter on Nov. 5 and suddenly things were speed-ed up. By Nov. 22, he received word from the head of the delegation that the cumbersome piece could be delivered to the Cambodian delegation. A ceremony would be organized on Dec. 4. Beurdeley arrived at the appointed time, carrying, he says, the headless lady wrapped in a parcel.

By all accounts, the Cambodians were truly surprised. There appears to have been no precedent to such a happy ending nor is it likely to be followed soon by many more.

In 1993, Unesco published via its International Council of Museums a bilingual booklet entitled "Cent Objets Disparus/One Hundred Missing Objects" in cooperation with the Ecole Française d'Extrême-Orient, whose documents were used. Why on earth this did not come out earlier - most of the objects vanished in the 1970s or the early 1980s — has yet to be explained. Ironically, the only sculpture known to have been returned is the Beurdeley statue.

AD it been published, say, two years earlier, at least two more pieces might be on their way dor's good offices, was received by the Cambodian minister of culture, Nouth Narang, He repeated his story and explained that he was a sale at Sotheby's, New York. It cager to see the statue back where it looks exactly the same as the item numbered DCA 7081 in the Unesco publication, which dates it to the late 10th century, gives Prasat Trapeang Khna in the Angkor area as its provenance and states the height to be 56 centimeters. The difference in size given in Sotheby's catalogue — 22% inches (57.8 centimepermit could be issued concerning ters) - means nothing. The a piece that had been stolen. He apparent identity would surely So would the stunning similarity

between a four-faced sandstone head reproduced as DCA 3489 in the Unesco publication and lot 555 who explained that the diplomatic in Sotheby's catalogue of Himalabag could not be used for carrying yan, Indian and Southeast Asian private property — technically, works of art sold in Loudon on Oct.

Beardeley remained the owner of 21, 1993. The similarity extends to up with the stame until he returned it pbysically. By then, the situation had a distinctly Kafkaesque touch. The ambassador had an inspiration. He headdress on one of the faces. The house



to a statue of Brahma from Tra-peang Phong and dates from the 11th century. It was ripped off the Regarding these, the most urgent body, to which it had been previously reattached. In the process, on museum acquisition, whether by the body was broken into bits. This might explain wby the fourth face is "now missing," as stated by Sotheby's.

Asked whether the auction house to speculation. But it simply won't has a policy of systematic investiga- happen. Rich institutions are busy tion of monumental sculpture and archaeological objects submitted for consignment, Marjorie Stone, general counsel of Sotheby's, said, "We try to get pieces before they get included in the catalogue. We look up whatever publications are avail-

Publishing is the first protective step. It is enough to deter auction houses and the more scrupulous The North Star And French Sun

By Michael Gibson

مكنامنالخصل

ARIS - If Louis XIV was the Sun King, the king of Sweden conceived of himself as the North Star—the "star that never sets." The choice of symbol is significant. The kings of Sweden, in their large and underpopulated country, were determined to emulate the brilliant monarchy to the south and the two states main-tained close political, scientific and cultural ties throughout the 18th century. This much is abundantly demonstrated by "Le Soleil et l'Etoile du Nord," the big exhibition at the Grand Palais

through June 13.

Although the show is largely composed of works of art, fine pieces of furniture and tableware, it is a attempt than good idea to approach it as a historical rather than an artistic exhibition. There are two good reasons for this. The first is that most of the objects assem-bled are of historical significance. The second is somewhat subtler and is only apparent when one reaches the slide show att the end of the exhibition.

The visitor walking in from the street cannot help being struck by the heavy luxury of many of the items (the big, ugly silver baptismal font by Jean-François Cousinet, the bloated gilt throne built for Adolf Frederick and Louise Ulrike in 1751), or by the super-abundant French-inspired ornateness that characterizes much of the interior decoration of the period, because the stuff was either made in France or copied from French models by Swedisb craftsmen.

This impression is only corrected at the end and the slide show makes it quite clear that the rich taste of the French court was tempered in Sweden. not only by an ingrained Lutheran reserve, but even more so by a native aesthetic of elegant simplicity that is apparent in the architecture, the landscaping, and in the way the French material was mixed with plainer and more rustic elements, heightening the charm of both.

WEDEN made a spectacular entry into the 18th century with the extraordinary career of Charles XII, who, in 1700 when he was only 18, marched out of his country at the bead of a tiny army to defeat a Russian force 10 times as numerous commanded by Peter the Great. Charles rearranged the map of Europe for a while but was hadly beaten by Peter a few years later and died in battle at the age of 36, leaving a weakened and impoverished nation behind him. The exhibition also evokes the major aspects of

the Swedish economy during the 18th century (shipbuilding mining and metallurgy) and traces the influence of Swedish scientific research. The dominant scientific figure was the naturalist Carolus Linnaeus whose classification of living species is still in use (he gave us Homo sapiens) and whose witty, avuncular features fairly glow at one out of yet another portrait by Roslin (who painted it free

Other important figures include Anders Celsius

AUCTION SALES



Prince Gustav (1753) by Bouchardon.

who, together with Pierre-Louis Moreau de Maupertuis, rode narrow and uncomfortable, one-man sleds drawn by reindeer into the Polar Circle in 1736 and established that the globe was slightly flattened at the pole. The cold was so intense their brandy froze but they brought experimental confirmation to Newton's theoretical assertion, against Descartes who had held that the Earth was flattened, not at the pole but at the equator.

The exhibition opens with the completion in the French style of the new royal castle in Stockholm. The old one had burned down in 1697 while Charles XI was lying in state. It presents the regalia of the coronation of Adolf Frederick and his queen, evokes Louise Ulrike's castle at Drottningholm and aspects of daily life in Swedish manors, provides an overview of the reign of Gustav III, and assembles a twofold collection of Swedish artists residing in France, and French works in Swedish collections. The latter includes some noteworthy paintings, including a delicious, mnted Chardin of a nurse adjusting a little girl's bonnet before they go out.

The extraordinary prestige that France enjoyed

throughout Europe in the 18th century is also apparent in its relations with the kings of Sweden, but Sweden's close ties with the French court were also dictated by a need to strike a balance with threatening neighbors.
It was paradoxically a Frenchman, Napoléon's

former marshal Jean Baptiste Jules Bernadotte (founder of the current dynasty), who, upon becoming king of Sweden, broke the old alliance with France, sided with Russia against the French emperor and established the basis of a neutrality that has since proven so profitable to his adopted country.

Strong Demand at Singapore Auction

By Michael Richardson International Herald Tribane

Singapore by Christic's has confirmed the potential of the burgeoning art market in the region. At the auction, held March 26 and 27, 75 percent of the 92 Southeast Asian paintings, 94 percent of the 64 lots of Straits Chinese gold and silver jewelry, and all 91 sets of Nonya ceramics were sold.

Together with an associated auction of stamps and covers of the Straits

Together with an associated auction of stamps and covers of the Straits Settlements and Southeast Asia, Christie's Spring Auction in Singapore achieved sales of 5.7 million Singapore dollars (\$3.6 million).

As a result, Christie's, which has just established its Asia headquarters in Singapore, hopes to hold a series of auctions in the island-state. Executives of the company said that the next is likely to be in March 1995 and will include an expanded offering of Southeast Asian paintings. Future sales will be affected by a 3 percent tax on goods and services levied by the Singapore government from April I. But Christie's appears confident that the new tax will not significantly dampen demand for regional works of art.

regional works of art.

The recent sale featured works by Indonesian, Singaporean and Malaysian painters, as well as by Dutch, German and other European artists who spent time in the region. The next sale is likely to include paintings

wno spent time in the region. The next sale is likely to include paintings by Thai and Philippine artists as well.

Total sales for paintings amounted to 2.2 million Singapore dollars, for stamps almost 2 million dollars, for ceramics 636,000 dollars affor jewelry 470,000 dollars. Among highlights was the sale for 333,750 Singapore dollars, including commission, of "The Eruption of Merapi Volcano, Java at Night," painted in 1866 by Raden Saleh. An 1857 letter from Singapore to Hong Kong bearing a two-anna bisect sold for 152,250 Singapore dollars. Singapore dollars.

HRISTIE'S first stamp auction in Singapore in May 1993 brought in 4.2 million Singapore dollars and helped convince the company that there was sufficient demand to support regular sales.

While Christie's has decided that the East Asian art market is strong enough to support regular auctions in Singapore as well as Hong Kong, Sotheby's has opted for regular sales in Hong Kong and perhaps Taiwan. Both Sotheby's and Christie's hold auctions twice a year in Hong Kong, in spring and antumn, mainly of Chinese paintings, ceramics, jadeite jewelry and carvings, and snuff bottles. Suzanne Tory, director of jadeite jewelry and carvings, and snuff bottles. Suzanne Tory, director of Sotheby's Agic in Singapore, said there were no place to hold only in Sotheby's Asia in Singapore, said there were no plans to hold a sale in Singapore in the near future. "Our feeling is that the strongest market here is in modern Chinese painting and we do not want to split the market simply for the sake of holding sales in Singapore," she said. Tory said that Southeby's had, in effect, brought its semiannual Hong Kong sales to Someony's nad, in effect, blought to semantical riving roung saids to Singapore since 1990 by holding presale exhibitions in the island-state. For regional buyers, Sotheby's has organized an audio-link in Singa-



pore to the sale in Hong Kong. Bidders in Singapore can see color slide projections of them and bid as if they were present in Hong Kong. Sotheby's will introduce a live video-conference facility in Singapore for its next Hong Kong sale, May 3 to 5. That will be preceded by a presale exhibition in Singapore, April 16 and 17.

Meanwhile, in a move to expand further into the Asian market.

Christie's International has appointed Philip Ng, a former chairman of IBM Singapore and general manager of IBM's regional services in South and Southeast Asia, as managing director of Christie's Asia.

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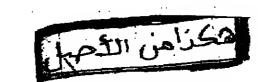
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	Fri.	Prex, close	% change		PAL O 4 P.M.	Prev.	change
Energy	105,48	106.06	-0.55	Capital Goods	109.34	109.72	-0.35
Utilities	121.25	121.44	-0.16	Rew Materiels	118.37	119.21	-0,70
Finance	115.08	112.54	+2.26	Consumer Goods	95,62	95,90	-0.29
Services	116.47	116,73	-0.22	Miscellaneous	124.74	125.31	-0.45

Marks & Spencer Lets Money Talk Chairman Tells Critics to Look at Retailer's Results

By Erik Ipsen

nal Herold Tribion LONDON — Britain's largest retailer, Marks & Spencer PLC, looks set to keep its crown as one of the world's most profitable store groups. It is expected soon to announce 1993 profit that may be as high as £870 million (\$1.3 billion), compared with £736 million in 1992, which would give it an oper-

ating margin approaching 14 percent. Curiously, however, those results will probably go down poorly in the City of London financial district, where many analysts say Marks & Spencer just doesn't try hard

enough.
"The consensus view is that this company is not exciting enough," said Nicholas Bnbb, an analyst with Morgan Stanley & Co. He and others wag accusing fingers at the company's low financial leverage, meaning its low degree of indebtedness compared with its equity base; its overwhelming reliance on the slow-growing and overcrowded British retail market, and its innate conservatism. For good measure, many also throw in gripes about its secretive ways and about its deep pool of managers that some insist are not ourtured as much as cloned.

As befits a man who insists he has learned more about management from reading eight biographies of Harry S. Truman than he has from any management guru, Marks & Spen-cer's chairman, Sir Richard Greenbury, replies by going on the offensive.
"From 1983 to now, the earnings per share

of this not very dynamic company have gone

from 4.3 pence to nearly 20 pence," he said in an interview, "I don't think that is so bad." In response to criticism that Marks & Soencer has been slow to expand its highly

profitable operations in Continental Europe — where, oearly two decades after it arrived, Marks & Spencer has just 23 stores with combined revenue that Sir Richard put at "a few hundred million" pounds - the chairman said he had identified 50 European cities

'From 1983 to now, the earnings per share of this not very dynamic company have gone from

4.3 pence to nearly 20 pence. I don't think that is so bad.'

Sir Richard Greenbury

where he would like to plant the M&S flag. But he said he refused to act hastily and was holding out for the right sites at the right

Marks & Spencer, founded in 1895 by Michael Marks, a Russian Jewish émigré, has seldom strayed from its meticulous, detailoriented approach. Its stores, ubiquitous in Britain's shopping districts, supply a broad

range of clothing and household goods at low to moderate prices, and the company goes so far as to enlist its board members in the battle to keep costs down.

An orange sign by the light switch in the toilet across from the board room reads: "Lights Please — Why Don't You Switch It Off?"

Marks & Spencer's surprise purchase of America's prestigious but struggling clothier Brooks Brothers for £500 million in 1988 was the exception. Today, Sir Richard admits that it was bought at the wrong time for the wrong price. He also throws in the observation that trying to grow through acquisitions in retail-ing "doesn't work." Sir Richard became chairman after Brooks was acquired.

Jeremy Ahm-Jones, an analyst for Lehman Brothers in Loodon, was equally blunt. "According to any jury, Brooks Brothers was a very high-cost bet which they have lost," he said. Although Brooks is profitable now, Mr. Alun-Jones estimates that its returns remain well below the cost of financing the acquisi-

It is Britain, though, that is both the bane and boon of Marks & Spencer. To the compaoy's critics it is a market with too much competition and too little growth. To Sir Richard it remains a honeypot, one where against all odds Marks & Spencer has continued to increase its market share while doing oo harm to its plump profit margins. To some extent the big retailer's success is

See MARKS, Page 11

China's Growth Slowed in 1st Quarter

Bloomberg Business News

BELIING - The growth in China's industrial economy is forecast to have slowed in the first quarter of 1994 because of a fall in state sector output, major newspapers reported Friday.

A forecast by the State Informa-

tioo Center said that industrial output grew 17 percent in the first quarter of this year compared with the like period a year ago, according to China Securities, an official newspaper. This is down from a 21.1 percent growth rate in 1993. The report said that state sector

output inched up only 0.4 percent during the first quarter and actually fell by 1.3 percent in March, the

paper said.
This contrasted starkly with col-

recorded output growth of 29.6 percent in the first quarter, and private companies, which posted growth of 70.4 percent. Growth in those two categories had been fueled by a 24 percent rise in retail sales.

China's state companies, which account for just under a half of industrial output, are always the first hit when the government tightens credit to slow the economy. While the collective and private

sectors fuel their expansion with profits and loans from unofficial channels, more than a third of state enterprises post losses despite being financed mainly by low-interest loans from state banks. A central bank official said and February this year.

Thursday that credit from state

banks would again be eased slightly in response to "very loud calls" from even the healthiest state en-terprises, the Financial News re-cent, China can meet its target of ported Friday.

The central bank must support efficient enterprises with working capital loans and appropriately increase the scale of loans where they are suffering fund shortages," Zhou Zhengqing, deputy governor of the People's Bank of China, was quoted as saying.

Western economists have said that an injection of credit to ease shortages of funds in state companies last October was partly to blame for a resurgence in inflation, which hit an annual rate of 20 percent in January

bringing inflation down. ■ China Targets Forgers

in the first quarter. It said if indus-

China's tax reforms are experiencing serious teething problems, with the authorities forced to launch a crackdown on people forging invoices to evade or cheat on taxes, the China Daily said Friday, according to a dispatch from Agence France-Presse in Beijing.

Since the launch on Jan. 1 of the more attractive. most dramatic tax reforms since 1949, the practice of forging, selling and stealing invoices has increased dramatically, the oewspaper quoted an official as saying.

Dollar Surges By 2 Pfennig On Jobs Report

NEW YORK - The dollar

soared against major currencies climbed after a government report showed the biggest monthly jobs gain since 1987.

rate remained at 6.5 percent.

In late trading on Friday, the U.S. unit had risen to 1.6972 Deutsche marks from a closing on Thursday at 1.6740 DM and had climbed to 103.65 yen from 102.70

The dollar rose to 5.7940 French francs, from 5.7200 francs Thursday, and to 1,4267 Swiss francs,

from 1.4137 francs. The pound was quoted in late trading at \$1.4735, down from \$1.4835 on Thursday.

This was an earth-shattering employment number,"said Alfonso Alejo, a trader at Sakura Bank Ltd. The economy has gathered a lot of momentum, which could mean a

turning point for the dollar." The Commerce Department also reported that personal income rose 1.3 percent and spending grew 1 percent in February, the largest gains for both figures since last

Investors often buy dollars after reports showing economic streogth, betting that robost growth will prompt the Federal Reserve to raise interest rates to con-

The Friday reports sent the U.S. 30-year bond yield to 7.25 percent, the highest yield recorded since January of last year. The yield rose 16 basis points from Thursday's close, the largest jump since Aug. 6, 1990, after Iraq invaded Kuwait. Such rate increases make dollardenominated deposits in general

The market was both thin and short, however. Currency trading finished at midday as most traders left early for the Good Friday holiday. London, the world's biggest 71.97 U.S. cents.

Before the rally on Friday, th Friday as U.S. interest rates dollar had fallen almost 4 percen against the mark since Jan. 1, hin by sinking U.S. stock and bon-prices, and by concern about Presi after the Labor Department said the economy added 456,000 jobs in March, double what some analysts had predicted. The unemplacement is also weighed on the H S.

"The market will have a differen view on the dollar on Monday, said Steve Flanagan, a trader a PaineWebber. "It's much easier t make the case for a stronger dolla

The moothly employment repor is considered one of the broades assessments of the economy strength. With employment on the willing to raise U.S. interest rates.

The Fed has raised rates twic this year, pushing the federal fund rate up to 3.5 percent from 3 per cent. The funds rate is the rate charged by banks to one anothe for overnight loans.

Interest rates remain higher in Germany than in the United States Germany's securities repurchasrate, a key money market rate stands at 5.76 percent. Traders wil be more willing to own dollars at the gap between U.S. and German rates narrows. The dollar rose against the yen o

Tokyo trading, meantime, after the Bank of Japan bought the U.S. currency, traders said. The centra bank bought dollars throughou March in an effort to keep the yer from rising. A strong yen hurts Japan's manufacturers by making their products more expensive The dollar has fallen almost

percent against the yen since U.S.-Japanese trade talks collapsed or Feb. 11. Without progress at the bargaining table, the Clinton administration is considered more likely to call for a strong yen to curb Japan's \$60 billion trade surplus with the United States.

Elsewhere the Canadian dollar tumbled to a seven-year low of

ECONOMIC SCENE

Zedillo Needs to Learn Fast

By Anthony DePalma

New York Times Service EXICO CITY - Foreign investors got what they wanted when a classically trained economist was selected to replace the governing party's slain presidential candidate in Mexico, but now they are concerned that the candidate's great strengths in handling the economy may turn out to be a weakness in handling the country.

Ernesto Zedillo Ponce de León has a doctorate in economics from Yale and such extensive experience in Mexico's central bank and its budget ministry that, if he is elected president on Aug. 21, as expected, he would become one of the most economically skilled heads of state in the world,

So wby should financiers worry? Because Mr. Zedillo has oever before run for office, and because he has a wooden style of speech and an aloof manner that will not help much in calming a nation distraught by three months of violence and demands for social justice.

Many investors are now concerned more about political instability than about inflation.

"What's not clear is the sort of political skills he might bring to the job," said Lawrence D. Krohn,

chief Latin American economist at Lehman Brothers. "To what extent he might command the support of the majority of poor and lower-class Mexicans is another area of concern," Mr. Krohn said. "He's reputed oot to have the common touch, but then neither did Salinas. He's young enough, though. He could learn."

Mr. Zedillo, 42, is widely known as a freemarket economist who cut his teeth within the polished walls of the Bank of Mexico, the central bank. He has been a key member of President Carlos Salinas de Gortan's team, serving almost

Sources: ING Bank (Amsterdam); Indosucz Bank (Brusse (Millan); Asence France Press: (Paris); Bank of Takno (Millan); Asence France Press: (Paris); Bank of Takno (Taronto); IMF (SDR). Other data from Reuters and AP.

Cross Rates

four years as minister of planning and budget and

two years as education secretary.

He is expected to cootinue most of Mr. Salinas's economic programs, having had a strong hand in carrying them out, and is known to support the North American Free Trade Agreement. Mexican

business was pleased with his selection. Luis German Carcoba García, president of the Business Coordinating Council, said the choice of Mr. Zedillo was a clear signal that current economic programs would continue.

Mr. Zedillo grew up on the poor streets of the border city of Mexicali in the Baja peninsula. He attended Yale University on a scholarship from the Mexican government. A thesis adviser, Gustav Ranis, remembers Mr. Zedillo as "always a moderate in his view, not a rabid free-marketeer nor an interventionist - a very mature person

even at a young age." "He is someone who believes in the role of government very much," Mr. Ranis, an international economist, said, "but he wants the government to work with the market, not obstruct it."

While at the Bank of Mexico in the years after the Mexican debt crisis of 1982, Mr. Zedillo oversaw a multibillion-dollar trust set up to help private businesses that could not pay their interna-tional debts because the peso had been devalued and dollars were hard to come by.

The trust made sure that dollars were available. and also protected the businesses from further

In 1988, Mr. Zedillo joined Mr. Salinas's cabinet. He took control of the Office of Budget and Planning, the same office once held by Mr. Salinas and

April 1/March 31 Eurocurrency Deposits

by the president before him, Miguel de la Madrid.
Mr. Zedillo played a key role in drawing up a
national development plan and the programs that have helped lower Mexico's inflation rate to single

sales on Wall Street, virtually wip-

\$2.50 for every dollar invested.

some of its holdings at a loss to provide the collateral demanded by as margin calls.

ally thinly traded securities.

pal, said that he had not received a full accounting from these brokerage firms, but that it was likely that nearly all of the \$600 million in

brokerage firms were not able to

Market Takes Its Revenge on 3 Hedge Funds

By Saul Hansell New York Times Service

NEW YORK - Three private investment funds that had assets of \$2 billion two months ago have been liquidated in a series of fire ing out the holdings of a group of wealthy individuals and big corporations.

The funds, managed by Askin Capital Management, used sophisticated strategies to invest in complex securities based on packages of home mortgages. Like many such aggressive investment pools, known as hedge funds. Askin borrowed

While that sort of leverage amfund, it also magnifies the losses. Thus, as prices on its holdings declined along with other bonds in recent months, Askin had to sell

the brokerage firms that had lent it money. Those demands are known These sales accelerated the mar-

the remainder of Askin's holdings.

David Askin, the firm's princi-

equity capital provided by inves-tors has been wiped out.

In fact, it is possible that some

P.M. 389.40 369.20 373.90

367.50 389.70 390.50

New York 390.50 U.S. dollars per ounce.

March 31

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recover the full value of their loans and some aggressive strategy because many of its instruand may take a loss.

U.S. banks and some aggressive strategy because many of its instrucorporations. Increasingly, pensioo ments are very complex. Brokerage months. The losses were so sharp, and may take a loss.
"It's embarrassing, but I don't know where we stand," he said. the funds.

"We'll be in on Monday to see what we have. If there is anything left, we'll rebalance the portfolio and go On Wednesday, Capital Holding Corp., an insurance company in Louisville, Kentucky, that had in-

vested \$52 million in an Askin fund known as Granite Partners, said it would take a first-quarter charge of 20 cents to 36 cents a share because of the losses. In theory, Askin used an investing approach known as market plifies the potential gains in the neutral, meaning that the funds

were not supposed to be affected by changes in interest rates. If the fund bought a mortgage-backed bond that would fall in value as interest rates rose, it would hodge that risk with an offsetting transac-For example, the fond could borrow and sell short a Treasury bond

- a position that would gain monket slide in Askin's holdings, gener- ey as interest rates rose. Or the fund would use other instruments like Wednesday and Thursday, big futures, options and swaps related brokerage firms auctioned much of to Treasury bonds. Market-neutral investing, both

in the stock market and the bood market, has been one of the bottest trends among hedge fund investors, including wealthy individuals, non-

funds have also been investing in firms take a pool of mortgages and Mr. Askin said, that the funds were

The funds make money by betting on the spread, or price differeoce, between securities. They would buy what they considered

relative to Treasury bonds. The mortgage-backed securities market is a fertile ground for such a curities have fallen sharply as inter- tors in the funds.

ent securities with various terms.

Some securities only receive the principal payments from the home undervalued mortgage-backed se- est. These are known as POs and earlier this week, the hedges were curities and bet on a rise in price IOs respectively. Others are even small, making the funds highly vulmore arcane.

The prices of these complex se-

divide them into dozens of differ- not able to maintain their its hedges. Thus, the losses increased.

By the time the portfolio and its loans; others only receive the inter- losses were disclosed to investors nerable to further declines in the bond market, according to inves-

Mutual Fund Holders Hunker Down

By Leslie Wayne

New York Times Service
NEW YORK — Mutual funds, which hold more than \$2 trillion in stocks and bonds, have remained relatively calm despite the nail-biting performance of

the stock and bond markets. As the markets gyrated in price, raising concerns of an impending bear market for all kinds of securities, mutual fund investors appeared to take Thursday's events in stride. The stock market was closed Friday. On Thursday, for the first time in months, sales exceeded purchases of shares in stock and bond funds, bot only by a modest amount. Telephone calls were

up, many mutual fund companies reported, as investors peppered fund companies with questions.

Many investors switched their money into shortterm money-market funds, to protect against potential further losses. But, in general, most fund companies said that small investors appeared to be sitting tight.
"We see concern, but not panic," said John Bren-

nan, president of Vanguard Group, the third-largest mutual fund group.

The calm behavior of mutual fund investors, who are smaller retail customers, is consistent with how they reacted over similar market breaks in October 1987 and in August 1990, just before the Gulf War. Even in 1987, when the Dow Jones industrials fell

by more than 500 points in one day, mutual fund investors redeemed less than 2 percent of their assets. Since then, individual investors have become far more sophisticated about market movements, remaining steady when markets fall. And many have invested in mutual funds for the long haul — for instance, to pay for retirement — and are being advised to ignore short-term fluctuations.

"Our phone volume really picked up quite a bit," Jane P. Jamieson, a spokesman for Fidelity Investments, said. "A lot of our investors have been through market corrections before and know it doesn't pay to react to short-term situations."

CURRENCY & INTEREST RATES

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France Delays The Sale of **Banque Hervet** Bioomberg Business News

PARIS - The government said Friday that it would postpone the sale of Banque Hervet and make a 750 million French franc (\$125 million) capital injection to bring the troubled state-controlled bank back to financial health.

The Economy Ministry said that Hervet's 1993 accounts showed a 1.2 billion franc oct loss because of provisions for bad loans to companies and the real estate sector. This was despite an operating profit of 327 million francs.

The 750 million francs comes after a 150 million franc injection made in late 1993.

Banque Hervet was in the first batch of state-owoed companies scheduled to be sold to the private sector. Uolike the others, however, it was never meant to be sold in a public offering but in a private transaction. Initially, Credit Commercial de France was said to be interested.



Italy's Treasury Says the Deficit Is Still Growing

ROME — The rightist parties had aimed to hold this year's budget that are expected to form Italy's deficit to 144.2 trillion lire (\$90 hiloext government will inherit a lion), the Treasury said it would more sluggish economy than was previously expected and a widening budget deficit, the country's Treasury warned Friday.

The publishing, retailing and real-estate executive Silvio Berlusconi, whose rightist Freedom Alliance finished first in the elections a week ago, was meeting leaders of other parties Friday to try 10 form a government. His alliance pledged during the campaign to cut taxes and boost employment.

The Treasury's quarterly budget report said Italy's economy would grow 1.3 percent in 1994, rather than the 1.6 percent growth in gross domestic product that the departing prime minister, Carlo Azeglio Ciampi, had set as a target.

The sharp fall in Italian interest rates over the past year should belp economic recovery hy making it easier for husinesses to borrow for investment. But the Treasury cautioned that recovery in Italy depended oo the health of other European economies, which are also battling to emerge from recession.

Its report said that Europe's re-"will take some time" and added that the recession in Italy had been "accentuated" in the final quarter of 1993.

cession last year, when the economy shrank 0.7 percent.

But the Treasury cautioned against rushing into a new austerity package, saying that would risk delaying recovery from Italy's worst recession in its postwar history.

The report, which cautioned that

its findings were preliminary and subject to revision, attributed 10 trillion lire of the deficit's widening to lower tax receipts caused by the

The outgoing government also had set a target of 31 million lire for Italy's so-called primary surplus or revenue minus spending before interest payments on the national debt. The Treasury report said the primary surplus was more likely to be around 10 trillion lire instead.

Receipts from the government's program of selling state assets are not included in the provisions because they are going into a special fund to reduce the government debt. The government in the past four months has raised 7 trillioo lire by selling stakes in three state banks, and it is due to sell an insur-

(Reuters, Bloomberg)

Are Foreign Firms Fleeing Spain? 70,000 Jobs at Risk as More Companies Cut Back

MADRID — Suzuki Motor Corp., Nissan Motor Co., Gillette Co., Kubota Corp.: All of these multinationals have announced over the past few weeks plans to shnt down or drastically reduce their operations in Spain.

The string of bad news has come on the heels of earlier cutbacks, including those made by Volkswagen AG, Iveco Fiat SpA and Mercedes-Benz AG. The chain of events has sparked alarm in Spanish business circles and the local press over whether the companies that poured their capital and know-how into Spain in the exuberant late 1980s will

The press has given especially close coverage to the latest reductions, since the Suzuki plant - Santana Motor, which manufactures four-wheel drive vehicles in the southern town of Linares - plans to lay off nearly 60 percent of its work force.

Four-fifths of the population of Linares earns a living either directly or indirectly from the Santana plant, and workers have reacted violently to Suzuki's layoff an-

Nissan plans to cut 1,500 jobs over the oext two years, while Gillette and Kubota plan to shut down altogether. In total, the most recent announcements mean the loss of about 3,500 direct jobs, but when added to earlier cases such as Volkswagen, which is closing a SEAT assembly line in Barcelona, well over 70,000 jobs could be affected both directly and indirectly, in a country where official unemployment is oow oearly 24 percent.

Some analysts say the exodus is not sur-prising. The fast rise in Spaio's labor costs since it joined the European Union and the deficiencies in infrastructure may have disillusioned foreign investors who came to Spain seeking low-cost labor and easy access to the factor is the condition of infrastructure. "Pro-duction costs today are very similar in all of Europe," says Josep Fernández Royo of the toymaker Mattel Inc. "What companies give the highest priority to are factors such as infrastructure, property costs and availability of telecommunications."

Others say that the Spanish work force has turned out to be less productive than hoped. Suzuki said its Linares factory has ocarly

Suzuki said its Spanish factory has three times as many workers as its Canadian and Japanese plants, which make more vehicles.

three times as many workers as its Canadian and Japanese plants, which manufacture

Another problem dampening multinationals' fervor is the rigidity of the Spanish labor market. Most layoffs oeed official approval required severance payments are high and workers on the job for more than three consecutive years must be either dismissed or given a permanent contract.

Labor issues were cited as the main problem encountered by 236 Japanese companies in Spain last year, according to a survey conducted by the Japan External Trade Organization in Madrid.

Many observers say foreign companies have turned sour on Spain as part of a broader disillusionment with its economic policies.

measures that are announced and those that are finally implemented," said the chief executive of one multinational consulting firm. He was referring to long-promised labor market reforms, a much-discussed liberalization of local markets for services, and the failure to bring government spending under control. The government's defi-cit was estimated at a whopping 7.5 percent of gross domestic product in 1993.

But other analysis said that what was really important about the multimationals' decisions to abandon Spain was what it revealed about Spanish business attitudes and Spain's prospects of ever "catching up" with the rest of Europe in income levels.

Mauro Guillen, assistant professor of international management at Massachusetts Institute of Technology and a specialist in foreign investment in Spain, said that the recent string of bad oews gave little real cause for coocern in itself.

"This affects a very small percentage of the stock of foreign direct investment in Spain, maybe only 2 to 3 percent," he said. "It also appears that these cases are relatively isolated, and I doo't believe that they mark the peginning of a new trend."

Mr. Guillen said that in nearly all cases, the companies in question were suffering from overcapacity because of the economic downturn and needed to reduce output somewhere. "The hasic variables have not changed, and it is unlikely that multinationals would have miscalculated so seriously over what would happen to Spanish labor costs in the future." he said.

Mr. Guillen said that he was more concerned about a related problem: Not that foreigners may no longer invest in Spain, but that a Spain heavily dependent on foreign investment is vulnerable because it is oot making its own investments abroad.

Investor's Europe CAC 40 FISE 100 Index Stack Index Frankfurt DAX *** London FTSE 180 Classo 9,085.40. Madrid (Senetal Index Classo Classic 1,157.66 1,164.00 +0.26 Paris CAC-80 Stockholm Allanisvaeriter Carad Coded Vieraria Spok indek Dioled 47/67 Zurich SPS Spice 092.67 Sources: Reuters, AFP International His

Very briefly:

 Russia plans to repay trade debt equivalent to \$900 million owed by the. former Soviet Union to Hungary by supplying arms to Hungary and letting Hungarian companies buy stakes in Russian companies; a tranche equivalent to \$713 million was repaid to Hungary last year with 28; Russian fighter aircraft.

 The Paris Club of government creditors delayed a decision on whether to approve the second half of a deal signed in 1991 to cut Poland's debt inhalf; officials said that the new writeoff, worth about \$8 billion, would probably go through but that they wanted more time to study it and this. might take several weeks.

• Snecma, the aircraft engine maker, said its loss widened to 804 million-French francs (\$140.8 million) in 1993, from 794 million francs in 1992. • Turkey's lira fell 4.4 percent after the central bank cut its overnight borrowing rate by 50 percentage points to 200 percent.

Suzuki Motor Corp. agreed to purchase Heron Suzuki PLC, which has been marketing Suzuki vehicles in Britain for 19 years.

Euro Disney Sees Flat Sales

PARIS - The uoprofitable Euro Disney SCA will post oo significant growth in revenue before 1996, its chairman. Philippe Bourguignon, said in an interview published Friday.

For the first quarter of its business year, ended Dec. 31. Euro Disney reported sales of 828 million francs (\$145 million), down 12 percent from a

For the year ended Sept. 30. the park operator had a loss of 5.34 billion francs. It expects to report a loss for the current year.

East European Bankers Are Accused of Profiteering

PRAGUE --- High lending margins and strict loan requirements of cess and I see this very much inter-East European banks threaten to suffocate the region's economic revival, government officials and it or oot," Mr. Dlouhy said.

banking analysts say. Criticism of the banks rumbled Critics complained that bankers through the halls of a European banking forum beld in the Czech capital last week. At the conference, aimed at im-

proving the banks' role in the transformation of the region, the Czech trade minister, Vladimir Dlouhy, was one of many to chide banks for maintaining lending margins as high as 7 percent above interbank

continue the transformation proconnected with the more flexible behavior of the banking sector, like

in post-Communist Eastern Europe were applying stringent Western collateral levels or two- and threeyear cash-flow forecasts, to companies that had little or no capital.

"The point obvious to all of us is that the banking sector does oot seem to be as forthcoming in its loan policies in general as it might said Russ Trowbridge, ecobassy in Prague,

"This is a critical issue for the oext step in the transformation of basis points. those countries that oeed to move

their economies along." have lending margins - the differ- discount rate is 8 percent.

vak team leader at the European society. We are given mooey by one

"We desperately oeed growth to nomic counselor at the U.S. Em- Bank for Reconstruction and De-One percentage point equals 100

> Companies in the Czech Republic, for example, are charged 15 to While Western banks usually 18 percent oo loans. The Czech

ence between what they pay for lo their defense, many bankers funds and the rate customers pay to said they were being singled out for borrow — of less than a percentage making mooey and reminded gov-point, Eastern banks tend to have ermnent officials that they were oot

margins of 5 percent or more.

"Czech banks still enjoy lending margins of about 7 percent, while banks in the West still measure president of the Export Developlending margins in basis points," ment Bank of Warsaw. "We cannot said Jiri Huebner, Czecb and Slo- perform any social mission in this

client and we lend it to another. We are oot going to waste this money

Bankers say the high risk of lending money to companies operating in uncertain markets needs to be taken into consideration, although often it is not.

The 7 percent lending margin is an arithmetic average. If you weighted the margin by risk, you would find they are much less than that," said Stanislav Rudcenko, vice president of global research for Bankers Trust.

"The government cannot have it both ways," he said. "It cannot ask banks here to lend as much as they can without allowing them to calculate the risk in there somehow."

VW Dismisses López Report

BONN — Volkswagen AG on Fri-day dismissed as "highly speculative"

a report that said prosecutors would charge the company's production chief with industrial espionage. A German weekly, Focus, said the charges would be laid against

Jose Ignacio López de Arriortúa. VW, and Mr. López in particular, have been dogged by the allegapez switched from General Motors stated anything of the sort."

Corp. last year, taking several GM2 managers with him.

Focus said lawyers at GM believed German and U.S. authorities planned charges because of detailed questions they had asked about GM; documents found in the possession,

to VW with Mr. Lopez. VW said that Focus's allegations were "based on comments by Gentions of industrial espionage and eral Motors lawyers - to our'. poaching executives since Mr. Lo- knowledge the authorities have out-

of some of the executives who went

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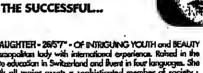
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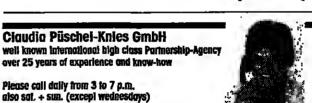
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Research Forum By Andrew Pollack
New York Times Service TOKYO - Japan's major semiconductor companies, worried that they are now falling behind their American competitors, are plantal. The bur about ning a collaborative research institute aimed at improving their technology and competitiveness, industry officials said Friday. The state of the s cac from he

Ten companies are expected to join the Semiconductor Industry Research Institute Japan when it is established in early May, said Hisa-shi Saito, a spokesman for NEC Corp., Japan's largest chipmaker and one of the main backers of the It appears that the effort will be

considerably less ambitious than Sematech, the American semiconductor industry consortium, which has its own chip factory. Based in Austin, Texas, Sematech has a bud-get of about \$200 million a year, half from the federal government and half from industry.

Mr. Saito said the budget and exact plans for the institute are still under discussion. It is not decided yet, for instance, whether the new organization will have its own laboratories or production facilities.

Another person familiar with the plan said the organization will be merely a "think tank" that will provide advice on long-term directions and strategies for the industry but not engage in its own research.

An official of the Ministry of International Trade and Industry said the Japanese effort will not be

funded by the government. Japanese companies swept to control of the computer memory has been "no."

chip business in the mid-1980s thanks in large measure to a government-industry technology development program in the 1970s that has long been cited as one of the great successes of Japan's industrial policy.

But in more recent years, Japan's semiconductor companies have shied away from industrywide collaborations partly out of fear that America companies would criticize such efforts as unfair.

Now, however, Japanese semiconductor companies are under pressure from a revived American industry and from South Korean companies, which are making majnr gains in the memory chip busi-

"If the Japanese industry does nothing more the situation will be very bad," Mr. Saito said. "Now is the time to take some action."

Hajime Sasaki, the executive in charge of semiconductors at NEC, is expected to be the chairman of the new institute. Other companies involved are said to be Fujitsu Ltd., Hitachi Ltd., Mitsubishi Electric Corp., Oki Electric Industry Co., Sanyo Electric Co., Sharp Corp., Sony Corp., Toshiba Corp., and a unit of Matsushita Electric Industrial Co.

talks, Japan has sounded out the United States about letting Japanese and other foreign companies join Sematech, a Japanese official

But, he said, the answer so far

Doors Closing in Japan Recession Blocks the Way for Women

TOKYO — Corporate Japan welcomed a fresh intake of graduates Friday, the first day of its new financial year. But with its recession dragging on, their numbers were smaller than in previous years,

and women were scarcer than ever. Toyo Keizai Inc., a fmancial-information company, said a survey it had made showed that one in

every three companies had offered no jobs at all to women university graduates.

The survey, covering 1,965 publicly traded companies and insurers, showed that 1,011 had cut their number of women recruits and 680 had taken none.

entering the work force plunged 29 percent from last year, to 15,600, barely half the peak level of 1992, Toyo Keizai said. The total number of graduates hired fell 26 percent, to 85,075.

As a result, the number of women graduates

The bad news for young, well-educated women was found across the board, even at companies, such as Sumitomo Bank Ltd., that previously actively sought women recruits, the survey showed. "It is a hopeless situation for female graduates," Toyo Keizai commented. "And in 1995 the situation will be even worse."

With this brick wall standing between them and a business career, young women have been casting around for other ways in find work.

Some have decided in go on to graduate school or take specialized training, whereas others are accepting part-time jobs, said Masaya Kinoshita. general manager at Recruit Co., Japan's biggest publisher of employment news.

One television report said some were looking for work elsewhere such as in Hong Kong. Some of those who had come from small towns in Japan were returning to their hometowns, where they could live more cheaply.

"It is strange to say that nnly women have been hit by the recession," Mr. Kinoshita said. "But companies are cutting down on office workers, and many women work in this sector."

He also said fewer vacancies were turning up in such jnbs, because the women who have them were staying longer.

"Previously, women workers quit when they got married, but nowadays, with household revenue declining, they don't quit until they have babies,"

China Says Bonds Selling Well

scribed during the first day of the 1994 treasury bond issue Friday. many for want of a better way to protect their savings from inflation.

The 77 billion yuan (\$8.85 bil-In recent semiconductor trade lion) in two-year and three-year bonds bear annual interest of just 13 percent and 13.96 percent. That is well under nationwide inflation, yang, Jinan and Changsha. which ran at a 20 percent rate in January and February this year.

than they would in a bank.

in Beijing, 400 million yuan in spending on energy, transportation Shanghai, 100 million yuan in Da- and agriculture. lian and 50 million yuan in Shen- Overseas economists say the 1994

June 30, but the state television stable enough to bring in sufficient But the Finance Ministry has quoted the central bank deputy gov- tax revenue to pay investors back. pledged that interest rates on the ernor, Dai Xianglong, as saying the

Compiled by Our Staff Frem Dispatches bonds will stay about 1 percent sales were going so briskly that the BELIING — A steady stream of higher than on bank deposits and issue "can be completed in advance." residents of China's large cities sub- the bonds can be easied before The bond issue is the cornerstone expiry and still earn more interest of Beijing's battle against inflation.

Starting this year, the central gov-Friday evening. China Central erument won't print money to fi-Television reported that sales of nance its deficit. Instead, it will treasury bonds hit 440 million yuan issue bonds to cover increased

bond issue is based on the gamble The issuing period is to last until that economic growth will be fast and (Bloomberg, Reuters)

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market he singles out as the most

Bank Chief Resigns in Malaysia

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Compiled by Our Staff From Dispatches KUALA LUMPUR - Malaysia's central bank governor resigned Friday, taking responsibility for a huge currency trading loss, and the political opposition called for the linance minister to follow him.

The governor, Jaffar Hussein, resigned one day after he announced that the bank had lost 5.7 billion ringgit (\$2.1 billion) in trading last year, said "errors were made" and took personal responsibility.

The finance minister, Anwar Ibrahim, who is also deputy prime minster, said Friday that the government had accepted Mr. Jaffar's application for early retirement, effective May 1.

The bank, long known as one of the most swashbuckling players on the currency markets, had lost 9.3 billion ringgit in 1992, largely as a result of the collapse of the pound when Britain withdrew from Europe's exchange-rate mechanism. A central bank report released on Thursday attributed the losses in 1993 in unwinding forward posi-

tions taken the year before. The opposition leader in Malaysia's parliament, Lim Kit Siang, said the losses "must rank as the greatest financial scandal in Malaysian history" and called for Mr. Anwar to resign. Mr. Lim asked for the creation of a commission of inquiry. Syed Husin Ali, president of the opposition Malaysian Peoples Par-

ty, said that Mr. Anwar had to act honorably by resigning. Economists say the foreign exchange losses would make the central bank technically insolvent without the government's backing.

The losses exceed its paid-up capital and its general reserves.

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(Reuters, Bloomberg, AFP)

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• Occidental Petroleum Corp. agreed to take an interest in an oil and gas

exploration block off Vietnam, the head of the state oil company,

PetroVietnam, said; separately, Hanoi announced a 20 percent cut in profit taxes on businesses owned by overseas Vietnamese.

• South Korea's central bank designated 76 subsidiaries of the country's

30 largest conglomerates as special companies not subject to credit controls, bank officials said, in a move to help the companies obtain

• India's first private bank is opening in Ahmedabad; UTI Bank Ltd., a

venture of Unit Trust of India, the country's largest mutual fund, plans to

· Malaysia has licensed a local consortium to run the country's second

by operating charter flights to tourist destinations in Asia.

national carrier, which is expected to call itself Air Asia Sdn. and to start

Sanyo Electric Co. plans to make about 120,000 colnr television sets for

financing so they can better compete globally.

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MARKS: British Retailer's Chairman Tells Critics: Look at the Results

Continued from Page 9

due to fashion swinging around to its tastes. Its long, unswerving emphasis on value for money has won. it customers in a new age of tight family budgets. On the cost side, it benefits from

a uniquely close relationship with its myrind suppliers. John Richards, an analyst with NatWest Securities, calls that relationship the cornerstone of Marks & Spencer's SUCCESS. Fully 80 percent of everything office on Baker Street, men and weigh his options. The company

Marks & Spencer sells is made in Britain, much of it by companies that have been churning out goods for the company ever since Simon Marks, then the company's chair-man, traveled to America in 1932 test kitchens. One floor below, Marks, then the company's chairand came away impressed by fashion experts ponder materials Montgomery Ward and Sears Rooand styles destined for the racks in buck, both of which had succeeded 1995.

Markets Closed

closed Friday for the Easter holi- his father in 1928. day. Most European markets will again be closed Monday.

in dealing directly with suppliers things to different people." Mr. "it has got to be carefully reand cutting out the middlemen.

"We help them with the design that in Barcelona, the Marks & Easier to entertain is the notion

and even with technology," Sir Richard said of his suppliers. That Cartier and has an upscale image to assistance plus the volume of goods match. Marks & Spencer buys belos re-duce costs. But it is the constant ing the company, Sir Richard acproduct innovation that, as one an- knowledges his happiness with its alyst puts it, "keeps the excitement progress internationally but eslevel up" and the cash registers chews haste. Even in East Asia, a

Five stories above Sir Richard's promising around, he continues to women in long white coats and has six small stores in Hong Kong hairness studiously rate new food and has been asked by Beajing to dishes destined for Marks & Spen- open stores across the border, but cer stores in the harshly lit, antisep-

Their labors have beloed to es tablish a solid reputation for the company's Saint Michael brand, a Most financial markets in Asia, name that came from Simnn Europe and North America were Marks's unilateral beatification of

> "They bave managed to establish a brand name that means different

BANQUE BELGE ASSET MANAGEMENT FUND Société d'Investissement à Capital Variable

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NOTICE OF ANNUAL GENERAL MEETING OF SHAREHOLDERS The Annual General Meeting of Shareholders of BANQUE BELGE ASSET MANAGEMENT FUND, SICAV will be held at its registered office in Luxembourg, 14, rue Aldringen, on 13th April, 1994 at 10.00 a.m. for the purpose of considering and voting upon the following matters:

To hear and accept

 (a) the management report of the directors;
 (b) the report of the auditor.

To approve the statement of assets and liabilities and the statement of changes in net assets for the year ended 31st December, 1993.

To discharge the directors and the auditor with respect to their performance of duties during the year ended 31st December, 1993.

To elect the directors and the auditor to serve until the next annual general meeting of shareholders.

5. Allocation of net profit.

6. Any other business. The shareholders are advised that no quorum for the statutory meeting is required and that decisions will be taken by the majority of the shares present or represented at the meeting.

In order to take part at the statutory meeting of 13th April, 1994 the owners of bearer shares will have to deposit their shares five clear days before the meeting with one of the following banks:

Générale de Banque 3, Montagne du Parc B-1000 Bruxelles

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The Board of Directors

ain, which last year earned it £26 AMSTERDAM DEPOSITARY million. It began with a company charge card in 1985, and moved on Amsterdam, March 30, 1994. to personal loans and mutual funds

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Australia Australia + Austria Rahamos A Barbades	005-551-109 0014-881-877 022-903-014 1-808-389-2111 1-808-877-8099	+ Costa Rica + D Cyprus + Czech Republic + Descured	163 080-900-01 0042-087-187 8001-9877	+ Ireland + Israel + Italy + Japan	1-800-55-2001 177-402-2727 172-1877 0039-131 0066-655-877	+ Netherlands + Netherlands Antilles New Zealand Nicaragus O Nicaragus (Managus)	06+622-9119 001-800-745-1111 000-999 02-161	+ Ω Russia + Russia (Moscow) + Saipan + Ω Tinkm and Rot + San Markoo	8-095-155-6133 155-6133 235-0333	United Kingdom (87) \[\Delta United Kingdom \\ - U.S.A. \\ - U.S. Vingin Islands	0896-890-877 0500-800-809 1-800-877-8090
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SE SES

Capitalism Can Be Messy

S it a cabbage or a king? Analysts looking at today's corporate environment would undoubtedly have a problem answering even that kind of ele-mentary question as the traditional definitions of corporate business activity become increasingly inadequate.

Most hanks have long since ceased to make money out of lending — foreign exchange and the swaps market make a large (but still largely undisclosed) contribution to profits. Similarly, major industrial concerns will often own a large share of the banks they use to belp them analyze their markets.

And insurance companies have immense difficulty in making money from writing policies. Many of them are very good at asset management. But isn't that what specialist fund and pension managment firms are supposed to be good at?

Maybe. But the large stakes some of the fund groups hold in industrial concerns have made them enticing targets for corporate predators. The thinking is that if you acquire the fund management group, you automati-cally acquire influence over the corporations in which it has holdings. Given the spreading influence of "due diligence" and notions of shareholder conscience and responsibility. acquiring a fund manager is also an excellent way of exerting an influence on corporate management which is "ethical." This process is translated by some as forcing the favorite liberal prejudice of the shareholder down the throats of company management.

All this might seem rather messy. It is. The important question is whether it is a good thing. And the answer is yes, for two reasons. First, it encourages pluralism and internationalism (the latter being a sadly unpopular concept nowadays) among managers. It is difficult to toss a problem to the bankers to sort out when the bank and its corporate client have large cross-shareholdings in one another. Second, it provides a rare example of the body following the spirit of the commercial world, Industry is messy, as well as being almost incestuously interconnected, That fact has all kinds of implications for fashionable "ethical screening" of investment. It also means that managers who wish to manage effectively should be aware of the need to be polymaths. M.B.

Bridging Europe's Insular Insurers

Didn't Know? | Careful Cross-Border Shopping Can Pay

OST of us wouldn't think twice about buying a foreign car if the price and model were right. Yet, when it comes to buying insurance products, the likelihood is that most consumers will plump for a local product, regardless of whether a better deal is available across international borders.

Europe offers an excellent example of this kind of consumer conservatism. In theory, the European Commission's so-called third life directive will create a single marketplace in life insurance and enable every European citizen to buy the same insurance product by mid-1994. But in practice it seems that a number of hurdles have to be surmounted before this becomes a realistic option.

Until insurance companies can offer proposal forms and policy documents in several different languages, many consumers will be understandably reluctant to shop outside their own countries. Insurance contracts are difficult enough for mother tongue speakers to understand, let alone foreigners. And, if a dispute should arise, it may be difficult for the insured to plead his case without spending vast sums on legal assistance. Even if the insured has a minor query or problem with the contract, the language barrier could prove unsurmountable.

"As the market for cross border insurance sales is relatively small and unlikely to increase dramatically in the next few years," said an industry analyst, "it is doubtful that the major insurers will invest much money in cross border sales and marketing -- especially if they have foreign subsidiaries which could lose business as a result of such a

Nonetheless, even if the insurers seem unwilling to actively market their products to nonresidents, there is nothing to stop individuals approaching the companies directly - or is there? Confusion surrounding the tax treatment of cross-border insurance products may pose a problem for some individuals. According to Ed Nacinovich, assistant manager for the Belgian subsidiary of Italian insurer, Generali, it is not altogether elear how these products will be taxed in the

"In most states, the law provides for tax

deductability of premiums provided the policy is bought from a national insurer. For example, a Belgian, buying a British insurance policy, would not be able to take advantage of these deductions. Until the matter is resolved, the single market in insurance will remain an interesting theory, rather than a practical goal."

Despite the tax handicap, a case can still be made for cross-border insurance shopping. As the graphic illustrates, the disparity between average premium levels for term insurance throughout Europe is striking. While a French national would probably not benefit from buying a British policy, a young Austrian would pay nearly double the premium of a young British or Irish policyholder. Even if tax relief is not available on the policy, the Austrian would still make a significant savings buying a policy abroad.

The widely varying costs are the direct result of the "tariff" versus "free market" countries in Europe, more than the result of different mortality trends in today's Europe. In the "tariff" countries, which include Germany. Austria, Switzerland, Italy and, to a lesser extent, Spain, premium levels have to approved by the local authorities. This has resulted in a cartel-type situation, where individual insurers charge more or less the same premiums as their national competitors. Generally, these premiums tend to be pitched on the high side compared with average premium levels in the "free market" countries of France, Ireland and Britain.

Before approaching a foreign insurer, consumers will need to be sure they understand how its contract works. For example, German insurance contracts are written on a with-profits basis. The initial premiums, therefore, are not guaranteed.

British and Irish insurance companies are unusual in that most offer discounts for nonsmokers. Amongst the younger generation, a difference of about £10 (\$15) a year is not going to be significant, but once you pass the age of 50, the difference between smoker and nonsmoker rates is marked. The average rate for smokers in Ireland is £1,006, compared with £748 for nonsmokers. Insurers from other European countries rarely make distinction between the two classes

The attitude towards the AIDS threat among young males has also had an effect on premium levels - particularly in Britain,

Insuring unusual risks Executives in danger Card cover Immobile automobile markel How insurers make money

where rates for this group increased sharply in the late 1980s.

"Insurance companies are now taking a more optomistic view of the situation and reducing rates accordingly," said a spokesman for Commercial Union. But large differences in premium levels do still exist in Britain as a result of the AIDS question, so if you are thinking about buying a British insurance policy it is worth approaching more than one company to compare prices.

As well as boning up on the different markets and contracts, insurance shoppers will have to pay special attention to the currency risk inherent in products of this type. Most insurers will expect clients to pay premiums in the currency of the country where the contract is written. If the exchange rate moves against the insured, he could end up paying higher and higher premiums to mitigate the effects of currency fluctuations. Conversely, the insured may find that the exchange rate has moved in his favor.

Because of the long-term nature of these contracts, it is impossible to predict what may happen with exchange rates in the fu-

The Money Report is edited by Martin Baker

Term insurance Rates in Europe Annual cost for term life insurance currently available for a 50, 40- or 50 year old man. The premium is paid for ten years and the contract covers the visit of densitionary period of ten years.

	30-year-old	40-year-old	50-year-old
Beigium	\$540	\$945	\$2,025
Holland	279	609	1,674
France	255	600	1,320
Germany(1)	531	756	1,404
Spain	345	778	1,849
ftaly	271	657	1,852
Austria	517	1,039	2,353
keland (If non-smoker)	205	445	1,122
(X smoker)	255	574	1,509
Britain (If non-smoker)	270	472	1,002
(It smoker)	345	705	1,594

Rates from individual insurers Rates for a 35-year-old man sealing ton year lenn insurance coverage of \$450.0

COMPANY	Annuai pramium	Currencies available	Proposal forms in several languages.
Allianz (Germany)	\$474/\$790(1)	-	
Commercial Union (U.K.) (If non-smoker) (If smoker)	\$382/\$244(2) \$558/\$375(3)	<u>.</u>	
Generali (Guernsey) (ii non-smoker) (it smoker)	\$366 \$472	(£, \$, DM, FF, Bei Fr. Ecu, Sw. Fr.)	

Putting a Price on the Art Collectors

By Judith Rehak

HE maid knocks over the Tiffany lamp. A child armed with color crayons indulges in a bit of graffi-ti—on a valuable Greek sculpture. An elderly woman with failing eyesight is unaware that her Magritte painting has been replaced by a

Such tales are all in a day's work in fine-art insurance, one of the most specialized segments of the property-casualty insurance indus-

Fine art brokers and underwriters are fond of pointing out that their business is not like insuring find the right slot," said Huntington Block, president of a fine-art insurance agency in Washington that bears his name.

One thing does seem to be universal, however. The current cost of the United States falls into a range of 10 to 30 cents per \$100 of valua-

Beyond that, a host of variables governs the cost of an insurance policy. First, the value of the art, whether it is pre-Columbian artifacts or a Picasso, must be determined, something that may be done by an invoice from an auction house, or by a qualified appraiser, or both. Then there are such concerns as how the object is being cared for and displayed, frequency of transportation - among residences or in lending to museums (more common in the United States) - the location of the art work (a problem if it is in earthquake-prone California or burricane-prone Florida), and, of course, protection from theft and

As an example of the details that set fine-art insurance apart, the alarms, however. Some collectors ter" of the art owners they insure cost can be affect paint and materials used hy an artist. "You can have a Roy Lichtenstein with a matte acrylic finish. come into wide use in the past five bit snobbish, but is the art being You just touch it with your finger years, "people just go around the and it can be damaged, and it's corner and don't turn it on, and art almost impossible to touch up," is stolen," said Mr. Prescot, "Or fine-art insurance in Europe and in observed Nigel Prescot of Hiscox they'll be sitting watching televi-the United States falls into a range Syndicates Ltd., a London under-sion in a big house with the alarm

your art ownership consists of one most common theft in the U.K. is painting, hanging in solitary splen-dor on your wall, you may have to

But while the

spread among a collection.

The size of an object of art can an incident where a contemporary

easier for a thief to carry off a piece of antique silver than a Louis XVI

One of the most obvious consid-

erations in art insurance is the burgiar alarm, where culture and technology both come into play. "The level and standard of securities systems in the United States is much more advanced than in Europe." said Dietrich von Frank, President of Nordstern Insurance Co. of America, fine-arts underwriters. The response times of security and direct wire companies is more advanced as well." There is one hitch to burglar

Britain, where alarms that ring in the central police station have only writer active in fine-arts insurance. turned off, and a rohbery will occur Then there are nonartistic con-somewhere else in the house and siderations like "adverse risk." If they won't realize it. By far the

But while thefts make the headpay up to 50 percent more than if lines, sheer carelessness is the bane the risk of loss or damage were of art insurers. A surprising number of claims result from art work The principle also applies, some-what differently, to big-time collec-come loose or cords fray. Other tors. "If you have a total collection follies committed by art owners invalued at \$5 million, you might clude sending valuable drawings keep \$2 million of it at your New via commercial couriers; in another York apartment, another \$2 mil- episode, a silver Etruscan urn vallion at a second home, and \$t mil- ued in six figures was hauled lion lent out. So you might just around in a shopping bag until it carry a \$2 million policy because broke into pieces. Nor are museit's scattered and one loss won't ums immune: Alexandra Schilling wipe out the entire collection," said of Alexander & Alexander, the U.S. insurance brokerage, recalled

have an impact as well. Silver can be more high risk than a painting or piece of furniture. The reason: It's

To head off such disasters, brokers and underwriters in fine-art insurance are competing to offer their clients services ranging from such simple advice as not hanging artwork over a working fireplace to supervising packing and transportation of artwork. Many of these brokers, particularly in the United States, sport degrees in art history and have backgrounds in museum

Art insurers and brokers have also become amateur psychologists who pay close attention to, as one diplomatically put it, "the charac-

mainly we insure human beings," said Mr. von Frank. "It sounds a bought for investment, or is the person a true collector?

Mr. Prescot is more hlunt. "The real collectors really look after their art. The worst elients are the get-rich-quick kind who've decided to put together a collection in two years and show it off to a lot of people.

But in the United States, even scrious collectors are seen as being proud of their collections and more ready to lend to museums and exhibits. By contrast, Europeans are more discreet, often because wealth taxes make them reluctant to reveal the value of their art works and discourage them from insuring one broker said he had seen finearts policies in Europe carrying no names. But there are also sharply different attitudes. "In Europe, 8 piece of fine art may have been in the family forever, and might never have been appraised. It's simply viewed as a family possession. said Ms. Schilling.

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BRIEFCASE

Cash Put Into Mutual Funds Plunges 47% in February

Net cash flow into American stock and bond mutual funds plummeted 47 percent in February, to \$15.5 billion from \$29.3 billion in January, according to recent figures from the Investment Company Institute. Re-demptions held fairly steady, meaning the fall was due mainly to a lack of new money being invested, rather than money being yanked out of funds.

Bond funds suffered an especially acute decline, with just \$1.1 billion trickling in during February, compared with \$11.1 billion the month before, the industry group said. Stock funds also saw a decrease of incoming eash, down 21 percent to \$14.4 billion from \$12.3 billion. billion from \$18.3 billion. Such declines are alarming because the

American markets have become increasingly dependent on a continuous stream of money from funds to prop them up in what many observers say is an absence of fundamental reasons to move them higher. Since January, stocks and bonds have fallen sharpty. Those declines sent the total value of fund

assets a bit lower during the month, to \$2.14 trillion from \$2.16 trillion. A year ago they stood at \$1.75 trillion. One hright spot in the figures is a rise in the liquid assets ratio to 8.9 from 8.3. The ratio, which is the percentage of fund assets held as cash, is seen as a contrary market indicator. The markets tend to move higher when fund managers have less of their clients' assets invested.

As Hedge, Funds Turning Their Attention to Gold

Bearish about stock markets? The mutual fund industry, which has made a killing from the rampant bull runs of many major and emerging markets, is now beginning to cover itself against a potential fall with a series of launches of funds investing in gold. Gold is a classic hedge against falling shares — although it failed to react significantly to the crash of 1987 and subsequent lean periods in

The latest fund, styled as being "for the commodity-oriented investor" comes from DB Investment Management, the Luxetn-bourg mutual fund arm of Deutsche Bank

"Based on investments in bonds which account for a good half of its assets, the fund will invest on the precious metal markets." said the bank, "purchasing gold on precious metal accounts. Investments in silver, plati-num and paladium round off the portfolio." The fund will use futures and options contracts, which will enable it "to fully follow the fluctuations of the gold price, despite its investment in bonds." The managers say they expect the gold price to improve to \$400

an ounce within a year. Initial charges are 3 percent, and all inome is reinvested.

For more information, call DB Investment Management in Luxembourg at (352)

Money Machines in Moscow: **But at What Exchange Rate?**

After the Berlin Wall, the bote in the wall. Great capitalist triumphs of the late 20th century aow include the extension of Western-style cash delivery. According to Europay International, the organization that represents the linking of the Eurocheque, Eurocard-MasterCard and Cirrus cardholders, a new line of automated teller machines (ATMs) has become available in Rus-

First there was Prague in February '92; then Budapest in '93, and now Europay International, working with local banks, is providing a common ATM network in East-ern Europe — this time in Moscow," said Ron H. Williams, chief executive officer of Europay International.

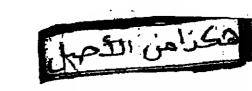
Let's just hope that the rates cardholders get from ATMs in Moscow compete with what is available on the street.

If You've Got \$300,000,

Smith Barney Wants to Talk If you have \$300,000 to invest, and the concept of a multiadviser-managed futures hedge fund appeals, Smith Barney Shearson may have the product for you. The firm has just launched the SBS Overview Fund, which offers investors access to global markets, some of them highly specialist or "nonconventional." The firm says that investors with existing stock and bond portfolios might consider the fund as a way of potentially increasing portfolio returns while lowering

the level of risk. The trading manager of the fund is Smith Berney Shearson Futures Management Inc. which has more than \$600 million under management. The money will be spread across five traders and three hedge funds. The fund will be listed on the Irish stock to the trish or the exchange and is not open to Irish or U.S.

Readers are advised that the fund is for experienced investors only, and professional advice should be taken before investing. For more information, call Smith Bamey Shearson in London at (44) 71-548-5567.





THE MONEY REPORT

Risk-Filled Times for Battered Insurers

By Conrad de Aenlle

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HERE is no safe place to be an insurance company today. The investment markets, which insurers count on in turn losses into profits have turned treacherous. At the same time, the premiums they charge have peaked in many mar-kets, something that is likely to be good for policyholders but not for

"They've just re-emerged back into profit after two or three years of losses," Kevin Ryan, an insurance analyst at the brokerage of Pammure Gordon, observed of the British market. "There was too much capacity and competition.
They've been slashing their margins, and while they've done that they've lost money. In the last 18 months, seeing the size of the losses, they've hiked rates up. Now they're going to compete again."

British insurers are ahead of their Continental counterparts in the cycle of rises and falls in premium rates, said Andrew Goodwin, who follows European insurance companies for UBS Ltd.

"The underwriting cycle in the U.K. is at a peak; the question is how far it deteriorates over coming years," he said. "We've also seen quite a recovery in the Italian market. We feel underwriting results are getting close to a peak. Rates, if anything, are still moving up, but only marginally. Then you go to other European markets and you're at much earlier stages of recovery." In Germany, for instance, rates

have been moving up the last couple of years and are likely to continne to do so. Mr. Goodwin said he expected German insurers to have earned about the same last year as in 1992, which was a profitable year, and to earn still more this year and next.

Even further behind in the cycle is France, where, he said, "we've seen a better trend in the commercial property market, although rate rises haven't been quite as sharp as in Germany, France is actually probably the lagging one in the major European insurance mar-

Shares of leading insurers like Allianz of Germany and Generali of Italy have done well in the last & Pbelps. "The fundamentals the historical average. There are the psychology in the market right

Hard Hit in the U.S. S&P index of 16 U.S. insutance stocks.

nies have had only fair perfor- stock prices, hut they've been mance in many cases. Charts of slammed in the last six months." most companies, wherever they are, show sharp declines in the last three to six months, especially compared with the broad equity mar-

"What has been dominating share prices is interest rate trends," Goodwin said. "Prices are falling because of bond prices," which have been dropping sharply in most markets for several months.

The decline in insurance shares has been particularly acute in the United States, where yields on long-term Treasury bonds have risen past 7 percent from about 5.75 percent. Since September, Stanindex has declined nearly 20 percent, to 227 from 275. Some of the worst performers among American insurers are health and life companies, which are more sensitive to interest rates than property and ca-

The life and health sector has been the hardest hit in the insurance industry spectrum due to interest rate expectations," said Adam Klauber, an analyst at Duff

Before that, "they had been doing relatively well. Lower rates had helped not only margins but volume, as well." By that he means that they had been able to sell more ent products like annuiti which have some features of a life. insurance policy but are like mutual funds in many respects.

Interest rates are critical for insurers because they determine in large measure the investment gains they earn on customers' preminms between the time they are paid and the time they are paid out in claims. Without those gains, there is seldom profit. In only three of the last dard & Poor's insurance composite 23 years did British insurance providers show profits on their underwriting husiness alone, Mr. Ryan

A key number for the industry is the combined ratio, which is based on the sum of an insurer's expenses and losses resulting from claims, minus premiums. A figure under 100 represents a profit. Will Dinelli of Argus Research said that American companies have been running ratios of 106 to 110, right around year, while those of British compa- probably won't be hit as hard as very few times in history," be said, now.

percent.

"The whole reason you write insurance is to hring funds in to invest," he added. "Depending on how long you can hold onto those funds before you pay out losses, you can make a lot of money."

As important as investment earnings are, an insurance company "doesn't make widgets." Mr. Ryan said. "It's got to insure some-

It is this fact that explains the underwriting cycle. With competi-tion stiff in many major markets, policyholders are likely to get a break on prices. An exception is in Continental Europe, where, Mr. Goodwin said, "policyholders will be paying more for their insurance because rates are tending to rise faster than inflation."

In Britain, by contrast, "we're seeing price rises flatten out and in some cases fall," said Mr. Ryan, adding that rates are likely to stay low for some time.

In the United States, Mr. Dinelli "the small rate-payer has probably already seen some increases, [but] some dumh capital is moving in, with price cutting going on. You might say the curve has

turned down. Dumb capital is probably how many shareholders would describe their investment

'Some companies' stock prices haven't moved in years, at least not upwardly," Mr. Dinelli said. "All in all, no insurers have done well in the last couple of years."

The battering has been so thorough, however, that some adventurous huyers are stepping in.

"The thing that's happening now is people are realizing a lot of good companies got hit as much as bad companies," he observed. "The sentiment is turning to the fact that you need exposure to the financial sector. You just have in decide which are the good ones that you the mainstream insurance compawant to own.

are in no hurry. "In general, of the turn? life insurance companies I follow," Mr. Klauber said, "I'm not really looking for stocks to rebound that much in 1994. Why should I buy an insurance stock if I expect interest rates to keep going up?' That's

War Zones: When You Really Want Out

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By Michael D. McNickle

EN RUTHERFORD hit a landmine. The U.S. expatriate was on his way to a business meeting in Somalia when his Land Rover triggered an armor-piercing bomh—hlowing his vehicle into the air. When it landed, Mr. Rutherford said, it looked as if it had been 'dipped in a hlender."

The expairiate was medically evacuated to Geneva, and then repatriated to his hometown in Denver. Mr. Rutherford, who is an employee of the International Rescue Committee, said that medical expenses have exceeded \$250,000.

Most international executives steer clear of war zones. But what happens when one is caught unexpectedly in midst of turmoil? Experts say that what expatriates may not realize is that almost all medical, death and disability insurance policies do not cover any injuries sustained through any kind of politi-cal confliet. The list of situations in which insurance is void is long and includes war, civil unrest, coups and attempted coups, insurrection, revolution and terrorism.

Andrew Thacker, Director of Fenchurch International Ltd., an insurance brokerage in London, said that international employers are increasingly ehecking and buttressing policies for expats whose territory extends beyond the beaten path. Such incidents as the

October tend to make benefit managers ner-Mr. Thacker said his firm has recently "had a number of inquiries, for example oil

siege of the Russian parliament building last

company executives going to Siberia. "And we normally suggest that they do take out some sort of war cover because [while] there's no problem at the moment, you really don't know what's going to hap-

The rates for this sort of cover vary a lot and depend specifically on where the expat is going and any particular risks that might be connected with his occupation. In general. however, Mr. Thacker said \$100,000 in accidental death and disability would run about \$300 for a middle-aged executive. A medical

policy that would take effect in the event of trouble costs about \$1,000 and would only cover the expat outside the United States. The policies are not for someone who plans in visit a war zone. They only cover people who unexpectedly wind up in one.

Evacuation can also be a major expense.

Mr. Rutherford notes that his medical extrication from Somalia, which required three pilots, a doctor, nurse and stewardess, cost about \$100,000. This was covered by his employer's contract with S.O.S. Internation-He also credits them with saving his life. Michael Kelly, president of S.O.S. in Philadelphia, said the company recently had begun offering security evacuation services in addition to their traditional medical assistance service. Mr. Kelly said that "in the event that there's a political uprising or tur-

He said that the company just evacuated 200 people from Algeria. The cost for the security insurance is \$100, and is available to people who sign up for their medical evacua-tion policy, which is \$340 a year.

moil, we provide a service where we send a

Offbeat: Singers' Voices, Runners' Legs

By Philip Crawford

MAGINE the following scenario: Your employer has temporarily assigned you to an area of the globe where social unrest and violence are prevalent. If you decline the posting, yon're fired.

You have an adequate package of health and life insurance benefits to protect you and your family, but moving inin an area where the probability of physical injury is relatively high prompts you to seek some additional coverage. There's a small problem, however: None of nies will touch your situation be-In some cases, though, investors cause it's ton risky. Where do you

Enter the world of specialized insurance, or "surplus lines," where protection against anything from an executive kidnapping, the giving of bad financial advice, the spilling of nuclear waste to the deadening of a wine expert's taste buds can be bought if one is willing to pay the premium. The explosion of high technology, an increasingly liti-gious global society, and the high profits to be made from nonregulated contract insurance have made specialty underwriting a growth industry, valued at about \$7 billion annually in the United States

New things to insure crop up constantly, say experts. For example, how many individuals or com-panies 25 years ago would have needed to insure the crashing or burning of a computer data base? Now, it's a niche market. Professional investment advice and financial audits are more often charged misuse and cardholder liability, the with negligence amid today's legal elimate, prompting some accoun-

tants, stockbrokers and investment might indeed be able to show that um rates and contract forms, and advisers to insure themselves for his potential loss of income would therefore often more profitable. protection.

And those planning to take an exotic trip, such as an African safari, now often deem it prudent to huv ancillary medical coverage to provide for the financial consequences of being mauled by an animal or contracting a rare tropical fever. The possibilities are virtually

unlimited. "You can insure anything," said Nick Doak, a spokesman for the venerable insurer Lloyd's of London which, despite its recent wellpublicized financial difficulties, is still acknowledged as the world leader in writing insurance for specialized risks. "Provided you can show an insurable interest. And what is an "insurable inter-

est"? In the world of specialty underwriting, a rough definition might be anything deemed by an insurer to be a bona fide liability, of virtually any form, which through the course of possible events could cause someone financial damage. The key to executing a specialty contract, moreover, is the ability of a broker, acting on behalf the person seeking insurance, to come to an agreement with the insurer on the limits of a possible claim. The value of the asset being insured, be it a prize diamond, a rock star's timely appearance on stage, or one's ability to dunk a basketball. forms the basis for policy limits.

"Take the case of a professional athlete wanting to insure his body," problem insuring his legs for, say, he added, would carry a premium dealing with hazardous waste were \$10 million, because a broker of £2.5 million to £5 million. would have difficulty convincing an insurer that the legs could ever for the growth in the specialty inbe worth that much. But a star surance industry is that, unlike in player who makes millions a year Britain, it is less regulated than then store it all have to have coverand has endorsement contracts traditional lines regarding premi-

In such a scenario, however, the star athlete's lifestyle would still be skis,' the underwriter might say, Either be stops skiing or the premium doubles.' A person thus insured could not expose himself to undue

The rise in white-collar crime has led financial institutions to start protecting themselves against what is referred to as "balance sheet risk," or anything that can catastrophically damage financial invasion of computer systems, which can result in fraudulent transfer or theft of funds, sabotage of financial records, and the hold-

ing for ransom of a very valuable asset: the chief executive. "In analyzing such situations, one has to identify exactly what the risks are, how much they should be insured for and, of course, what is insurable," said Francis deZulucta, a director of Special Risk Services Ltd., a London insurance brokerage specializing in balance-sbeet

Mr. deZulueta said that a large European financial institution involved in banking, stockbroking, and fund management might take out a blanket policy to provide, say, said Mr. Doak. "A marginal player £100 million in protection against a insurance for day-care centers, who sits on the bench would have a range of such risks. Such a policy, amusement parks, and companies

In the United States, one reason

be huge if he were permanently According to the Insurance Information Institute, a U.S. trade group, the premiums for standard life, homeowner, and anto insurthoroughly examined before the ance policies are often a fraction of policy could be written. "The underwriter might say. What's this age bought. With specialty insurfellow do in his spare time?" Mr. ance, premiums can reach 10 percent of the coverage ceiling and even higher in some cases.

"It's much more profitable to insure Phil Collins's voice than it is to insure Phil Collins's house," said Steve Goldstein, an institute spokesman, referring to the rock

A trend, say U.S. industry sources, is for large, mainstream subsidiaries to tap into specialty health, Such possibilities include markets. Among those to have done so are American International Group, Nationwide Mutual Insurance Co., and General Re Corp. State regulatory climates on standard markets, moreover, appear to be ever-tightening.

"In the U.S., insurance can't be placed in the surplus market unless it is not available in the licensed market," said Richard Bouhan, executive director of the National Association of Professional Surplus Lines Offices, known as NAPSLO, in Kansas City, Missouri, a trade group for specialty brokers and in-surers. "And since regulation on standard markets is becoming more difficult, there are more opportunities for specialty lines."

Mr. Bouhan said that liability kets. "Take the example of nuclear waste," be said. "The people who generate the waste, haul it, and

Don't Overlook Protecting Your Plastic

By Barbara Wall

ble and convenient alterthey tall into the wrong hands the cost to the cardholder can be crippling. A spokesman for the European Bureau of Consumers' Unions, or BEUC, said that a "significant" number of banks in the European Union hold the cardholder fully responsible for losses prior to notification of the loss or theft of a card, even in cases where no gross negligence is involved.

This practice runs contrary to the terms of a European Commission recommendation, published in 1988, that puts a maximum threshold of 150 Ecus (about \$173) on the customer's liability prior to notifi- hands, the banks automatically ascation of card loss or theft. "Until sume that the cardholder is guilty is unlikely that the recommenda- member of the Commission's Contion will have much effect in the sumer Policy Service. "Yet, it is not face of such a powerful European ton difficult to imagine scenarios banking lobby," warns Laura where this can occur without any Mosca, consumer affairs spokes- negligence being involved."

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man for the consumers group. they deal with the question of card- creasingly common. holder liability," said a spokesman for Visa. "Our advice to consumers lice have had to deal with comis to shop around to find the con-plaints from the victims of profes-

the contract.

Sumers' interests. Banks in the hy the machine. By the time the Netherlands and Britain are bound fraud is uncovered, the perpetraby fairly strict codes of practice tors bave made full use of the cred-that limit cardholder liability to it-card limit. 150 Ecus or £50 (\$75) prior to nonfication, though Dutch banks can ical of the travel and entertainment raise this threshold if any negli-cards issued by American Express, gence is involved, or if the card loss Diners Club and JCB, the Japanese is not reported promptly.

Spain, Greece, Italy and Portugal. hold the cardholder responsible for A recent report published by the losses prior to notification provid-Portuguese Association for the Deed the loss or theft was reported sense of the Consumer said that promptly and any subsequent innone of the Portuguese banks survestigation upheld the claim. veyed tonk notice of the Commis-Sion's recommendation. And in gations, it might be worth commit Greece, Spain and Italy the situaion is not much better.

bility does not end after notifying and Card Protection Plan. Althe bank. According to the con-though both groups have their head sumers' group, "the majority" of offices in Britain, they have policy-Portuguese contracts specify that holders from most countries and the cardholder is freed from liability only 48 business hours after Sentinel charges clients £8 a receipt of the written notification. year, covering of up to £1,000 prior So, if the card is lost on Friday to notification. The period of covevening and the victim notifies the erage is restricted to two days fol-

liable until the following Tuesday. cover is unlimited. "Even in Belgium and France,

too many banks pay lip service to tract holder's liability will often depend on whether a personal identification number, or PIN, has been used in the transaction. French banking giants, Credit Agricole, Credit Lyonnais and Credit du Nord expect elients to cover their losses prior to notification if money has been withdrawn from an automated teller machine. However, once the banks have been notified of card theft or loss, the customer is freed from responsibil-

"If the PIN falls into the wrong binding measures are introduced, it of negligence," said Jean Allix, a

Horror stories abound of card-Visa and MasterCard, the two holders being forced to reveal their largest card groups in Europe, can PIN as they are about to withdraw do hittle to improve the situation. money from an ATM, and reports "It is up to individual card issuers of clever card frauds, where no vio-- namely the banks - as to how lence is involved, are becoming in-

In Paris, for example, local po-"Jact which best suits their requiresion al fraudsters. A police spokesman said that in most cases." . The problem being that it is not the fraud occurs at the weekend or unusual for issuers to supply the during the evening after banking terms of the contract after the conhours, and two men are invariably tract has been signed. This is cer- involved The trick is simple as it is tainly the case with issuers in effective: After tapping in the PIN, France, Spain and Belgium, while the victim's attention is momen-German card application forms in- tarily diverted by one fraudster, dicate that the client will get the who claims he doesn't know how to terms with the card, unless he ex- use the machine. In the meantime, plicitly asks for them to be for- his confederate waits for the card warded before the conclusion of to emerge from the machine and swiftly pockets it without the vic-Some countries have a worse re-tim noncing. The victim assumes cord than others in protecting con-

The consumers' group is less critcard issuer. All three organizations The lowest marks go to hanks in emphasized that they would not

If in any doubt about your oblicard insurance policy. The main In some cases, a clients responsi- providers in Europe are Sentinel

bank in writing immediately, the lowing the loss or theft of a card, francs of coverage prior to notificachances are that he will still be held but once the loss is reported the tion of the loss or theft of a credit

Card Protection-Plan costs £7 a year and policybolders are covered ble and convenient arternative to cash, but if the Commissions recommendator for up to £1,000 provided they report the loss or theft within 24

"If the policyholder fails to report within this time, we may still provide cover, depending on the ments of the case," said a company spokesman. Both plans offer addi-tional benefits including emergency cash advances, a card-loss reporting service and key retrieval service. The card-loss reporting service can be invaluable for clients with more than one or two credit cards. On the loss or theft of a wallet or handbag, customers can call and the staff at either of the firms will cancel the cards on their behalf and order new ones.

"Without the service, eardholders would have to phone around the various issuers - a time-consuming and extremely frustrating process if they do not have the card details to hand," said Hamish Ogston, chairman of Card Protection Plan.

The card issuer may also offer a card indemnity scheme, though this is unusual in countries where implementation of the Commission's recommendation is poor.

Credit Lyonnais is among a handful of banks in France that offer customers a card insurance package. An outlay of 12 French francs a month will buy up to 6,000

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card. The scheme will also reimburse clients a token amount for the inconvenience caused by the loss of personal effects such as passport, driving license and residence papers.

You may have to shop around to find an insurance scheme which is suitable. But if you are in any doubt about the terms of your card contract, or if the issuer is known to take a hard line in cases of card effort will be worth it.

Insure Cars at Home

PPORTUNITIES for cross-border car insurance sales are virtually nonexistent and are likely to remain so for many years

"It will take some time before the enabling legislation is introduced in the member states," said Bob Anderson, chief underwriter for Commercial Union in Britain. And, even then, insurers will be deterred from offering products on a pan-European basis because of the administrative costs involved."

In addition to setting up claims departments and sales teams in the target markets, insurers will have to pay dues to the host country's policyholder protection fund. These funds are set up to protect the con-sumer interest in situations where the insurer defaults.

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"Unless the market is sufficiently large, cross-border car insurance sales would make little commercial sense," said Mr. Anderson.

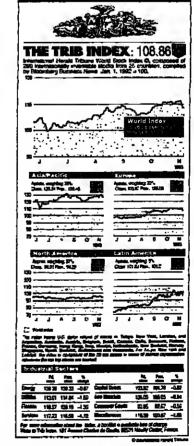
From the consumer's point of view, car insurance is not really a major financial concern, according to an industry analyst. "Even if the foreign policy worked out cheaper, most consumers would prefer to buy locally because of the conve-

Finally, there is no guarantee that an Italian national, say, who subscribed to a British insurance contract would pay the same pre mium as his British counterpart Premium levels are based on risk. The rate offered to an Italian would, therefore, reflect the risks of driving in Italy as opposed to the

Taking all these factors into ac count, foreign customers would probably be better off buying a local product, industry analysts



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A (Blue) Devil-May-Care Big Man

The Offbeat Cherokee Parks Has Helped Inspire Duke

New York Times Service

DURHAM, North Carolina - The banter was vintage Cherokee Parks.

Like the rest of his Duke teammates, Parks was playing tenacious defense against Purdue in the National Collegiate Athletic Association Southeast Regional final March 26. The 6-foot-11-inch (2.11 meter) center, who set a school record with 10 hlocked shots in a game earlier in March, had immediately established a commanding presence in the lane, blocking the first shot attempt by Glenn Rohinson, Purdue's all-America forward

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Yet, busy as he was. Parks still found ample opportunity to include in his idiosyncraoc brand of on-court patter, using Rohinson's nickname to get himself and his teammates

going.
"The whole game, Cherokee's calling us 'Big Dog,' "Tony Lang, a Duke senior, said.
"'Let's go. Big Dog. Yeah, Big Dog.' So I think Glenn was getting mad, because Cherokee was calling everybody out there 'Big Dog.' "The talk ween't directed at the struggling

The talk wasn't directed at the struggling Robinson, though. Rather, it was Parks's way of having fun and maintaining concentration. part of being what Lang fondly calls "a charac-And part of what put the Blue Devils in the Final Four for the seventh time in nine seasons - they were to face Florida in the

second game Saturday. "I'm more fired up these last couple of games, down the stretch." Parks said.

"I'm just trying to be as intense as I can. On the floor. Io the locker room. Before toe game. After the game. Just trying to get everybody on the team fired up. It's helped me out a lot, really kept me more focused."

Parks also loudly tallies his rebounds as he runs up court - "You can't catch me!" he shouts at teammates - and strives to come up with odd comments at tense moments to help

That lightheartedness wasn't appreciated in previous seasons by older teammates like Christian Laettner, Thomas Hill and Bohhy Hurley.

Parks played a key reserve role on Duke's 1992 champions hip squad, but often ran afoul of Laetmer, who questioned the Californian's competitiveness and tried to provoke him verbally and physically. Last year, inconsistent play by Parks and Lang often irritated the

This season, though, Parks has emerged as a dependable player. And his personal style has fit

He wears his hair long, still listens to messageladen heavy-metal music, and has added a personally designed tattoo of an Aztec sun god to his ankle.

well with the easygoing, personable tone set by seniors Lang and Grant Hill.

"I think Cherokee, his personality, has really helped us a lot, the fact that we feel more loose when we're out there playing." Lang said.

"We're not uptight, because you just look at Cherokee and you get a laugh."

Parks arrived in Durham three autumns ago with hair dyed hurgundy, a reputation as one of the best big men in his class, and an attitude that placed a higher priority on being a college student than on advancing his professional basketball prospects.

Unlike most Duke players, Parks had a modest background in the game. He began playing basketball in the eighth grade, and grew up primarily with his mother, whose interests ran more toward alternative lifestyles than to sports.

The first thing that Parks changed at Duke was the color of his hair, which is naturally light brown. But he remains unconventional. He wears his hair long, still listens to message-laden heavy-metal music, and has added a personally designed tattoo of an Aztec sun god to his ankle.
Parks is proud. too, that his perspective

"I'm still a college student first, definitely," said the history major, fresh from pulling an all-nighter to prepare for an exam in Roman histo-ry. But, he conceded, "Basketball probably consumes most of my time."

That devotion to the game, however grudg-ingly given, has paid increasing dividends. "Cherokee has really kind of developed in a nice progression," said Mike Krzyzewski, the

Last year, Parks led Duke in rebounding and blocked shots, and paced the Atlantic Coast Conference in field-goal accuracy (65.2 per-cent). This season he again leads the Blue Dev-ils in rebounds (8.3 per game) and blocks (71).

Parks also has improved his scoring average, from 12 points per game last season to 14.5, second only to Hill on the team. Like Lactmer, and hig men before him, Danny Ferry and Mark Alarie, the fleet junior has made himself more difficult to defend by extending his effective shooting range to just inside the 3-point arc.

Still. Parks continued to disappear oo occasion this season, and slumped nooceably through February. Fortunately for Duke. though, his level of play has peaked just as the season reached its crescendo.

"Cherokee in the last month has been so much more outspoken and so much more mature." Krzyzewski said.

"You know where he's at. He's shared that with his teammates. He's emotional on the court. He shares that emotion. Talks in huddles. So it's like, he's an addition and that makes us

Just how much better has been manifest during the tournament.

"I think if we win this thing," Krzyzewski added, "a lot of it will have to do with how well Cherokee plays. Because he now has an impact on both ends of the court. Big, big impact."



Milwaukee's Todd Day blocked a last-minute shot by Portland's Terry Porter that would have tied the game. Day came down with the rebound, then hit a 3-pointer to secure the Bucks' victory at home.

Sonics Beat Lakers by 3 On Kemp's Late Surge

Magic Johnson brought the Los Angeles Lakers' showtime to Seattle, and Shawn Kemp turned it into a showcase.

Kemp scored six of the Super-Sonics' last seven points and fin-

NBA HIGHLIGHTS

ished with 28 points and 12 rebounds in Seattle's 95-92 victory. It was Johnson's first loss in three games as the Lakers coach. "Shawn was fantastic," said the Sonics coach, George Karl. "He made some big plays."
Two of the biggest Thursday

night were his three-point play that gave the Sonics a 93-88 lead with 2:23 left and his rebound of Tony Smith's intentionally missed free throw with 2.3 seconds left, assuring Seattle's 10th straight home victory over the Lakers.
"When he's on his game, no one

in the league can stop him," Sam Perkins said of Kemp. Johnson was upbeat after the loss,

saying his team's effort on Seattle's home court would help in upcoming home games against the Houston Rockers and Atlanta Hawks.

Hawks 106, Kings 102: Atlanta's handed Sacramento its sixth straight loss as Kevin Willis scored 16 of his 29 points in the fourth quarter and grahbed 21 rebounds. Mitch Richmond, who scored 26

points for the Kings, missed a 3-point attempt with 14 seconds left and Sacramento trailing 103-100. Willis then hit two free throws and Mookie Blaylock one in the final seconds, sealing the victory that gave the Hawks their first 50-vic-tory season since 1988-89.

Suns 117, Chippers 102: Cedric Ceballos scored 32 points and Charles Barkley led a 55-31 rebounding advantage by Phoenix with 17 rebounds at Los Angeles. Dominique Wilkins scored 28 points and Ron Harper 19 for the Clippers, who have lost font

the Suns this season. Backs 111, Trail Blazers 109: Ken Norman scored a season-high 37 points and had 13 rebounds as Milwaukee defeated Portland, only its 10th victory in 36 home games

straight games and are 0-4 against

The Trail Blazers lost their third straight game despite a season-high 6 points from Terry Porter and 33 by Clyde Drexler.

By the end of the century, we'll be able to watch any movie, any TV show or any sports event any time we wish. We can structure our whole life around a custom-designed Portland led 59-47 at halftime, but Norman personally outscored the Blazers 16-13 in first nine minviewing schedule. What is "interactivity" but a new form of utes of the third quarter.

> Portland got within 2 points for times in the fourth quarter, the last time on Porter's 3-pointer at the

Spurs 101, Cavaliers 85: San Antonio woo its fifth consecutive game as David Robinson scored 11 of his 26 points in the fourth quar-

ter against Cleveland. The visiting Cavaliers, who were led by John Williams with 21 points, drew no closer than nine in

New English Fears For Berlin Game

LONDON - A representative of England's soccer players on

Friday again questioned the wisdom of playing an international exhibition match in Berlin on Adolf Hitler's birthday.

We are concerned about the safety of players going into such a volatile situation," said Gordon Taylor, chairman of the Professional Footballers Association. "We sympathize with the view that it would be better if this game didn't take place on April 20."

But the English Football Association insisted that the match

would go ahead despite fears that players may face danger from political extremists. The FA admitted however, that it was keeping a close watch on the situation in Germany, where there is a threat of violence at the match.

Extremists from both ends of the political spectrum have threatened to demonstrate at the game, which was moved to Berlin after Hamburg withdrew as host because of concerns over potential

"We are monitoring the situation closely and keeping in touch with our German counterparts," said an FA spokesman, David Bloomfield. "But as far as we are concerned, the match goes ahead." Said Taylor, who is seeking talks with the FA about the situation:

"It is an insensitive day to play. I imagine cluh chairmen will be worried when they realize what might happen."

Last month, the headquarters of the Berlin soccer headquarters was attacked, and the police suspect leftist protesters. German security officials have indicated that Dutch, English and French hooligans are planning to meet in Berlin to battle German rightists.

The game is seen as an important warm-up for Germany as it prepares to defend its World Cup title this summer in the United States. It will be the secood game for England under its oew manager, Terry Venables, who is rebuilding after the team failed to make the World Cup finals.

(AP, Reuters)

The President as Top Hog: Good News or Bad?

By Thomas Boswell Washington Post Service

WASHINGTON — George Washington supposedly threw coins across rivers. Abe Lincoln was a log splitter and wrestler. Teddy Roosevelt hunned hig game, Dwight Eisenhower was always on the golf course. Jack Kennedy, who hurt his back being a World War II hero, refused to stop playing touch foothall, even against doctors' advice. Jerry Ford was a football all-American. George Bush would play five sports in a day and captained a college baseball team that twice reached the national championship For a couple of centuries, it was axiomatic that the leader

Vantage

Point

of a vigorous, young nation would grah life by the scruff of the oeck and challenge it person-

ally. The idea that the most important man in the world would get passionately excited about rooting for somebody else was the exception. The only commander in chief whose voluminous knowledge of sports trivia exceeded his own athletic exploits was also the only president who stepped down after being threatened with impeachment. Now, we have President Bill Clinton - a totally ocw

breed of cat. Or, rather, Hog. He likes to study basketball box scores and root for the Arkansas Razorbacks. We've reached the point where one of our youngest presidents is a participant, but connects with the world of sports most passionately as a spectator. Yes, it's different. Possibly a trend. Maybe even a symbol.

When it comes to games, our president is typical of his generation. (Maybe it takes a Baby Boomer to know one.) Clinton illustrates a contemporary paradox: the intense and successful person who can also be a couch potato.

The president jogs to stay in shape, but he has also paused when a McDonald's looms in sight. He enjoys the outdoors and plays golf, hut in a cart with a cigar in hand. He can't get enough of those sports stats. His specialty is basketball, hut when he called Jerry Jones and Jimmy Johnson after the of those baggy basketball shorts that are the most comically Super Bowl be immediately started talking about interior hideous fashion mistake since the Mohawk haircut.

ne play.

Does all of this concern for appropriating coolness merely
All in all, he's one of us genial, ref-hooting moderns who reflect an eclectic breadth of view? Or does it imply a bit of passionately loves his teams but never played the tough an identity vacuum? games very much himself.

have to take off my rugby shirt since I oever played rugby. Or my Braves haseball cap.) It's fun to see a chief executive who's self-deprecating enough to wear a fire-engine-red Razorback hat and memorize every detail of Arkansas games. The school routinely faxes its postgame press notes to the White House.

Presumably it would take quite a crisis to keep Clinton away from Charlotte when Arkansas faces Arizona in the Final Four on Saturday. This is a man who mentioned in passing to Sports Illustrated that Corliss Williamson averages 27 minutes a game. Not 28 or 26. mind you. We're cation—the gimmick that makes everybody boy the gadget talking about a radio-call-in-show level of absorption.

Clinton doesn't just greet U.S. Olympic champions. He goes on the court and exchanges affectionate, undignified bear hugs with the Razorbacks' coach, Nolan Richardson. The president doesn't even pretend that all teams are equal in his eves. He wants his Hogs to stampede the Final Four. Electoral votes? Who needs 'em. Give him credit. He's oo phouy.

bone, that you both admire its honesty and wonder about its origins. Isn't it a bit unsettling to see a president who origins. Isn't it a bit unsettling to see a president who home, got in trouble in Washington once for saying he hoped identifies so strongly with a game whose roots are almost the his Houston Oilers would beat the Redskins. Still, Clinton's antithesis of his own experience? Clinton's hasketball career a new phenomenon. Have we ever seen a president who peaked as a reserve on the Oxford University B Team. Yet he critiques the coach's substitution pattern and knows how rhapsodizes about falling in love with The City Game.

My generation loves to identify with what it is oot. In our heart, perhaps we do not see ourselves as being cool or hip by oature. But we deeply wish to be those things, even at the risk of looking pretty silly. Often, that connection with hipness is made through rock music or sports.

Now, we have a president who wears shades and plays the sax at his Inaugural Ball. The Razorbacks sent Clinton some

many 3-point shots some substitute guard once made in a

spectating with icing on top?

Have we ever had a president who might be invited to help cut down the net?

(Surely, it must indicate the former. Otherwise, I might

Will the day come when watching, rather than doing, is the hallmark American trait? What is Vice President Al Gore's

beloved information superhighway but the ultimate oppor-

tunity to be a spectator? Sure, sure, there are tons of socially

useful and job-related applications for this technology. But talk to some of the people who are building the cutting-edge

- and that application is always assumed to be entertain-

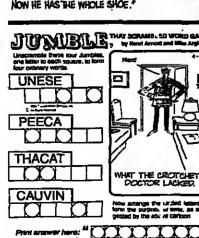
W local teams. George Bush, who adopted Texas as his

Few people watch more games than I or enjoy it more—both for a living and for fun. But then I don't think I should be president. Should I be flattered or worned when the guy the final period as Robinson kept in charge acts so much like me? them at bay,

DENNIS THE MENACE



"MR. Wilson says he started out on a shoestring



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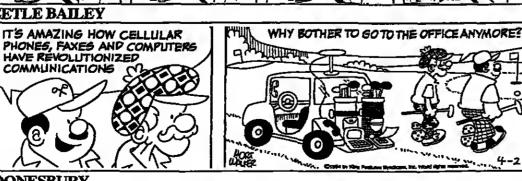
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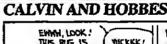












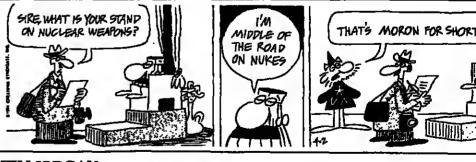








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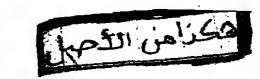






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SPORTS

The Crack of a Bat

By Dick Roraback

Away on this side of the ocean When the chestnuts are hinting of green And the first of the cafe command Are moving outside for a fine And the sound of spring beats a bolero As Paree sheds her coat and her hat The sound that is missed more than any Is the sound of the crack of a bat,

There's an animal kind of a feeling There's a stirring down at Vincennes Zoo And the kid down the hall's getting restless Taking stairs like a young kangaroo Now the dandy is walking his poodle And the concierge sunning her cat But the heart's with the Cubs and the Tigers And the sound of the crack of a bat.

In the park on the corner run schoolboys With a couple of cartons for props Kicking goals à la Fontaine or Kopa While a little guy chickies for cops
"Goal for us," "No it's not," "You're a liar." Then the classical shrieks of a spat But it's not like a rhubarb at home plate

Here the studia thrill to the scrumdowns And the soccer fans flock to the games And the chic punt the nags out at Longchamp Where the women are dames and not dames But it's different at Forbes and at Griffith The homes of the Buc and the Nat Where the hotdog and pearut share laurels With the sound of the crack of a bot.

No, a Yank can't describe to a Frenchman The rasp of an umpire's call
The continuing charms of statistics Changing hist'ry with each strike and ball Nor the self-conscious jog of the shugger Rounding third with the tip of his hat Nor the half-smothered grace of a hook slide Nor the sound of the crack of a bat.

Now, the golfer is buffing his niblick And the tennis buff's tightening his strings And the fisherman's flexing his flyrod Like a thousand and one other springs Oh, the sports on his sides of the ocean Have a great deal in common, at that But the thing that's not HERE At this time of the year Is the sound of the crack of a bat.

Dick Roraback is a former Sports Editor of the Herald Tobune. His springtime elegy has appeared in this space since the 1960s.

A Few Changes, but 2 Old Words: Play Ball!

المحاانمانده

The Associated Press

John Olerud of the Blue Jays scrunches up his face, trying to imagine how this season's stand-

ings will look in his morning paper. "It will be different," the American League batting champion said. "It might take a little while to fig-

But even before the first pitch is thrown, at a rare Sunday night opener in Cincinnati, baseball fans aiready know how they feel. To purists, realignment and

wild-card playoffs are absolutely the worst thing that has happened to baseball since the designated-hitter debate began in 1973—far worse, even, than Michael Jordan trying to make the majors. They say it represents yet another step to-ward making baseball resemble the National Hockey League, where the regular season means little, and ates any bope of a pennant race like the one waged by Atlanta and San Francisco last fall.

To proponents, splitting each

league into three divisions is a big best-of-seven-game round before and almost no chance that there Chicago in the new AL Central and change for the better. They say that reaching the World Series. And, will be a commissioner by the end winning the wild-card betth. change for the better. They say that teams such as Texas and St. Louis, which under the new format would have made the playoffs last season, now have an increased chance of taking on the two-time World Series champion Blue Jays in Octo-ber. They contend that this will

"It doesn't have a damn thing to do with anything," the Philadel-phia Phillies manager said.

generate more interest for a sport whose appeal has been declining.

To Jim Fregosi, it's all a lot of

"You still have to win the games," he said. "You have to win 95 games to make the playoffs. You're all playing the same schedule. What's the big deal?"

The big deal is that for the first time in 125 years, a team will not have to finish in first place to reach the postseason.

That means that for the first time teams will have to win a best-offive-game first round and then a

because of a new television package, all of the opening-round games won't be shown to all areas.

Talk of these changes is topic No. 1 as baseball prepares for a season that will feature the Blue Jays trying to become the first three-time World Series winners since Oakland in 1972, '73 and '74, Barry Bonds chasing his third straight Most Valuable Player award, Cal Ripken pushing toward Lon Gehrig's "iron-man" streak, new ballparks in Cleveland and Texas, and no more Nolan Ryan, George Brett or Robin Yount.

On the field, the game will re-main the same as in 1994: no dis-putes about whether to use to designated hitter in interleague games
— which is still a few years away,
maybe — and no extra lively balls, though there was a rash of high scores in recent exhibition games. There is a chance, however, that players may strike in late August,

of the season.

How the game looks, or at least how it is perceived, will be much different from the start.

It will require more than skimming the top of the standings to see who is playoff-bound. Instead, it will take scanning the records of all the second-place clubs to figure ont which is ahead for a wild-card spot.

Last year, that would have been simple in the National League. The Braves and Giants, who began the final day tied with 103 victories, would have both been in. Instead the last-day drama, which wound up with Atlanta winning and San Francisco losing, would have been merely for playoff positioning.

But a team like Seattle, which has never made the playoffs, could get in this year with a second-place finish in the weak, four-team AL West, Or the Cleveland Indians

"I think the fact that more teams

will be involved in races might be a good thing for baseball," Olerud said. "You might see teams in it that have not made it for awhile." That's what happened in 1969, when the leagues were split into

divisions. Coming off a 1968 season in which Detroit and St. Louis were runaway pennant winners, seven teams were given permission to print playoff tickets when the 1969 races entered the stretch. One of those chibs was the New York Mets, which then capped one of baseball's most incredible stories

by winning the World Series. This year, the Blue Jays will try to make more history. Joe Carter's three-run homer off Philadelphia's Mitch Williams in the ninth inning of Game 6 last year made Toronto the first repeat champions since the 1977-78 New York Yankees, Now, the Blue Jays are aiming for a third straight title.

Toronto is mostly in tact. Bot the Phillies will begin without John Kruk, who underwent surgery for testicular cancer. The White Sox, winners of the AL West last year and now in the Central, will be without Scott Radinsky, who has Hodgkin's disease. The Braves are minus Ron Gant, who was hurt in a dirt-bike accident and was cut.

The realigned Braves, with their rotation of the two-time Cy Young winner Greg Maddux, the one-time winner Tom Glavine and the NL playoff MVPs Steve Avery and John Smoltz, are expected to win a tough NL East that includes Philadelphia and Montreal.

Bonds and Frank Thomas will try to win another MVP award, while Juan Gonzalez, Ken Griffey Jr. and the new crop of AL stars duel for the home-run title. Darryl Strawberry, Mark McGwire and Jose Canseco are back from injuries that cost them most of last year.

Cleveland, with Dennis Martipez, Jack Morris and Eddie Murray, and Texas, with Will Clark, will try to reach the playoffs for the first time since the leagues split into divisions. Both teams have new

Then there is Ripken, the Baltimore shortstop, who extended his streak of consecutive games to 1,897 last season. If he continues to play every game, he would break Geh-



Colorado shortstop Walt Weiss waited in vain for the throw as Turner Ward stole second base in Milwankee's 10-2 exhibition rout.

Another Out: Swapping Series Start

NEW YORK - Another baseball tradition -

alternating the starting city in the World Series between the leagues — has bitten the dust. The World Series will start in the city of the American League champion this year for the second straight season because of baseball's desire to avoid conflict with the National Foutball League. The Series start had alternated between the

leagues since 1935, when the Chicago Cubs gave up home-field advantage to the Detroit Tigers because they said Wrigley Field wouldn't be ready in time. The National League will be home for the start of the World Scries in 1995 and 1996, according to Thursday's announcement. Baseball officials said the change was necessary because of the expanded

playoffs, which extend baseball through almost half of the NFL season. There was a possibility in some of the sites

there would be five consecutive weekends their teams couldn't be home," said an NL spokeswoman, Katy Feeney, who was in charge of coordinating schedules with the NFL. Eight NL stadiums are shared with NFL teams:

Cincinnati, Colorado, Florida, Houston, Philadel-phia, Pittsburgh, San Diego and San Francisco. Baseball has the right to first use of all the parks except Jack Murphy Stadium in San Diego.

Game 7 of the World Series is scheduled for

Sunday, Oct. 30, two days later than any other Series game has been played. Based on the corrent arrangement, Game 7 in 1996 would be on Nov. 3.

MARIST-Fired Tom Chievelli, women's

official coech. NAVY-Debra Schlegel, women's basket-

basketball coach, resigned to take assista coaching position of Southern University. PENN OTATE-BEHREND—Named Day

Nilond men's basketball coach. RICHMOND—Named Ken Floide deta

religator: Frank Leonard offersive fine

WESTERN STATE, COLO,-Dr. Jay Hel-

ion, men's basketball cooch, resigned. WAYNE STATE, NEB.—Named Greg

SIDELINES

A Nashville Bid for Timberwolves

NASHVILLE, Tennessee (AP) - Gaylord Entertainment Co. and city officials announced Friday a \$100 million offer to buy the Minnesota

Timberwolves and relocate the National Basketball Association team, Gaylord officials said they would put up \$80 million, with the city providing an additional \$20 million. The offer depends on meeting several conditions, including the filing of a letter-of-intent to move by team officials. NBA owners set Friday as a deadline for Timberwolves

officials to announce whether they would stay in Minneapolis or move.

Marvin Wolfenson and Harvey Ramer, who own the Target Center and the Timberwolves, are seeking to sell the arena and have talked about moving the team. Despite drawing near-capacity crowds to Wolves games, they say they are losing money on the mortgage to the \$105 million arena. Minnesota is trying to keep the Timberwolves in Minneapolis. A state Senate committee approved a bill Thursday that would contribute \$22.5 million in public money toward buying the Target Center.

ENZA Sets Round-the-World Record BREST, France (AP) - The catamaran ENZA New Zealand complet-

ed a round-the-world sail on Friday in 74 days, 22 hours, 17 minotes. breaking the year-old record of a French boat by more than four days.

The ENZA was skippered by Peter Blake of New Zealand and Robin Knox-Johnston of Britain, with a crew of three other Britons and three other New Zealanders. They broke the record of 79 days, 6 hours, 15 minutes, 56 seconds, set in April 1993 by Bruno Peyron of France.

The ENZA left Brest on Jan. 16 in a duel for a record with the French trimaran Lyonnaise, skippered by Olivier Kersauron, which is expected to arrive here Sunday or Monday.

U.K. Rejects Boxer, Citing Health

LONDON (AP) — James (Bonecrusher) Smith, who turns 41 on Sunday, was denied a license to box in Britain on medical grounds Friday, forcing the former world heavyweight champion to pull out of next week's bout with the European champion Henry Akinwande.

The British Boxing Board of Control said it was not satisfied with the results from an MRI scan and other tests conducted on Smith, an American who held the WBA title briefly in the mid-1980s. The board did not reveal the specific medical reason that led to the license being denied. The Board has ruled that Smith cannot be licensed in this country after detailed consideration of medical reports from tests carried out on Smith after the past few days," said a British boxing official, John Morris.

For the Record

Fred Couples, 34, has a herniated disc and will miss next week's Masters golf tournament, which be won in 1992. Dan Marino, the Miami Dolphins quarterback, underwent successful surgery Thursday to remove bone spurs from his right ankle.

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cooch. LSU—Jamie Brandon, guard, will foreso final year of eligibility to make himself available for NBA draft. ESCORTS & GUIDES

Le Ramsey, women's baskstball cooch.

EASTERN CONNECTICUT STATE—N-

aned Mett Peten women's soccar couch. EDINBORO—Ed Stuffs, offensive line

coach, and Gene Smith, defensive line coach, resigned. Stuits was named tootball coach of Defiance College. Named Tony Effort assis-

FAIRLEIGH DICKINSON—Theresa Hru-osh, women's assistant basketball coach, re-

signed.
FINDLAY—Fired Shery! Neff, women's bestaffoil and softball cooch.
FLORIDA ST.—Suspended Derrick Carroll, forward, indefinitely for failing to follow

INDIANA ST.-Named Shermon Oliford

men's basketball coach. KUTZTOWN—Named Vickl Miller assis-ant women's basketball and assistant field

LA SALLE-Extended contract of John

Miller, women's basicated couch, through 1794-77. LEHIGH—Named Kavin Higgins football

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14. 12. 12. 14. Or the sound of the crack of a bat. Where's Faldo? Who Cares? Absence of Stars Gives Lesser Golfers a Chance to Shine By Ian Thomsen ernational Herald Tribune LYON - Steven Bottomley knew the big time was near because be was deciding to get rid of his mobile home. He had lived in it for most of the last two years, cooking in it, doing the dishes in it and waking up in it, driving it from one minor European golf tournament to the next, and when it broke down it was his job to fix it. No sooner had it grown dependable from steady repairs than he found himself trying to sell it. Then he used the savings to hire himself a caddy.

O MANAGE OF THE PARTY OF THE PA

"A caddy these days costs a mini-mum £300 a week," he said, "Having a caddy relaxes you, it makes you feel like you belong a little bit. It makes you feel good. Gordon Brand Jr. has a caddy. So pow he has nothing over me at the moment. He's got more money, sure. But on the course we're equals. He has a caddy, I have a caddy." At 29, Bottomley, an Englishman, understands how close he is to making up the difference between him-

self and one of the best players in this PGA European tournament, the Open V33, which began Friday. In almost any other field, Gordon Brand Jr. of Scotland would be a secondary favorite, a Ryder Cup player in 1987 and 1989 who has won only one tournament since. But in the Open V33 — with all of the celebrities preparing abroad for the stars were playing often in order to Tolazábal Leads in U.S. U.S. Masters next week - Gordon Brand Jr. walks into the daylight of Nick Faldo's absence and casts a

shadow of his own. Brand, shooting a first-round 73 in a storm Friday morning, is tak-ing the place of Faldo: Does it

mean that Steven Bottomley with his 2-over-par 74 - can assume Brand's station this week?

tour next season, which might then allow him to find a sponsor. With a he was 14, only after an ankle injusponsor and a caddy, who knows what he might do? He has earned more than £16,000 so far this year, with prize money in coming tour-

the stars returning at the end of the month to start claiming it. "The bigger tournaments have more feeling to them," Bottomley said. This one feels more like the Challenge Tour where I was playing last year. You see a lot of guys here this week carrying their own bags."

Actually, most of them pull their bags oo trolleys. What distinshes Brian Nelson as an American is that he carried his bag over his shoulder Friday. After spending a week at home in Tyler, Texas, he returned this week to play in Lyon -a long trip for one week, but he cannot ignore an opportunity to break through at an event like this.

The thing you hope to do is to win a tournament in Europe, which gives you a two-year exemption over here," he said. "Then you can go back to the States and try to win your card on the big tour there, and you still have this as your back-up." Since leaving the University of Texas in 1989, he said, he has been trying to find a way onto the U.S. PGA Tour. He earned the right to play in Europe three years ago, but that was a Ryder Cup year — the were canceled because of the Gulf War, He was damp and cold, packing his golf bag for the day, when a

fellow player approached him. "Hey, California!" said the player, Antonio Sobrinho, before correcting himself. "Texas, I mean." He had met Nelson only recently. Sobrinho was born in Angola, and his uncle had moved him and his younger brother to Portugal when Antonio was 3. He does not remember his father, and he knows

He took up golf in Portugal when ry cut short any soccer dreams he might have had. He is 23 now, and his golf club at Vila Moura in the Algarve was ready to sponsor his

naments exceeding this week's professional career, except that he purse of £250,000—and, of course, could not leave the country. For six years he had been trying to get a Portuguese passport. It was deliv-ered to him late last month. Be-cause all of the best players are elsewhere. Sobrinho was invited to make his first airplane ride out of Portugal to play in the Open V33. "So what did you have?" So-

Replied Nelson: "77, oot so good. You?"

Sobrinho looked at him for a moment with something between satisfaction and guilt, for having felt good about something that wasn't so good oow after all.

It was hard to tell, as he held his breath, whether he felt better or worse about it. But tomorrow is another day,"

he finally said. Sobrinho and Nelson, Brand and Bottomley, would begin that day at least six shots arrears. The storm had cleared by the afternoon. The early leader with an opening-round 67 was a champion, Philip Price of Wales, who had won his first tournament just two weeks ago, also in the absence of grander reputations.

Despite gusts of more than 20 miles (30 kilometers) an hour, José-Maria Oizzábal shot a course-record 9-under-par 63 Thursday to take a four-stroke lead after the first round of the Freeport-McMoRan Golf Classic in New Orleans, The Associated Press reported.

Olazabal, starting on the back nine, had birdies on his second, fourth, sixth and seventh holes. He had five more birdies on the front nine to break the course record of 64 set by Joel Edwards in 1991. Sam Torrance was second with a 67.



Bottomley qualified for the PGA Tour this year. His goal is to carn at least £50,000 (\$74,000), placing him among the Top 120 players nothing of his mother. and assuring him of a place on the

SCOREBOARD BASEBALL

PRE-SEASON EXNIBITION GAMES Thursday's Results Montreol 2, New York Yonkees 1 5. Toronto 0 Florido S. Houston 6
Philadelphia 8, SL Louis 3
Atlanto 4, New York Mets

Major League Scores

cee 10. Colorado 2 jegitle 5, San Clego 1 California 11, Chicago Cubs 7 BASKETBALL

NBA Standings

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757 ,447 ,580 ,517 ,435 ,257 THURSDAY'S RESULTS C: Williams 9-15 3-3 21, Price 5-)3 4-8 16; S: - williams 9-15-3-7 21, Price 5-13-48-16: 5:
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Phoenix 24 35 38 26—117
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LA: Wilkins 11-23 5-6 28, Horper 1-4 4-4 17.
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HOCKEY

NHL Standings L 7 Pts GF GA 23 7 191 275 215 31 11 191 287 282 32 10 80 249 237 32 13 77 315 214 38 7 73 274 286

THURSDAY'S RESULTS

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First period: C-Nylander 13 (Roberts): CFleury 34 (Reichel, Zniosoki) (sp). Socied
period: P-Renthero 37 (Rucine, Lindres) (sp).
Third Period: C-Fleury 35 (Roberts, Otto): CFleury 36 (en). Shefts as gest: C (on Soderstrom) 7-8-13--28. P (on Vernon) 13-17-3-37.
Quebec Quebec Ostroit Third Period: Q-Sutter 13 (Fracer); D-Cat-ter 11 (pp); Q-Fracer 15 (Sakic); Q-Sundin 36,

hicago | First Pariod: W-Cote 14 | Pivenka, Juneau); y-Juneau 18 (Paake, Pivenka) | Ioo); W-Jones

14 (Peake, Skiney) (pp). Second Period: C-Ruuttu 9 (Chellos) (pp); W-Hatcher 14, W-Jones 15 (Barridge, Ridley). Taird Period: W-Kongwalchuk 10 (Berube, Sloney); C-Roenick 44 (Wilkinson, Dubinsky) (se); Sheb en seat: W (on Hackett, Soucy, Hackett) 9-11 4-26, C (on Dafoe) 5-7-7-19. 6-24, C Ion Dates) 5-7-7-17.
Torente
See Jose 3 1 6-8
See Jose 1 1 3-6
First Period: T-Andrey-Cluik 22 (GR, GA-mour) (pp); T-Curilen 11 (Lortonov, McRoe);
SJ-Folloon 22 (Goudreou, Dohlan) (pp), Second Period: T-Gartner 37 (GR); SJ-Solder 9

(Krouso, Ducheme): S.J.-Dohlen 21 (ERR);
S.J.-Whitney 12 (Crontn). Shels or guet: T (on
Irbe) 11-45-24. S.J. (on Potvin) \$-3-5-14.
Edmonton 1 1 1-3
Anoteira 1 1 6-2
Second Period: E-Arnott 30 (Motthey,
McArymond) A-Lebeus 14 (Doffus,
McSween). Third Period: A-Socco 17
ISweeney, Van Allen); E-Rice 16 (Weiste,
Peorson). Gvertime: E-Arnott 31 (McAry-

d). Shots on gool: E (on Hebert) 5-14-6-**TENNIS**

SALEM OFER
Alen's Sieples
Querterfloois
Pete Sompres, U.S. (1), del. Guiltourse
Reoux, France, 4-3, 6-3; Lionel Roux, France,
del. Auron Krickstein, U.S. (6), 7-5, 7-4 (7-2);
Henrik Holm, Sweden, def. Altchael Chang,
15. (2), 4-7, 7-4, 7-1.

U.S. (2), 24, 7-5, 6-1

rain after Agassi led 7-4 (7-1), 3-1. SOCCER GERMAN FIRST DIVISION

Match between Andre Agassi, U.S. (5), and

Wattenscheid 3, Hamburg 1 Dynama Dresden 1, Nuremberg 1 DUTCH FIRST DIVISION

TRANSACTIONS BASEBALL

plitcher, to minor-league confract.

CLEVELAND—Agreed to terms with
Sondy Alomer Jr. cartcher, on 2-year controct
extension through 1997, Sent Tim Jones. InReidler, and David Lynch, pitcher, to minorleasure come for reass/sement. Optioned Alble Lipez, pitcher, to Charlotte, IL.

DETROIT—Assigned Alon Zinter, 1st buse-man, to Tolede, IL. Optioned Buddy Groom, pitcher, to Tolede.

CH) CAGO CUBS—Bought contract of M Tilled Period: Q-Suffer To (Friedland)
Tilled Period: Q-Suffer To (Friedland)
To (Friedland) (G-Suffer)
To (Govern To (Go 107-leasue come for recesionment.
2 2 1-4 CINCINNAT |-- Bought contract of Jerome
8 1 2-3 Walton outfleider, from Indianapolis, AA.Op-

riapolis. Sent Adom: Plyzdu, outrieraer, so Chathenoopa, St.
FLORIDA—Put Dove Magadan, infleider, on 15-day disabled list, retroactive to March 25. Released Morio Diaz, infleider. Optioned Bob Natial, catcher, to Edmanton, PCL. Sent Brion Drahman, pitcher, outright to Edmanton. MONTERAL—Seld the carrings of John Manufer Wol., autifielder, and player named CINCINNAT)-Nomed Gerold O'Dell othetic director. COLLEGE DF CHARLESTON—Extended

Vander Wal, autificider, and player named later to Colorade for undisclosed emount of green to Construct the Construction of Costs, Reference Time Learn, Pitcher.

N.Y. METS—Traded Alon Zinter, 1st baseman, to Detroit for Rico Brosso, 1st baseman, and assigned Brosso to Norfolik II. Sent Rick Puriter, outfletder, to minor-leaves come for reassignment.
SAN FRANCISCO—Claimed Brod Brink, pitcher, off walvers from Philadelphia.

FOOTSALL National Football Lasger INDIANAPOLIS-Released Scott Rodecic PHILADELPHIA Signed William Fuller.

Eric Blenlemy, rurning back. Signed Dennis Glasse, linebacker, to 2-year contract. Named Kevin O'Des coaching assistant. HOCKEY
Medicael Hockey Leaves
ANAHEIM—Signed Maxim Bets Mil wite. CALGAR : Solet John Stevens, de L'A BY FORD-Recolled John Stevens, de L'A BY FORD-Recolled John Stevens, de L'ALGAR ANL. inserior, from Springfield, AHL. MONTREAL—Sent Brian Savage, carrier

MONTREAD.—Sett of fail Street Carter, to Fredericton, AHL.
N.Y. ISLANDERS—Recalled Dave Citycowald and Zippy Polity, left wings, from Sail zowici and Zibby Patry, let wings, from sail Lete City, IHL.

N.Y. RANGERS—Recified Morties Nor-strom defensement from Binghamten, AHL.

ST. LOUIS—Sent Terry Hollinger, defense-men, Tony Hribot, center; and Vitali Korum-nov, left wing, to Peorte, IHL. Extended com-tract of Mackle Skilstons, conditioning consultant, for 3 years. Sent Denny Feisner, ight wing, to Peorla. Recalled Part's Duffus, socile, from Peorla. SAN JOSE—Traded Doug Zmolek and Mike

Later, defensemen, to Dalias for Uli Dahles, right wing, and future considerations. TAMPA BAY—Recoiled Jim Curnanins, left wing, and Eric Charren, detensemen, from TORONTO-Colled up Frank Bidlowas, de ensemon from St. John's, AHL WASHINGTON—Signed Stefan Usterf, can

WINNIPEG-Traded Past Yssborri, cen-ter, to Chicago for 3rd-round pick in 1995. COLLEGE ALABAMA-HUNTSVILLE Named BH Peterson men's basketball cooch.

ARKANSAS ST.—Nomed Tom Jordon fight ends cooth and assistant recruiting coordinator.

BALL ST.—Nomed Ron Kinisassa and Levern Belin assistant footbell cooches. BAYLOR-Fired Porn Bowers, women BOSTON COLLEGE-Sleve Cederate

ockey cooch, resigned. BOSTON COLLEGE—Named Mike Mil "NEW YFOLE?" Escert Service ZURYO! " PARIS Credit cords occupied for Zurich: call 077 / 63 83 32 Other city: did INTL + 35 249 42 97 ry hockey coach. CALIFORNIA—Joson Kidd. suard. will CARNEGIE-MELLON-Named Jim Marell

Parental Dork Duty

M IAMI — "Roh," I said to my
13-year-old son, who was this being a school morning sleeping face down in his breakfast. How would you like it if I picked you up at school in the Oscar Mayer Wienermnbile?"

"DAD!" he said, coming vio-lently to life, horrified, "NO!"

So right away I knew it was a good idea. Your most important responsibility, as the parent of an adolescent, is to be a hideous embarrassment to your child. Fortunately, most of us parents have a natural flair for this. For example: I'll be driving Rob

and some friends somewhere, and they'll be in the back seat, talking the way young people do, in a series of statements that sound like questions. ("So Mr. Nechle? He had this gross thing? In his nose? Like the size of a GRAPE? And so Wesley Plunkington? He put an eraser? In HIS nose? Then he raised his hand? And then . . .") While the young people discuss academic matters, I'll tune the radin to a station that plays Old People's Rock, and

sometimes a good song will come on, such as "Brown-Eyed Girl," and I'll hum softly alnng, but when Van Morrison gets to the part that goes, "Do you remember when we used to sing," I'll forget myself and, right along with Van, belt out: "Sha la le DAH."

rate

Then I'll realize that the young people have stopped talking and are staring at me, and my son's expression clearly indicates that he wishes an alien spaceship would kidnap him right then and take him to a distant galaxy where nobody would know that his father is a dork. And at that moment, I know I have done my parental duty.

So that's why I picked Rob up in the Oscar Mayer Wienermobile. It's a legal motor vehicle shaped like a 23-foot-long, three-ton hot dog, with wheels in the buns. There are actually six Wienermobiles, which are driven around the United States by peppy and perky recent college graduates. Recently Oscar Mayer offered me the opportunity to drive a Wienermobile, no doubt hoping this would result in favorable publicity, although of course I'm far too ethical to promote Oscar Mayer meat products, which are known to cure heart disease.

My Wienermobile was under the

command of Tina Miller and Shannon Valrie, who have managed to remain both peppy and perky de-spite having spent nine months hearing the hilariously clever suggestive remarks that men every-where feel compelled to yell at young women who are driving around in a giant wiener. (NOTE TO THESE MEN: If you think YOU'RE clever, you should hear what gets said about YOU, inside the Wienermobile.) After a thorough training lecture ("Here's the Wienermobile"), Tina and Shan-

non let me take the wheel. My first destination was a trendy glamour hot spot where beautiful people sit at sidewalk cafés discreetly admiring their own pectoral muscles, and where you often see fabulous seven-foot-tall Euro-babe supermodels swooping past nn Rollerblades. I wanted to find out, as a journalist, whether a super-model would be overcome by the charisma of the Wienermobile and

want to go for a ride in it. "FABULOUS EURO-BABE SUPERMODELS!" I announced.
"DO NOT BE AFRAID TO BE ATTRACTED TO THE WIEN-ERMOBILE!

A few people glanced up from their pectorals, but that was it.

The highlight of the day was picking up Rob at school. He was out front, with all his friends, when I pulled up, hroadcasting on the PA "ROB BARRY, THIS IS YOUR

FATHER," I said. "PLEASE RE-PORT TO THE WIENERMO-BILE IMMEDIATELY." In his credit, he did. I could tell

that, deep inside, he was proud of his old man, although he did not explicitly say so. "I can't believe you did this," were his actual words. Of course I did not expect thanks. My reward is the knowledge that some day, somehow, Rob will be a hideous embarrassment to HIS son. That's what makes this country great: an older generation passing along a cherished tradition, in very much the same way that a row of people at a baseball game will pass along those tasty Oscar Mayer wieners, which by the way also have been shown in

laboratory tests to prevent baid-Knight-Ridder Newspapers

All Togetha Now, Let's Hear It for Atlanta

DARIS—Some months back, IHT reader Lionel Salem Is awa a front page story by Peter Applebome titled, "In Its Olympian Quest for a Slogan, Atlanta Is at a Loss for Words." Salem, a distinguished French research chemist with a 37-line entry in Who's Who, had what he calls a

"You know how these things happen, you have an empty moment in your head and it came as a flash," Salem said, recalling the sudden inspiration that led him to create

MARY BLUME

a slogan which he promptly shared with this newspaper's a stogal wind it prompty stated with this trackets.

"It is stogal is Atlanta All Together.

"Note the briefness, the alliteration, the quasi-rhyme (if Together is pronounced with a light Southern accent, as 'togetha'), the symbol of Olympic fratermity and the un-dertone of a united city," Salem added in his letter, ending with the hopeful question, "What do I win?" Neither a gold onr a bronze so far. Salem sent in his

slogan abetted by the commercial attaché of the French Consulate in bringing it to the attention of the city's deciders. Six months later, not only is Atlanta not all togetha but it hasn't even got its act together although the Olympics, at which the city's slogan would presumably feature, is only two years off. Salem hoped for news at the closing of the Winter Games and was disappointed.

"I said to myself the guy from Atlanta goes to Lillehammer closing day and says, smiling in the snow and saying, 'See you in Nagano, Japan.' Atlanta wasn't even mentioned. Salem said.

At this point, Salem, who not only saw himself as sloganeer to the New South but had also reserved the commercial rights to his slogan, would like to know the exact state of play. "Are they going to come out with their choice in six months? News at the end of last week was that a large cardboard box of slogan submissions had been sent over to the city's Convention and Visitors' Bureau, which seems to be in charge of the campaign and which, to its possible regret, initiated the contest. The plan was for the bureau to choose for itself a slogan that would suit the city's major players, with the hope that the Chamber of Commerce, the city government and presumably the Olympics would use it as well.

The final choice from about 5,000 entries will be made by the McCann Erickson advertising agency. "We may or may not use any of them," a Chamber of Commerce spokesman said, and added, "We may have been naive." The naivety alludes to the hope of getting all the local interests to agree on something that will change Atlanta's "Gone With the Wind" image to something more dynamic, in keeping with the home of Coca-Cola, CNN and the 1996 Olympics. The search has gone ou for well over a year.
"I still believe you can market a city and the concept of

being preemptive in the way you market it is a logical philosophical direction," Alf Nucifora said by telephone from Atlanta. A specialist in strategic marketing, he has played a leading role in the slogan search.

The bright cities of the future are getting out in front and learning to market themselves as distinct from allowing themselves to be marketed. And I do think that's one of Atlanta's problems right now -defining the agenda for

Formerly, Atlanta had tried out such slogans as Gateway to the South, Capital of the New South, and one



which elicited the following comment from a British journalist in 1981: "The City Too Busy to Hate' — a slogan coined, or at least repeated today, by a people too shortsighted to notice."

Back in November, the Atlanta Journal and Constitution said that the local marketing company charged with the task of coming up with an acceptable slogan had had "an excruciating year." What they seem to have done was not only to separate the chaff from the chaff but to inspect unsolicited drawings of possible mascots and listen to theme songs to provide a local alternative to "I Left My Heart in San Francisco" or "New York, New York."

"The great consistency in all the entrants is that they were largely pretty bad," an adman told the newspaper. Rejected slogans included "An Island Floating in a Sea of Rednecks" and "Atlanta: At Least It's Not Birmingham."

"It was a remarkable opportunity for people to vent their feelings, their frustrations, and they did." Nucifora said. Professor Salem thinks, not unreasonably, that "Atlanta All Together" should be a contender even if no locals seem to have run it up the flagpole yet. "I submitted it to hardnosed people like one of your deputy editors and my brother, and they loved it," he said.

He is, it should be added, not just a dreamy research chemist but has devoted much of his career to popularizing science, directing a new center for that purpose at the University of Paris XI. He regards writing the slogan as part of popularizing ideas. Also, he is a fan of the Atlanta Braves. Salem grew up in Brookline, Massachusetts, having left France with his family in 1941, and when the Boston

Braves headed south after a stay in Milwaukee he naturally transferred his allegiance. He has been in Atlanta only once, overnight four or five years ago, when he lectured on quantum chemistry at the University of Georgia. "I have some friends who live in Highlands, North Carolina, which is not far from Atlanta but it'a not really in Atlanta. I have the impression that it's a very beautiful city, at least

Most of the slogans that have been submitted take the city's dream as their theme although cloudy on what the dream is. Salem's own smaller dream was to win a couple of tickets to the Games and to earn a royalty on products featuring his slogan. He wonders now if his retaining the commercial rights hasn't jeopardized his slogan's chances, and a Washington-based observer confirms that One shouldn't enter a contest and retain commercial rights:

"This is not how America works, alas. It is akin to entering a contest on a bottle cap from Coca-Cola to name a soft drink while demanding that, if you win, you become president of the bottling company."

Salem of course has no such ambitions although, on the advice of his son who has an MBA, he trademarked his

slogan for apparel. He would just like to see his flash of inspiration take life: as he pointed out in a Federal Express letter to Alf Nuciforato, "Atlanta All Together" carries an implicit purpose for the city. Perhaps that's the problem, with too many groups

trying to find a single purpose and some of them now sorry they even tried. Atlanta All Together? Maybe ooe day, but in the meantime how about a line from the Scarlett O'Hara era: "After all, tomorrow is another day."

PEOPLE

Foul Play by Madonne Upsets Letterman Show

Madouna aired her dirty lines on David Letterman's show, but you'd have to be a lip reader to catch everything she said. The singer used obscenines 13 times during a taping of "The Late Show With David Letterman" and also threw in a couple of other expressions forbidden on television. CBS deleted the offending phrases before the show aired. Madonna was difficult from the outset, refusing to participate in the typical happytalk star chatter about what's hap-pening in her career. "Why are you so nbsessed with my sex life?" she demanded. Then she handed Letterman a pair of what she said were her panties. He stuffed them in a desk drawer and tried, unsuccess. fully, to turn the talk to other things. "It turned kind of ugly, didn't it?" Letterman, looking somewhat shaken, said after the superstar had departed.

Burt Reynolds was released from a Los Angeles hospital after an overnight stay for observation fullowing chest pains brought on by stress. His manager said he was exhausted from work and making appearances and was under stress from personal problems.

Prince Edward, the youngest son of Queen Elizabeth II, has invited Sophie Rhys-Jones, a commoner, to celebrate Easter with the royal famhie Rhys-Jones, a commoner, to ily at Windsor Castle, according to a source. Nn comment from Bucking-ham Palace. Prince Charles and his son Prince Harry ground to a halt in central London outside the Three Kings pub when Charles's Aston Martin Volante broke down only a day after delivery, the Telegraph reports. The two princes were unamused by the irony of the loca-tion. "Tempers are very frayed," a policeman observed.

Actors and the French literary world turned out in Paris on Friday for the funeral of the Romanianborn playwright Engene Ionesco, as did the exiled king of Romania, King Michael, and his family, lonesco died Monday at age 84.

INTERNATIONAL CLASSIFIED Appears on Pages 7 & 10

WEATHER

Europe Forecast for Sunday through Tuesday, as provided by Accu-Weather. North America The northeastern United Europe

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Asia Very warm, spring weather wit prevail throughout east-em China, Koree and Japan

Low Low 13/55 8/46 5/41 9/48 9/48

Latin America

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nudes and vivid tile — is making a comeback,

POSTCARD

Vivid Bloomsbury Designs Make a Colorful Comeback

By Susan Goodman

New York Timer Service

T EWES, England — Nestled in a fold of gently curving Sussex hills about 55 miles (90 kilometers) south of London is a rambling old dwelling typical of the area, made of film and rendered brickwork, with parts dating from the 16th century.

The timeless peace of its setting, however, and its serene facade belie the riotous interior. For more than 60 years, until the late 1970s, this was the home of Clive and Vanessa Bell and Duncan Grant, a haven where their passions for painting, writing and the decorative arts could be indulged, undisturbed.

They were among the leaders of the Bloomsbury group, a loosely knit circle of family and friends whose tangled emotional lives and fits of genius still enthrall, inspiring a new generation of artists decades later. And the remote Charleston Farmbouse became its focal point.

The group's colorful, irrepressible style - what one critic has called "a happy collision between junk and genius" epitomized by such things as Charleston's freestyle frescoed walls, hand-printed fahric, bold

both in England and the United States. And the house that inspired it has been sympathetically restored, its intimate and uniquely decorated rooms painstakingly brought back to life.

At the Victoria and Albert Museum, a dis-play of furniture made hy members of the Omega Workshop, an artists' cooperative in London whose bright colors and individual expression greatly influenced the Bloomsbury group, is a big attraction for visitors, said Gareth Williams, a curator in the museum's Furniture and Woodwork Collection. "Increasingly, people seem to like interiors that look hand-applied, the sense that a room is a highly individual expression of taste." Williams said.

Christopher Naylor, the director of the Charleston Trust, a charitable group that has renovated the farmhouse and opened it to the public, agreed. "Today, there is certainly a reaction against the uniformity offered by mini malism. What people see here is infectious, full of energy, empowering. You don't have to plan this kind of home decoration. Just do it - and

if it works, keep it." The style apparently works for three young artists whose work is being recognized in-

creasingly hy the English and Americans; Cressida Bell, a decorator and textiles designer and a granddaughter of the Bells whose new shop in London opened last week and who also has redecorated the interiors of homes in Virginia and Florida; Sophie MacCarthy, a potter whose grandfather, the writer Desmond MacCarthy, and his wife, Molly, were close friends of the Bells and frequent visitors to Charleston, and Robert Campling, an artist and a designer whose intricately painted wooden trays and boxes are immersed in the Bloomsbury style

Small in scale, the three-story house immediately enchants. Dominating the first-floor dining room is a large round table decorated hy Vanessa Bell in abstract motifs of pink and green in scalloping curves.

In the spare bedroom on the second floor, her trompe l'oeil stylized flowers creep up interior wooden shutters. The oblong side table on which Grant painted a golden-haired youth astride a frolicking dolphin is still by the window in what was once his second-floor dressing

Charleston is open to the public from April 2 to Oct. 30. Tel.: (44-323) 811-265.

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